# BECK PROPERTY TOWN OF MOUNT AIRY, MD

FISCAL IMPACT ANALYSIS

**AUGUST 4, 2023** 

PREPARED BY:



# BECK PROPERTY TOWN OF MOUNT AIRY, MD FISCAL IMPACT ANALYSIS

#### **Executive Summary**

This report provides estimates of the fiscal impacts to the Town of Mount Airy resulting from the Beck Property development (the "Development") and includes an estimate of the general fund tax revenues and expenses that the Town of Mount Airy may receive or incur as a result of the Development. The analysis further contrasts the projected revenues with the projected costs. Impacts herein include estimates of one-time construction and permanent employment, wages, and output. Detailed calculations related to fiscal impacts are included in the schedules appended hereto.

Detailed calculations of the fiscal impacts are shown in schedules following this executive summary.

### Development

The Development is expected to include a total of 492 residential units consisting of the following:

- 66 age-restricted single-family detached units
- 126 age-restricted single-family attached units
- 160 age-restricted multi-family units
- 103 market rate single-family attached units
- 37 market rate single-family detached units

The planned development also includes a total of 134,300 square feet of commercial space consisting of the following:

- 44,040 square feet of restaurant space
- 50,160 square feet of retail space
- 30,100 square feet of office space
- 10,000 square foot day care center

As shown in Table A on the following page, the total annual projected real property tax revenues are estimated to be \$374,723 at full buildout, excluding inflation.

TABLE A
Summary of Development

	Estimated			GSF		Assessed Value	2
Phase & Property Type	Completion Year	Units	Total	Per Unit	Per GSF	Per Unit/Room	Total
East Side							
<u>Residential</u>							
Age-restricted single-family detached (RL)	2027	42	-	2,618	\$225	\$589,990	\$24,779,580
Age-restricted single-family detached (FL)	2027	24	-	2,800	\$250	\$699,990	\$16,799,760
Age-restricted single-family attached (FL)	2027	22	-	2,200	\$236	\$519,990	\$11,439,780
Age-restricted single-family attached (RL)	2027	104	-	1,590	\$252	\$399,990	\$41,598,960
Sub-total residential		192		·			\$94,618,080
<u>Commercial</u>							
Day care center	2027	-	10,000	-	\$180	-	\$1,803,865
Restaurant	2027	-	12,240	-	\$374	-	\$4,576,207
Retail	2027	-	18,360	-	\$227	-	\$4,164,646
Sub-total commercial		-	40,600				\$10,544,71
Sub-total East Side		192	40,600				\$105,162,79
West Side							
<u>Residential</u>							
Age-restricted multi-family	2029	160	-	1,000	\$132	\$132,061	\$21,129,70
Single-family attached	2029	103	-	2,200	\$218	\$479,990	\$49,438,97
Single-family detached	2029	37	-	2,850	\$253	\$719,990	\$26,639,63
Sub-total residential		300					\$97,208,30
<u>Commercial</u>							
Restaurant	2029	-	31,800	-	\$374	-	\$11,889,16
Retail	2029	-	31,800	-	\$227	-	\$7,213,275
Office	2029	-	30,100		\$133	-	\$3,991,598
Sub-total commercial			93,700				\$23,094,03
Sub-total West Side		300	93,700				\$120,302,34
Total proposed development		492	134,300				\$225,465,14
Current real property tax rate (per \$100) <sup>(c)</sup>							\$0.1662
Total projected real property tax at full buil	dout (current dollars)						\$374,723

<sup>(</sup>a)Provided by the developer.

<sup>(</sup>b) Estimated assessed value is based on information provided by the Developer and MuniCap's research of properties near the development site. See Appendix E, attached hereto. Represents projected assessed value at full buildout, excluding inflation.

c)Represents the current tax rates for Mt. Airy.

In estimating future fiscal and economic impacts to the Town of Mount Airy, MuniCap used a combination of accepted approaches.

To calculate construction employment and economic impacts, MuniCap used IMPLAN software by IMPLAN Group, LLC. IMPLAN is an industry-accepted economic impact assessment software system with which trained users can create local area *Social Accounting Matrices* and develop *Multiplier Models* that can be used to estimate detailed economic impacts.

For the inputs used in developing the models, such as square footage and cost, MuniCap relied on a variety of sources which are noted in the schedules appended to this report. MuniCap analyzed current commuting trends among employees in the Town of Mount Airy to estimate the percentage of non-resident employees that represents an increase to the town's current service population.

To estimate population increases, MuniCap adopted U.S. Census data regarding median residents per unit type in the Town of Mount Airy.

For the calculation of economic benefits in the form of increased tax revenue, MuniCap applied the actual taxing methodology by multiplying the applicable tax rate by the estimated taxable value in question whenever possible. For instance, MuniCap estimated real property taxes by multiplying projected assessed value by the current applicable real property tax rate. Other revenues calculated in this manner include personal property taxes, and income taxes. In the case of parks, recreation and beautification revenues were calculated on a per capita basis using expected residents.

To calculate fiscal impacts in the form of additional costs to the Town of Mount Airy, MuniCap reviewed the town's approved general fund budget to determine the most appropriate approaches for estimating potential increases. MuniCap estimated expenses for public safety services on a per capita basis using expected service population, parks and recreation department and sanitation department expenses on a per capita basis using expected residents, and street and road services using the anticipated road mileage.

MuniCap assumed a uniform net annual increase in both revenues and expenses of 2% in future years. Tax rates are current as of the date of this report.

The schedules appended hereto provide specific calculations of impacts, along with the sources of the underlying assumptions.

### Results of the Study

#### A. Employment Impacts and Economic Output

Table B summarizes the projected one-time employment impacts and economic impacts resulting from the construction of the Development. Direct jobs are jobs at the development site; indirect jobs and induced jobs are jobs created within the Town of Mount Airy but not at the Development. Total jobs represent full-time equivalent ("FTE") positions, converting both part-time and full-time employees to the equivalent number of full-time employees. Total income includes salary, benefits, payroll taxes, and proprietor's income. Impacts assume a one-year duration.

TABLE B
Construction-Related Impacts

Construction (One-Time) Impacts		
Employment and Income	<u>Jobs</u>	<u>Income</u>
Direct impacts (FTEs)	1,481	\$106,206,673
Indirect and induced impacts	537	\$25,976,000
Total	2,019	\$132,182,673
Economic Output		
Direct impacts (construction cost)		
Indirect and induced impacts		\$225,465,145
Total		\$225,465,145
Average annual income per FTE		\$71,699
(a) Employment, income, and economic outputs are calculated using	IMPLAN software based on industr	ry multipliers derived from

(a) Employment, income, and economic outputs are calculated using IMPLAN software based on industry multipliers derived from national income and product accounts data published by the U.S. Bureau of Economic Analysis. Detailed calculations are provided in the attached projections.

Table C on the following page shows the permanent impacts from the commercial properties within the development. Direct and indirect/induced jobs and output are shown in the same manner as above.

TABLE C
Permanent Employment Impacts

		<u>Annual</u>	Income Per	<u>Annual</u>	Wages Per
Permanent Employment Impacts:	<u>Jobs</u>	<u>Compensation</u>	<u>Employee</u>	<u>Wages</u>	<u>Employee</u>
Apartment property management:					
Direct impacts (FTEs)	12	\$325,132	\$27,879	\$282,086	\$24,188
Indirect and induced	2	\$133,863	\$55,852	-	-
Sub-total impacts	14	\$458,995	\$83,730	\$282,086	\$24,188
<u>Restaurant</u>					
Direct impacts (FTEs)	163	\$5,140,665	\$31,633	\$4,505,335	\$27,723
Indirect and induced	39	\$1,805,155	\$46,050	-	-
Sub-total impacts	202	\$6,945,820	\$77,683	\$4,505,335	\$27,723
<u>Retail</u>					
Direct impacts (FTEs)	50	\$1,967,201	\$39,256	\$1,669,359	\$33,313
Indirect and induced	13	\$596,610	\$44,959	-	-
Sub-total impacts	63	\$2,563,811	\$84,216	\$1,669,359	\$33,313
<u>Office</u>					
Direct impacts (FTEs)	110	\$5,907,437	\$53,535	\$5,173,235	\$46,881
Indirect and induced	52	\$2,346,302	\$45,346	-	-
Sub-total impacts	162	\$8,253,739	\$98,880	\$5,173,235	\$46,881
<u>Day Care</u>					
Direct impacts (FTEs)	35	\$1,307,476	\$37,158	\$1,086,003	\$30,864
Indirect and induced	6	\$232,431	\$40,706	<u>-</u> _	<u> </u>
Sub-total impacts	41	\$1,539,907	\$77,864	\$1,086,003	\$30,864
Total permanent direct impacts	370	\$14,647,911	\$189,461	\$12,716,019	\$162,969
Total permanent indirect impacts	112	\$5,114,361	\$232,912	-	-

Methods of estimating employment impacts are explained in the subsequent schedules included in the appendices to this report.

#### **B.** Population Impacts

Table D below summarizes the projected residential population increase resulting from the Development.

TABLE D
Population Impacts - Residents

Development Type	Units <sup>(2)</sup>	Residents Per Unit <sup>(b)</sup>	Total Projected Residents
Owner-occupied age-restricted units	192	1.75	336
Occupied age-restricted multi-family units	155	1.75	271
Owner-occupied market rate units	140	3.01	421
Total (all units)	487		1,028
(a)Provided by the Developer.			
(b)Appendix A.			

#### C. Fiscal Impacts

Table E summarizes the projected one-time revenues from impact fees, temporary construction, and land contribution.

TABLE E
One-Time Fees and Revenues

Town of Mount Airy	
Projected One-Time Revenues	Total
Personal income tax revenues from construction employees	\$29,671
Impact fees to Mount Airy	\$13,808,463
Land contribution	\$142,042
Total one-time impact fees and revenues	\$13,980,176

Table F on the following page summarizes the projected recurring revenues to the Town of Mount Airy through fiscal year ending June 30, 2055, based on projected development under the current plan. Annual revenues are shown at full buildout in current dollars. Thirty-year cumulative revenues reflect projected absorption and inflation.

TABLE F
Projected Recurring Revenues
Cumulative through Fiscal Year Ending June 30, 2053

Town of Mount Airy Gross Tax Revenues - Full Buildout	Annual (Current Dollars at Full Buildout)	Cumulative through Fiscal Year Ending June 30, 2055
Real property tax revenues	\$374,723	\$15,575,242
Personal property tax revenues	\$221	\$9,297
Personal income tax - residents	\$164,941	\$6,799,070
Personal income tax - employees	\$3,708	\$156,210
Additional tax revenues	\$1,571	\$64,890
Town of Mount Airy gross revenues	\$545,164	\$22,604,709

Table G summarizes the projected town expenditures and resultant net tax revenues both annually and cumulatively over a thirty-year period.

TABLE G
Projected Net Revenues
Cumulative Through Fiscal Year Ending June 30, 2055

		Cumulative Through Fiscal
Town of Mount Airy	Annual (Current Dollars	Year Ending
Projected Net Revenues	At Full Buildout)	June 30, 2055
Town of Mount Airy projected gross revenues	\$545,164	\$22,604,709
Less: projected expenditures for public services		
Town of Mount Airy projected operating expenditures	(\$355,304)	(\$14,699,443)
Projected net town revenues	\$189,860	\$7,905,266
Projected net town revenues with one-time revenues		\$21,885,443

As shown in Table H, the projected revenues and expenditures from the Development translate to 9.03% revenue increase and 5.88% expenditure increase over the current town budget. For the purpose of this calculation, one-time revenues are not included.

TABLE H
Projected Increase to Current Town Revenues and Expenditures

Comparison of Projected Revenues and Expenditures	Revenues	Expenditures
Town of Mount Airy current revenues and expenditures <sup>(a)</sup>	\$6,040,009	\$6,040,009
Proposed Development projected revenues and expenditures	\$545,164	\$355,304
Overall increase in projected revenues and expenditures	9.03%	5.88%
(a) Source: Town of Mount Airy FY 2024 Adopted Budget.		

## Limitations

Projecting fiscal and employment impacts is inherently imprecise, particularly when results are extrapolated over several years. Furthermore, there are different methods of projecting fiscal and employment impacts and different analysts will arrive at different conclusions. The conclusions in this study are not intended to be precise results; they are intended to represent reasonable estimates of the potential fiscal and employment impacts to the Town of Mount Airy from the Development.

**Fiscal Impact Analysis** 

**Prepared By:** 



August 4, 2023

## **Fiscal Impact Analysis**

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## **Fiscal Impact Analysis**

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#### S-1: Summary of Fiscal Impacts to the Town of Mount Airy

Table 1: Projected New Development Fiscal Impact

Fiscal Impacts to the Town of Mount Airy	Cumulative Impacts <sup>1</sup>	Schedule	
One-Time Impacts and Revenues			
Personal income tax revenues from construction employees	\$29,671	Schedule VII	
Impact fees to Mount Airy	\$13,808,463	Schedule X	
Land contribution	\$142,042	Schedule XI	
Total one-time impact fees	\$13,980,176		
General fund revenues:			
Real property tax revenues	\$15,575,242	Schedule III	
Personal property tax revenues	\$9,297	Schedule IV	
Personal income tax revenues:			
Residents	\$6,799,070	Schedule VII	
Employee residents	\$156,210	Schedule VII	
Additional tax revenues	\$64,890	Schedule VI-B	
Total new general fund tax revenues	\$22,604,709	Schedule VII	
Total expenditures	(\$14,699,443)	VIII-B	
Net fiscal impact to the Town of Mount Airy	\$7,905,266	Schedule IX	
Net impacts including one-time impact fees	\$21,885,443		

**Table 2: Temporary Jobs from Construction**<sup>2</sup>

	Temporary Jobs	<b>Total Compensation</b>	Income per Employee	<b>Annual Wages</b>	Wage per Employee
Temporary Construction Impacts:					
Residential					
Direct impacts (full-time equivalents)	1,239	\$88,971,352	\$71,805	\$75,143,819	\$60,645
Indirect and induced impacts <sup>3</sup>	466	\$22,257,291	\$47,794	-	-
Commercial					
Direct impacts (full-time equivalents)	242	\$17,235,321	\$71,158	\$14,556,684	\$60,099
Indirect and induced impacts <sup>3</sup>	72	\$3,718,709	\$51,852	-	-

#### Table 3: Permanent Jobs from the New Development<sup>4</sup>

	Permanent Jobs	Annual Compensation	Income per Employee	Annual Wages	Wage per Employee
Apartment Managers:					_
Direct impacts (full-time equivalents)	12	\$325,132	\$27,879	\$282,086	\$24,188
Indirect and induced impacts <sup>3</sup>	2	\$133,863	\$55,852	-	-
Restaurant:					
Direct impacts (full-time equivalents)	163	\$5,140,665	\$31,633	\$4,505,335	\$27,723
Indirect and induced impacts <sup>3</sup>	39	\$1,805,155	\$46,050	-	-
Retail:					
Direct impacts (full-time equivalents)	50	\$1,967,201	\$39,256	\$1,669,359	\$33,313
Indirect and induced impacts <sup>3</sup>	13	\$596,610	\$44,959	-	-
Office:					
Direct impacts (full-time equivalents)	110	\$5,907,437	\$53,535	\$5,173,235	\$46,881
Indirect and induced impacts <sup>3</sup>	52	\$2,346,302	\$45,346	-	-
Daycare:					
Direct impacts (full-time equivalents)	35	\$1,307,476	\$37,158	\$1,086,003	\$30,864
Indirect and induced impacts <sup>3</sup>	6	\$232,431	\$40,706	-	-
Total direct impacts (full-time equivalents)	370	\$14,647,911	\$189,461	\$12,716,019	\$162,969
Total indirect and induced impacts	112	\$5,114,361	\$232,912	-	-
MuniCap, Inc.					4-Aug-23

<sup>&</sup>lt;sup>1</sup>Revenues are shown cumulatively form new development construction commencement through fiscal year ending 2055.

<sup>&</sup>lt;sup>2</sup>Represents the estimated increase in temporary jobs, output, and wages from the new development created through full development buildout. Temporary jobs reflect the projected development at full build-out and are based on one-year full time equivalents. See Appendix H.

<sup>&</sup>lt;sup>3</sup>Indirect and induced jobs represent jobs that occur off-site in the county, while direct jobs represent on-site employment. Indirect jobs are jobs in the supply chain that stem from the new development. Induced jobs are jobs supporting the supply chain.

<sup>&</sup>lt;sup>4</sup>Represents the estimated increase in permanent jobs, output, and wages from the new development created through full development buildout. See Appendix H.

**Projected Development and Assessed Value** 

Schedule I: Summary of Proposed Development<sup>1</sup>

	Estimated		(	GSF		Assessed Value	2
Phase & Property Type	Completion Year	Units	Total	Per Unit	Per GSF	Per Unit/Room	Total
East Side							
<u>Residential</u>							
Age-restricted single-family detached (RL)	2027	42	-	2,618	\$225	\$589,990	\$24,779,580
Age-restricted single-family detached (FL)	2027	24	-	2,800	\$250	\$699,990	\$16,799,760
Age-restricted single-family attached (FL)	2027	22	-	2,200	\$236	\$519,990	\$11,439,780
Age-restricted single-family attached (RL)	2027	104	-	1,590	\$252	\$399,990	\$41,598,960
Sub-total residential		192					\$94,618,080
<u>Commercial</u>							
Day care center	2027	-	10,000	-	\$180	-	\$1,803,865
Restaurant	2027	-	12,240	-	\$374	-	\$4,576,207
Retail	2027	-	18,360	-	\$227	-	\$4,164,646
Sub-total commercial		-	40,600				\$10,544,718
Sub-total East Side		192	40,600				\$105,162,798
West Side							
<u>Residential</u>							
Age-restricted multi-family	2029	160	-	1,000	\$132	\$132,061	\$21,129,709
Single-family attached	2029	103	-	2,200	\$218	\$479,990	\$49,438,970
Single-family detached	2029	37	-	2,850	\$253	\$719,990	\$26,639,630
Sub-total residential		300					\$97,208,309
<u>Commercial</u>							
Restaurant	2029	-	31,800	-	\$374	-	\$11,889,165
Retail	2029	-	31,800	-	\$227	-	\$7,213,275
Office	2029	-	30,100	-	\$133	-	\$3,991,598
Sub-total commercial			93,700				\$23,094,038
Sub-total West Side		300	93,700				\$120,302,348
Total proposed development		492	134,300				\$225,465,145

MuniCap, Inc.

<sup>&</sup>lt;sup>1</sup>Provided by the developer, unless otherwise noted.

<sup>&</sup>lt;sup>2</sup>See Appendix E.

Schedule II-A.1: Projected Construction Completion - East Side - Residential<sup>1</sup>

Development	Assessed	Final				Reside	ntial			
Year	As of	Tax Due	Age-Restr	icted SFD RL	Age-Resti	ricted SFD FL	Age Restr	icted SFA FL	Age Restr	icted SFA RL
Ending	Date <sup>2</sup>	Date <sup>3</sup>	Units	Cumulative	Units	Cumulative	Units	Cumulative	Units	Cumulative
31-Dec-23	1-Jan-24	31-Dec-24	0	0	0	0	0	0	0	0
31-Dec-24	1-Jan-25	31-Dec-25	0	0	0	0	0	0	0	0
31-Dec-25	1-Jan-26	31-Dec-26	0	0	0	0	0	0	0	0
31-Dec-26	1-Jan-27	31-Dec-27	14	14	12	12	7	7	34	34
31-Dec-27	1-Jan-28	31-Dec-28	14	28	12	24	7	14	35	69
31-Dec-28	1-Jan-29	31-Dec-29	14	42	0	24	8	22	35	104
31-Dec-29	1-Jan-30	31-Dec-30	0	42	0	24	0	22	0	104
31-Dec-30	1-Jan-31	31-Dec-31	0	42	0	24	0	22	0	104
31-Dec-31	1-Jan-32	31-Dec-32	0	42	0	24	0	22	0	104
31-Dec-32	1-Jan-33	31-Dec-33	0	42	0	24	0	22	0	104
31-Dec-33	1-Jan-34	31-Dec-34	0	42	0	24	0	22	0	104
31-Dec-34	1-Jan-35	31-Dec-35	0	42	0	24	0	22	0	104
31-Dec-35	1-Jan-36	31-Dec-36	0	42	0	24	0	22	0	104
31-Dec-36	1-Jan-37	31-Dec-37	0	42	0	24	0	22	0	104
31-Dec-37	1-Jan-38	31-Dec-38	0	42	0	24	0	22	0	104
31-Dec-38	1-Jan-39	31-Dec-39	0	42	0	24	0	22	0	104
31-Dec-39	1-Jan-40	31-Dec-40	0	42	0	24	0	22	0	104
31-Dec-40	1-Jan-41	31-Dec-41	0	42	0	24	0	22	0	104
31-Dec-41	1-Jan-42	31-Dec-42	0	42	0	24	0	22	0	104
31-Dec-42	1-Jan-43	31-Dec-43	0	42	0	24	0	22	0	104
31-Dec-43	1-Jan-44	31-Dec-44	0	42	0	24	0	22	0	104
31-Dec-44	1-Jan-45	31-Dec-45	0	42	0	24	0	22	0	104
31-Dec-45	1-Jan-46	31-Dec-46	0	42	0	24	0	22	0	104
31-Dec-46	1-Jan-47	31-Dec-47	0	42	0	24	0	22	0	104
31-Dec-47	1-Jan-48	31-Dec-48	0	42	0	24	0	22	0	104
31-Dec-48	1-Jan-49	31-Dec-49	0	42	0	24	0	22	0	104
31-Dec-49	1-Jan-50	31-Dec-50	0	42	0	24	0	22	0	104
31-Dec-50	1-Jan-51	31-Dec-51	0	42	0	24	0	22	0	104
31-Dec-51	1-Jan-52	31-Dec-52	0	42	0	24	0	22	0	104
31-Dec-52	1-Jan-53	31-Dec-53	0	42	0	24	0	22	0	104
31-Dec-53	1-Jan-54	31-Dec-54	0	42	0	24	0	22	0	104
31-Dec-54	1-Jan-55	31-Dec-55	0	42	0	24	0	22	0	104
31-Dec-55	1-Jan-56	31-Dec-56	0	42	0	24	0	22	0	104
Total			42		24		22		104	

<sup>&</sup>lt;sup>1</sup>Provided by the Developer.

<sup>&</sup>lt;sup>2</sup>Source: Maryland State Department of Assessments and Taxation.

<sup>&</sup>lt;sup>3</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

Schedule II-A.2: Projected Construction Completion - East Side - Commercial<sup>1</sup>

Development	Assessed	Final							
Year	As of	Tax Due	Day C	are Center	Res	taurant	F	Retail	
Ending	Date <sup>2</sup>	Date <sup>3</sup>	GSF	Cumulative	GSF	Cumulative	GSF	Cumulative	
31-Dec-23	1-Jan-24	31-Dec-24	0	0	0	0	0	0	
31-Dec-24	1-Jan-25	31-Dec-25	0	0	0	0	0	0	
31-Dec-25	1-Jan-26	31-Dec-26	10,000	10,000	6,120	6,120	9,180	9,180	
31-Dec-26	1-Jan-27	31-Dec-27	0	10,000	6,120	12,240	9,180	18,360	
31-Dec-27	1-Jan-28	31-Dec-28	0	10,000	0	12,240	0	18,360	
31-Dec-28	1-Jan-29	31-Dec-29	0	10,000	0	12,240	0	18,360	
31-Dec-29	1-Jan-30	31-Dec-30	0	10,000	0	12,240	0	18,360	
31-Dec-30	1-Jan-31	31-Dec-31	0	10,000	0	12,240	0	18,360	
31-Dec-31	1-Jan-32	31-Dec-32	0	10,000	0	12,240	0	18,360	
31-Dec-32	1-Jan-33	31-Dec-33	0	10,000	0	12,240	0	18,360	
31-Dec-33	1-Jan-34	31-Dec-34	0	10,000	0	12,240	0	18,360	
31-Dec-34	1-Jan-35	31-Dec-35	0	10,000	0	12,240	0	18,360	
31-Dec-35	1-Jan-36	31-Dec-36	0	10,000	0	12,240	0	18,360	
31-Dec-36	1-Jan-37	31-Dec-37	0	10,000	0	12,240	0	18,360	
31-Dec-37	1-Jan-38	31-Dec-38	0	10,000	0	12,240	0	18,360	
31-Dec-38	1-Jan-39	31-Dec-39	0	10,000	0	12,240	0	18,360	
31-Dec-39	1-Jan-40	31-Dec-40	0	10,000	0	12,240	0	18,360	
31-Dec-40	1-Jan-41	31-Dec-41	0	10,000	0	12,240	0	18,360	
31-Dec-41	1-Jan-42	31-Dec-42	0	10,000	0	12,240	0	18,360	
31-Dec-42	1-Jan-43	31-Dec-43	0	10,000	0	12,240	0	18,360	
31-Dec-43	1-Jan-44	31-Dec-44	0	10,000	0	12,240	0	18,360	
31-Dec-44	1-Jan-45	31-Dec-45	0	10,000	0	12,240	0	18,360	
31-Dec-45	1-Jan-46	31-Dec-46	0	10,000	0	12,240	0	18,360	
31-Dec-46	1-Jan-47	31-Dec-47	0	10,000	0	12,240	0	18,360	
31-Dec-47	1-Jan-48	31-Dec-48	0	10,000	0	12,240	0	18,360	
31-Dec-48	1-Jan-49	31-Dec-49	0	10,000	0	12,240	0	18,360	
31-Dec-49	1-Jan-50	31-Dec-50	0	10,000	0	12,240	0	18,360	
31-Dec-50	1-Jan-51	31-Dec-51	0	10,000	0	12,240	0	18,360	
31-Dec-51	1-Jan-52	31-Dec-52	0	10,000	0	12,240	0	18,360	
31-Dec-52	1-Jan-53	31-Dec-53	0	10,000	0	12,240	0	18,360	
31-Dec-53	1-Jan-54	31-Dec-54	0	10,000	0	12,240	0	18,360	
31-Dec-54	1-Jan-55	31-Dec-55	0	10,000	0	12,240	0	18,360	
31-Dec-55	1-Jan-56	31-Dec-56	0	10,000	0	12,240	0	18,360	
Total			10,000		12,240		18,360		

<sup>&</sup>lt;sup>1</sup>Provided by the Developer.

<sup>&</sup>lt;sup>2</sup>Source: Maryland State Department of Assessments and Taxation.

<sup>&</sup>lt;sup>3</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

Beck Property

Mount Airy, Maryland

Schedule II-B.1: Projected Construction Completion - West Side - Residential<sup>1</sup>

Development	Assessed	Final			Res	idential		
Year	As of	Tax Due	Age-Re	stricted MF		SFA	5	SFD
Ending	Date <sup>2</sup>	Date <sup>3</sup>	Units	Cumulative	Units	Cumulative	Units	Cumulative
31-Dec-23	1-Jan-24	31-Dec-24	0	0	0	0	0	0
31-Dec-24	1-Jan-25	31-Dec-25	0	0	0	0	0	0
31-Dec-25	1-Jan-26	31-Dec-26	0	0	0	0	0	0
31-Dec-26	1-Jan-27	31-Dec-27	0	0	0	0	0	0
31-Dec-27	1-Jan-28	31-Dec-28	80	80	25	25	18	18
31-Dec-28	1-Jan-29	31-Dec-29	80	160	26	51	19	37
31-Dec-29	1-Jan-30	31-Dec-30	0	160	26	77	0	37
31-Dec-30	1-Jan-31	31-Dec-31	0	160	26	103	0	37
31-Dec-31	1-Jan-32	31-Dec-32	0	160	0	103	0	37
31-Dec-32	1-Jan-33	31-Dec-33	0	160	0	103	0	37
31-Dec-33	1-Jan-34	31-Dec-34	0	160	0	103	0	37
31-Dec-34	1-Jan-35	31-Dec-35	0	160	0	103	0	37
31-Dec-35	1-Jan-36	31-Dec-36	0	160	0	103	0	37
31-Dec-36	1-Jan-37	31-Dec-37	0	160	0	103	0	37
31-Dec-37	1-Jan-38	31-Dec-38	0	160	0	103	0	37
31-Dec-38	1-Jan-39	31-Dec-39	0	160	0	103	0	37
31-Dec-39	1-Jan-40	31-Dec-40	0	160	0	103	0	37
31-Dec-40	1-Jan-41	31-Dec-41	0	160	0	103	0	37
31-Dec-41	1-Jan-42	31-Dec-42	0	160	0	103	0	37
31-Dec-42	1-Jan-43	31-Dec-43	0	160	0	103	0	37
31-Dec-43	1-Jan-44	31-Dec-44	0	160	0	103	0	37
31-Dec-44	1-Jan-45	31-Dec-45	0	160	0	103	0	37
31-Dec-45	1-Jan-46	31-Dec-46	0	160	0	103	0	37
31-Dec-46	1-Jan-47	31-Dec-47	0	160	0	103	0	37
31-Dec-47	1-Jan-48	31-Dec-48	0	160	0	103	0	37
31-Dec-48	1-Jan-49	31-Dec-49	0	160	0	103	0	37
31-Dec-49	1-Jan-50	31-Dec-50	0	160	0	103	0	37
31-Dec-50	1-Jan-51	31-Dec-51	0	160	0	103	0	37
31-Dec-51	1-Jan-52	31-Dec-52	0	160	0	103	0	37
31-Dec-52	1-Jan-53	31-Dec-53	0	160	0	103	0	37
31-Dec-53	1-Jan-54	31-Dec-54	0	160	0	103	0	37
31-Dec-54	1-Jan-55	31-Dec-55	0	160	0	103	0	37
31-Dec-55	1-Jan-56	31-Dec-56	0	160	0	103	0	37
Total			160		103		37	

<sup>&</sup>lt;sup>1</sup>Provided by the Developer.

<sup>&</sup>lt;sup>2</sup>Source: Maryland State Department of Assessments and Taxation.

<sup>&</sup>lt;sup>3</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

Schedule II-B.2: Projected Construction Completion - West Side - Commercial<sup>1</sup>

Development	Assessed	Final			Com	mercial		
Year	As of	Tax Due	Res	staurant	F	Retail	C	ffice
Ending	Date <sup>2</sup>	Date <sup>3</sup>	GSF	Cumulative	GSF	Cumulative	GSF	Cumulative
31-Dec-23	1-Jan-24	31-Dec-24	0	0	0	0	0	0
31-Dec-24	1-Jan-25	31-Dec-25	0	0	0	0	0	0
31-Dec-25	1-Jan-26	31-Dec-26	0	0	0	0	0	0
31-Dec-26	1-Jan-27	31-Dec-27	0	0	0	0	0	0
31-Dec-27	1-Jan-28	31-Dec-28	15,900	15,900	15,900	15,900	15,050	15,050
31-Dec-28	1-Jan-29	31-Dec-29	15,900	31,800	15,900	31,800	15,050	30,100
31-Dec-29	1-Jan-30	31-Dec-30	0	31,800	0	31,800	0	30,100
31-Dec-30	1-Jan-31	31-Dec-31	0	31,800	0	31,800	0	30,100
31-Dec-31	1-Jan-32	31-Dec-32	0	31,800	0	31,800	0	30,100
31-Dec-32	1-Jan-33	31-Dec-33	0	31,800	0	31,800	0	30,100
31-Dec-33	1-Jan-34	31-Dec-34	0	31,800	0	31,800	0	30,100
31-Dec-34	1-Jan-35	31-Dec-35	0	31,800	0	31,800	0	30,100
31-Dec-35	1-Jan-36	31-Dec-36	0	31,800	0	31,800	0	30,100
31-Dec-36	1-Jan-37	31-Dec-37	0	31,800	0	31,800	0	30,100
31-Dec-37	1-Jan-38	31-Dec-38	0	31,800	0	31,800	0	30,100
31-Dec-38	1-Jan-39	31-Dec-39	0	31,800	0	31,800	0	30,100
31-Dec-39	1-Jan-40	31-Dec-40	0	31,800	0	31,800	0	30,100
31-Dec-40	1-Jan-41	31-Dec-41	0	31,800	0	31,800	0	30,100
31-Dec-41	1-Jan-42	31-Dec-42	0	31,800	0	31,800	0	30,100
31-Dec-42	1-Jan-43	31-Dec-43	0	31,800	0	31,800	0	30,100
31-Dec-43	1-Jan-44	31-Dec-44	0	31,800	0	31,800	0	30,100
31-Dec-44	1-Jan-45	31-Dec-45	0	31,800	0	31,800	0	30,100
31-Dec-45	1-Jan-46	31-Dec-46	0	31,800	0	31,800	0	30,100
31-Dec-46	1-Jan-47	31-Dec-47	0	31,800	0	31,800	0	30,100
31-Dec-47	1-Jan-48	31-Dec-48	0	31,800	0	31,800	0	30,100
31-Dec-48	1-Jan-49	31-Dec-49	0	31,800	0	31,800	0	30,100
31-Dec-49	1-Jan-50	31-Dec-50	0	31,800	0	31,800	0	30,100
31-Dec-50	1-Jan-51	31-Dec-51	0	31,800	0	31,800	0	30,100
31-Dec-51	1-Jan-52	31-Dec-52	0	31,800	0	31,800	0	30,100
31-Dec-52	1-Jan-53	31-Dec-53	0	31,800	0	31,800	0	30,100
31-Dec-53	1-Jan-54	31-Dec-54	0	31,800	0	31,800	0	30,100
31-Dec-54	1-Jan-55	31-Dec-55	0	31,800	0	31,800	0	30,100
31-Dec-55	1-Jan-56	31-Dec-56	0	31,800	0	31,800	0	30,100
Total			31,800		31,800		30,100	

<sup>&</sup>lt;sup>1</sup>Provided by the Developer.

 $<sup>^2\</sup>mbox{Source:}$  Maryland State Department of Assessments and Taxation.

<sup>&</sup>lt;sup>3</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

**Projection of Revenues** 

Schedule III-A.1: Projected Assessed Value - East Side - Residential

Development	Final		_	Age-Restri	cted Single-Family	Detached RL	Age-Restri	cted Single-Family	Detached FL
Year	Tax Due	Fiscal Year	Inflation		Value	Total		Value	Total
Ending	Date <sup>1</sup>	Ending <sup>1</sup>	Factor <sup>2</sup>	Units <sup>3</sup>	Per Unit <sup>4</sup>	Assessed Value	Units <sup>3</sup>	Per Unit <sup>4</sup>	Assessed Value
31-Dec-23	31-Dec-24	30-Jun-25	100%	0	\$589,990	\$0	0	\$699,990	\$0
31-Dec-24	31-Dec-25	30-Jun-26	102%	0	\$601,790	\$0	0	\$713,990	\$0
31-Dec-25	31-Dec-26	30-Jun-27	104%	0	\$613,826	\$0	0	\$728,270	\$0
31-Dec-26	31-Dec-27	30-Jun-28	106%	14	\$626,102	\$8,765,430	12	\$742,835	\$8,914,020
31-Dec-27	31-Dec-28	30-Jun-29	108%	28	\$638,624	\$17,881,476	24	\$757,692	\$18,184,601
31-Dec-28	31-Dec-29	30-Jun-30	110%	42	\$651,397	\$27,358,659	24	\$772,846	\$18,548,293
31-Dec-29	31-Dec-30	30-Jun-31	113%	42	\$664,425	\$27,905,832	24	\$788,302	\$18,919,258
31-Dec-30	31-Dec-31	30-Jun-32	115%	42	\$677,713	\$28,463,948	24	\$804,068	\$19,297,644
31-Dec-31	31-Dec-32	30-Jun-33	117%	42	\$691,267	\$29,033,227	24	\$820,150	\$19,683,596
31-Dec-32	31-Dec-33	30-Jun-34	120%	42	\$705,093	\$29,613,892	24	\$836,553	\$20,077,268
31-Dec-33	31-Dec-34	30-Jun-35	122%	42	\$719,195	\$30,206,170	24	\$853,284	\$20,478,814
31-Dec-34	31-Dec-35	30-Jun-36	124%	42	\$733,578	\$30,810,293	24	\$870,350	\$20,888,390
31-Dec-35	31-Dec-36	30-Jun-37	127%	42	\$748,250	\$31,426,499	24	\$887,757	\$21,306,158
31-Dec-36	31-Dec-37	30-Jun-38	129%	42	\$763,215	\$32,055,029	24	\$905,512	\$21,732,281
31-Dec-37	31-Dec-38	30-Jun-39	132%	42	\$778,479	\$32,696,130	24	\$923,622	\$22,166,927
31-Dec-38	31-Dec-39	30-Jun-40	135%	42	\$794,049	\$33,350,052	24	\$942,094	\$22,610,265
31-Dec-39	31-Dec-40	30-Jun-41	137%	42	\$809,930	\$34,017,053	24	\$960,936	\$23,062,470
31-Dec-40	31-Dec-41	30-Jun-42	140%	42	\$826,128	\$34,697,394	24	\$980,155	\$23,523,720
31-Dec-41	31-Dec-42	30-Jun-43	143%	42	\$842,651	\$35,391,342	24	\$999,758	\$23,994,194
31-Dec-42	31-Dec-43	30-Jun-44	146%	42	\$859,504	\$36,099,169	24	\$1,019,753	\$24,474,078
31-Dec-43	31-Dec-44	30-Jun-45	149%	42	\$876,694	\$36,821,152	24	\$1,040,148	\$24,963,560
31-Dec-44	31-Dec-45	30-Jun-46	152%	42	\$894,228	\$37,557,575	24	\$1,060,951	\$25,462,831
31-Dec-45	31-Dec-46	30-Jun-47	155%	42	\$912,113	\$38,308,727	24	\$1,082,170	\$25,972,087
31-Dec-46	31-Dec-47	30-Jun-48	158%	42	\$930,355	\$39,074,901	24	\$1,103,814	\$26,491,529
31-Dec-47	31-Dec-48	30-Jun-49	161%	42	\$948,962	\$39,856,399	24	\$1,125,890	\$27,021,360
31-Dec-48	31-Dec-49	30-Jun-50	164%	42	\$967,941	\$40,653,527	24	\$1,148,408	\$27,561,787
31-Dec-49	31-Dec-50	30-Jun-51	167%	42	\$987,300	\$41,466,598	24	\$1,171,376	\$28,113,023
31-Dec-50	31-Dec-51	30-Jun-52	171%	42	\$1,007,046	\$42,295,930	24	\$1,194,803	\$28,675,283
31-Dec-51	31-Dec-52	30-Jun-53	174%	42	\$1,027,187	\$43,141,849	24	\$1,218,700	\$29,248,789
31-Dec-52	31-Dec-53	30-Jun-54	178%	42	\$1,047,731	\$44,004,686	24	\$1,243,074	\$29,833,765
31-Dec-53	31-Dec-54	30-Jun-55	181%	42	\$1,068,685	\$44,884,779	24	\$1,267,935	\$30,430,440
31-Dec-54	31-Dec-55	30-Jun-56	185%	42	\$1,090,059	\$45,782,475	24	\$1,293,294	\$31,039,049
31-Dec-55	31-Dec-56	30-Jun-57	188%	42	\$1,111,860	\$46,698,124	24	\$1,319,160	\$31,659,830

Total

<sup>&</sup>lt;sup>1</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

<sup>&</sup>lt;sup>2</sup>Assumes an annual inflation of 2%

<sup>&</sup>lt;sup>3</sup>See Schedule II.

<sup>&</sup>lt;sup>4</sup>See Schedule I.

Schedule III-A.1: Projected Assessed Value - East Side - Residential, continued

Development	Final			Age-Restricted Single-Family Attached FL		y Attached FL	Age-Restri	Attached RL	East Side	
Year	Tax Due	Fiscal Year	Inflation		Value	Total		Value	Total	Residential
Ending	Date <sup>1</sup>	Ending <sup>1</sup>	Factor <sup>2</sup>	Units <sup>3</sup>	Per Unit <sup>4</sup>	Assessed Value	Units <sup>3</sup>	Per Unit <sup>4</sup>	Assessed Value	Assessed Value
31-Dec-23	31-Dec-24	30-Jun-25	100%	0	\$519,990	\$0	0	\$399,990	\$0	\$0
31-Dec-24	31-Dec-25	30-Jun-26	102%	0	\$530,390	\$0	0	\$407,990	\$0	\$0
31-Dec-25	31-Dec-26	30-Jun-27	104%	0	\$540,998	\$0	0	\$416,150	\$0	\$0
31-Dec-26	31-Dec-27	30-Jun-28	106%	7	\$551,818	\$3,862,723	34	\$424,473	\$14,432,068	\$35,974,240
31-Dec-27	31-Dec-28	30-Jun-29	108%	14	\$562,854	\$7,879,955	69	\$432,962	\$29,874,381	\$73,820,412
31-Dec-28	31-Dec-29	30-Jun-30	110%	22	\$574,111	\$12,630,441	104	\$441,621	\$45,928,613	\$104,466,006
31-Dec-29	31-Dec-30	30-Jun-31	113%	22	\$585,593	\$12,883,050	104	\$450,454	\$46,847,185	\$106,555,326
31-Dec-30	31-Dec-31	30-Jun-32	115%	22	\$597,305	\$13,140,711	104	\$459,463	\$47,784,129	\$108,686,432
31-Dec-31	31-Dec-32	30-Jun-33	117%	22	\$609,251	\$13,403,526	104	\$468,652	\$48,739,812	\$110,860,161
31-Dec-32	31-Dec-33	30-Jun-34	120%	22	\$621,436	\$13,671,596	104	\$478,025	\$49,714,608	\$113,077,364
31-Dec-33	31-Dec-34	30-Jun-35	122%	22	\$633,865	\$13,945,028	104	\$487,586	\$50,708,900	\$115,338,912
31-Dec-34	31-Dec-35	30-Jun-36	124%	22	\$646,542	\$14,223,929	104	\$497,337	\$51,723,078	\$117,645,690
31-Dec-35	31-Dec-36	30-Jun-37	127%	22	\$659,473	\$14,508,407	104	\$507,284	\$52,757,540	\$119,998,604
31-Dec-36	31-Dec-37	30-Jun-38	129%	22	\$672,663	\$14,798,575	104	\$517,430	\$53,812,690	\$122,398,576
31-Dec-37	31-Dec-38	30-Jun-39	132%	22	\$686,116	\$15,094,547	104	\$527,778	\$54,888,944	\$124,846,547
31-Dec-38	31-Dec-39	30-Jun-40	135%	22	\$699,838	\$15,396,438	104	\$538,334	\$55,986,723	\$127,343,478
31-Dec-39	31-Dec-40	30-Jun-41	137%	22	\$713,835	\$15,704,366	104	\$549,101	\$57,106,458	\$129,890,348
31-Dec-40	31-Dec-41	30-Jun-42	140%	22	\$728,112	\$16,018,454	104	\$560,083	\$58,248,587	\$132,488,155
31-Dec-41	31-Dec-42	30-Jun-43	143%	22	\$742,674	\$16,338,823	104	\$571,284	\$59,413,559	\$135,137,918
31-Dec-42	31-Dec-43	30-Jun-44	146%	22	\$757,527	\$16,665,599	104	\$582,710	\$60,601,830	\$137,840,676
31-Dec-43	31-Dec-44	30-Jun-45	149%	22	\$772,678	\$16,998,911	104	\$594,364	\$61,813,866	\$140,597,490
31-Dec-44	31-Dec-45	30-Jun-46	152%	22	\$788,131	\$17,338,890	104	\$606,251	\$63,050,144	\$143,409,439
31-Dec-45	31-Dec-46	30-Jun-47	155%	22	\$803,894	\$17,685,667	104	\$618,376	\$64,311,146	\$146,277,628
31-Dec-46	31-Dec-47	30-Jun-48	158%	22	\$819,972	\$18,039,381	104	\$630,744	\$65,597,369	\$149,203,181
31-Dec-47	31-Dec-48	30-Jun-49	161%	22	\$836,371	\$18,400,168	104	\$643,359	\$66,909,317	\$152,187,244
31-Dec-48	31-Dec-49	30-Jun-50	164%	22	\$853,099	\$18,768,172	104	\$656,226	\$68,247,503	\$155,230,989
31-Dec-49	31-Dec-50	30-Jun-51	167%	22	\$870,161	\$19,143,535	104	\$669,351	\$69,612,453	\$158,335,609
31-Dec-50	31-Dec-51	30-Jun-52	171%	22	\$887,564	\$19,526,406	104	\$682,738	\$71,004,702	\$161,502,321
31-Dec-51	31-Dec-52	30-Jun-53	174%	22	\$905,315	\$19,916,934	104	\$696,392	\$72,424,796	\$164,732,368
31-Dec-52	31-Dec-53	30-Jun-54	178%	22	\$923,421	\$20,315,273	104	\$710,320	\$73,873,292	\$168,027,015
31-Dec-53	31-Dec-54	30-Jun-55	181%	22	\$941,890	\$20,721,578	104	\$724,527	\$75,350,758	\$171,387,555
31-Dec-54	31-Dec-55	30-Jun-56	185%	22	\$960,728	\$21,136,010	104	\$739,017	\$76,857,773	\$174,815,306
31-Dec-55	31-Dec-56	30-Jun-57	188%	22	\$979,942	\$21,558,730	104	\$753,797	\$78,394,929	\$178,311,613
								•		

Total

<sup>&</sup>lt;sup>1</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budg <sup>2</sup>Assumes an annual inflation of 2%

<sup>&</sup>lt;sup>3</sup>See Schedule II.

<sup>&</sup>lt;sup>4</sup>See Schedule I.

Schedule III-A.2: Projected Assessed Value - East Side - Commercial

Development	Final				Day Care Cente	r		Restaurant			Retail		East Side
Year	Tax Due	Fiscal Year	Inflation		Value	Total		Value	Total		Value	Total	Commercial
Ending	Date <sup>1</sup>	Ending <sup>1</sup>	Factor <sup>2</sup>	GSF <sup>3</sup>	Per GSF <sup>4</sup>	Assessed Value	$GSF^3$	Per GSF <sup>4</sup>	Assessed Value	GSF <sup>3</sup>	Per GSF <sup>4</sup>	Assessed Value	Assessed Value
31-Dec-23	31-Dec-24	30-Jun-24	100%	0	\$180	\$0	0	\$374	\$0	0	\$227	\$0	\$0
31-Dec-24	31-Dec-25	30-Jun-25	102%	0	\$184	\$0	0	\$381	\$0	0	\$231	\$0	\$0
31-Dec-25	31-Dec-26	30-Jun-26	104%	10,000	\$188	\$1,876,741	6,120	\$389	\$2,380,543	9,180	\$236	\$2,166,449	\$6,423,733
31-Dec-26	31-Dec-27	30-Jun-27	106%	10,000	\$191	\$1,914,276	12,240	\$397	\$4,856,307	18,360	\$241	\$4,419,555	\$11,190,139
31-Dec-27	31-Dec-28	30-Jun-28	108%	10,000	\$195	\$1,952,561	12,240	\$405	\$4,953,434	18,360	\$246	\$4,507,947	\$11,413,942
31-Dec-28	31-Dec-29	30-Jun-29	110%	10,000	\$199	\$1,991,613	12,240	\$413	\$5,052,502	18,360	\$250	\$4,598,106	\$11,642,220
31-Dec-29	31-Dec-30	30-Jun-30	113%	10,000	\$203	\$2,031,445	12,240	\$421	\$5,153,552	18,360	\$255	\$4,690,068	\$11,875,065
31-Dec-30	31-Dec-31	30-Jun-31	115%	10,000	\$207	\$2,072,074	12,240	\$429	\$5,256,623	18,360	\$261	\$4,783,869	\$12,112,566
31-Dec-31	31-Dec-32	30-Jun-32	117%	10,000	\$211	\$2,113,515	12,240	\$438	\$5,361,756	18,360	\$266	\$4,879,546	\$12,354,818
31-Dec-32	31-Dec-33	30-Jun-33	120%	10,000	\$216	\$2,155,786	12,240	\$447	\$5,468,991	18,360	\$271	\$4,977,137	\$12,601,914
31-Dec-33	31-Dec-34	30-Jun-34	122%	10,000	\$220	\$2,198,901	12,240	\$456	\$5,578,371	18,360	\$277	\$5,076,680	\$12,853,952
31-Dec-34	31-Dec-35	30-Jun-35	124%	10,000	\$224	\$2,242,879	12,240	\$465	\$5,689,938	18,360	\$282	\$5,178,214	\$13,111,031
31-Dec-35	31-Dec-36	30-Jun-36	127%	10,000	\$229	\$2,287,737	12,240	\$474	\$5,803,737	18,360	\$288	\$5,281,778	\$13,373,252
31-Dec-36	31-Dec-37	30-Jun-37	129%	10,000	\$233	\$2,333,492	12,240	\$484	\$5,919,812	18,360	\$293	\$5,387,413	\$13,640,717
31-Dec-37	31-Dec-38	30-Jun-38	132%	10,000	\$238	\$2,380,162	12,240	\$493	\$6,038,208	18,360	\$299	\$5,495,162	\$13,913,531
31-Dec-38	31-Dec-39	30-Jun-39	135%	10,000	\$243	\$2,427,765	12,240	\$503	\$6,158,972	18,360	\$305	\$5,605,065	\$14,191,802
31-Dec-39	31-Dec-40	30-Jun-40	137%	10,000	\$248	\$2,476,320	12,240	\$513	\$6,282,151	18,360	\$311	\$5,717,166	\$14,475,638
31-Dec-40	31-Dec-41	30-Jun-41	140%	10,000	\$253	\$2,525,846	12,240	\$524	\$6,407,795	18,360	\$318	\$5,831,510	\$14,765,151
31-Dec-41	31-Dec-42	30-Jun-42	143%	10,000	\$258	\$2,576,363	12,240	\$534	\$6,535,950	18,360	\$324	\$5,948,140	\$15,060,454
31-Dec-42	31-Dec-43	30-Jun-43	146%	10,000	\$263	\$2,627,891	12,240	\$545	\$6,666,669	18,360	\$330	\$6,067,103	\$15,361,663
31-Dec-43	31-Dec-44	30-Jun-44	149%	10,000	\$268	\$2,680,449	12,240	\$556	\$6,800,003	18,360	\$337	\$6,188,445	\$15,668,896
31-Dec-44	31-Dec-45	30-Jun-45	152%	10,000	\$273	\$2,734,057	12,240	\$567	\$6,936,003	18,360	\$344	\$6,312,214	\$15,982,274
31-Dec-45	31-Dec-46	30-Jun-46	155%	10,000	\$279	\$2,788,739	12,240	\$578	\$7,074,723	18,360	\$351	\$6,438,458	\$16,301,919
31-Dec-46	31-Dec-47	30-Jun-47	158%	10,000	\$284	\$2,844,513	12,240	\$590	\$7,216,217	18,360	\$358	\$6,567,227	\$16,627,958
31-Dec-47	31-Dec-48	30-Jun-48	161%	10,000	\$290	\$2,901,404	12,240	\$601	\$7,360,542	18,360	\$365	\$6,698,571	\$16,960,517
31-Dec-48	31-Dec-49	30-Jun-49	164%	10,000	\$296	\$2,959,432	12,240	\$613	\$7,507,753	18,360	\$372	\$6,832,543	\$17,299,727
31-Dec-49	31-Dec-50	30-Jun-50	167%	10,000	\$302	\$3,018,620	12,240	\$626	\$7,657,908	18,360	\$380	\$6,969,194	\$17,645,722
31-Dec-50	31-Dec-51	30-Jun-51	171%	10,000	\$308	\$3,078,993	12,240	\$638	\$7,811,066	18,360	\$387	\$7,108,578	\$17,998,636
31-Dec-51	31-Dec-52	30-Jun-52	174%	10,000	\$314	\$3,140,573	12,240	\$651	\$7,967,287	18,360	\$395	\$7,250,749	\$18,358,609
31-Dec-52	31-Dec-53	30-Jun-53	178%	10,000	\$320	\$3,203,384	12,240	\$664	\$8,126,633	18,360	\$403	\$7,395,764	\$18,725,781
31-Dec-53	31-Dec-54	30-Jun-54	181%	10,000	\$327	\$3,267,452	12,240	\$677	\$8,289,165	18,360	\$411	\$7,543,679	\$19,100,297
31-Dec-54	31-Dec-55	30-Jun-55	185%	10,000	\$333	\$3,332,801	12,240	\$691	\$8,454,949	18,360	\$419	\$7,694,553	\$19,482,303
31-Dec-55	31-Dec-56	30-Jun-56	188%	10,000	\$340	\$3,399,457	12,240	\$705	\$8,624,048	18,360	\$427	\$7,848,444	\$19,871,949

Total

MuniCap, Inc.

<sup>&</sup>lt;sup>1</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

<sup>&</sup>lt;sup>2</sup>Assumes an annual inflation of 2%

<sup>&</sup>lt;sup>3</sup>See Schedule II.

<sup>&</sup>lt;sup>4</sup>See Schedule I.

Schedule III-B.1: Projected Assessed Value - West Side - Residential

Development	Final			Age-	Restricted Multi-	Family	Single-Family Attached		Single-Family Detached			West Side	
Year	Tax Due	Fiscal Year	Inflation		Value	Total		Value	Total		Value	Total	Residential
Ending	Ending <sup>1</sup>	Ending <sup>1</sup>	Factor <sup>2</sup>	Units <sup>3</sup>	Per Unit <sup>4</sup>	Assessed Value	Units <sup>3</sup>	Per Unit <sup>4</sup>	Assessed Value	Units <sup>3</sup>	Per Unit <sup>4</sup>	Assessed Value	Assessed Value
31-Dec-23	31-Dec-24	30-Jun-24	100%	0	\$132,061	\$0	0	\$479,990	\$0	0	\$719,990	\$0	\$0
31-Dec-24	31-Dec-25	30-Jun-25	102%	0	\$134,702	\$0	0	\$489,590	\$0	0	\$734,390	\$0	\$0
31-Dec-25	31-Dec-26	30-Jun-26	104%	0	\$137,396	\$0	0	\$499,382	\$0	0	\$749,078	\$0	\$0
31-Dec-26	31-Dec-27	30-Jun-27	106%	0	\$140,144	\$0	0	\$509,369	\$0	0	\$764,059	\$0	\$0
31-Dec-27	31-Dec-28	30-Jun-28	108%	80	\$142,947	\$11,435,738	25	\$519,557	\$12,988,915	18	\$779,340	\$14,028,126	\$38,452,780
31-Dec-28	31-Dec-29	30-Jun-29	110%	160	\$145,806	\$23,328,906	51	\$529,948	\$27,027,335	37	\$794,927	\$29,412,304	\$79,768,545
31-Dec-29	31-Dec-30	30-Jun-30	113%	160	\$148,722	\$23,795,484	77	\$540,547	\$41,622,096	37	\$810,826	\$30,000,550	\$95,418,131
31-Dec-30	31-Dec-31	30-Jun-31	115%	160	\$151,696	\$24,271,394	103	\$551,358	\$56,789,836	37	\$827,042	\$30,600,561	\$111,661,792
31-Dec-31	31-Dec-32	30-Jun-32	117%	160	\$154,730	\$24,756,822	103	\$562,385	\$57,925,633	37	\$843,583	\$31,212,572	\$113,895,027
31-Dec-32	31-Dec-33	30-Jun-33	120%	160	\$157,825	\$25,251,958	103	\$573,632	\$59,084,146	37	\$860,455	\$31,836,824	\$116,172,928
31-Dec-33	31-Dec-34	30-Jun-34	122%	160	\$160,981	\$25,756,998	103	\$585,105	\$60,265,829	37	\$877,664	\$32,473,560	\$118,496,387
31-Dec-34	31-Dec-35	30-Jun-35	124%	160	\$164,201	\$26,272,138	103	\$596,807	\$61,471,145	37	\$895,217	\$33,123,032	\$120,866,314
31-Dec-35	31-Dec-36	30-Jun-36	127%	160	\$167,485	\$26,797,580	103	\$608,743	\$62,700,568	37	\$913,121	\$33,785,492	\$123,283,641
31-Dec-36	31-Dec-37	30-Jun-37	129%	160	\$170,835	\$27,333,532	103	\$620,918	\$63,954,579	37	\$931,384	\$34,461,202	\$125,749,313
31-Dec-37	31-Dec-38	30-Jun-38	132%	160	\$174,251	\$27,880,203	103	\$633,337	\$65,233,671	37	\$950,012	\$35,150,426	\$128,264,300
31-Dec-38	31-Dec-39	30-Jun-39	135%	160	\$177,736	\$28,437,807	103	\$646,003	\$66,538,344	37	\$969,012	\$35,853,435	\$130,829,586
31-Dec-39	31-Dec-40	30-Jun-40	137%	160	\$181,291	\$29,006,563	103	\$658,923	\$67,869,111	37	\$988,392	\$36,570,503	\$133,446,177
31-Dec-40	31-Dec-41	30-Jun-41	140%	160	\$184,917	\$29,586,694	103	\$672,102	\$69,226,494	37	\$1,008,160	\$37,301,913	\$136,115,101
31-Dec-41	31-Dec-42	30-Jun-42	143%	160	\$188,615	\$30,178,428	103	\$685,544	\$70,611,023	37	\$1,028,323	\$38,047,952	\$138,837,403
31-Dec-42	31-Dec-43	30-Jun-43	146%	160	\$192,387	\$30,781,996	103	\$699,255	\$72,023,244	37	\$1,048,889	\$38,808,911	\$141,614,151
31-Dec-43	31-Dec-44	30-Jun-44	149%	160	\$196,235	\$31,397,636	103	\$713,240	\$73,463,709	37	\$1,069,867	\$39,585,089	\$144,446,434
31-Dec-44	31-Dec-45	30-Jun-45	152%	160	\$200,160	\$32,025,589	103	\$727,505	\$74,932,983	37	\$1,091,265	\$40,376,791	\$147,335,363
31-Dec-45	31-Dec-46	30-Jun-46	155%	160	\$204,163	\$32,666,101	103	\$742,055	\$76,431,643	37	\$1,113,090	\$41,184,326	\$150,282,070
31-Dec-46	31-Dec-47	30-Jun-47	158%	160	\$208,246	\$33,319,423	103	\$756,896	\$77,960,275	37	\$1,135,352	\$42,008,013	\$153,287,711
31-Dec-47	31-Dec-48	30-Jun-48	161%	160	\$212,411	\$33,985,811	103	\$772,034	\$79,519,481	37	\$1,158,059	\$42,848,173	\$156,353,466
31-Dec-48	31-Dec-49	30-Jun-49	164%	160	\$216,660	\$34,665,528	103	\$787,474	\$81,109,871	37	\$1,181,220	\$43,705,137	\$159,480,535
31-Dec-49	31-Dec-50	30-Jun-50	167%	160	\$220,993	\$35,358,838	103	\$803,224	\$82,732,068	37	\$1,204,844	\$44,579,239	\$162,670,146
31-Dec-50	31-Dec-51	30-Jun-51	171%	160	\$225,413	\$36,066,015	103	\$819,288	\$84,386,709	37	\$1,228,941	\$45,470,824	\$165,923,548
31-Dec-51	31-Dec-52	30-Jun-52	174%	160	\$229,921	\$36,787,335	103	\$835,674	\$86,074,443	37	\$1,253,520	\$46,380,241	\$169,242,019
31-Dec-52	31-Dec-53	30-Jun-53	178%	160	\$234,519	\$37,523,082	103	\$852,388	\$87,795,932	37	\$1,278,590	\$47,307,845	\$172,626,860
31-Dec-53	31-Dec-54	30-Jun-54	181%	160	\$239,210	\$38,273,544	103	\$869,435	\$89,551,851	37	\$1,304,162	\$48,254,002	\$176,079,397
31-Dec-54	31-Dec-55	30-Jun-55	185%	160	\$243,994	\$39,039,014	103	\$886,824	\$91,342,888	37	\$1,330,245	\$49,219,082	\$179,600,985
31-Dec-55	31-Dec-56	30-Jun-56	188%	160	\$248,874	\$39,819,795	103	\$904,561	\$93,169,746	37	\$1,356,850	\$50,203,464	\$183,193,005

Total

MuniCap, Inc.

<sup>&</sup>lt;sup>1</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

<sup>&</sup>lt;sup>2</sup>Assumes an annual inflation of 2%

<sup>&</sup>lt;sup>3</sup>See Schedule II.

<sup>&</sup>lt;sup>4</sup>See Schedule I.

Schedule III-B.2: Projected Assessed Value - West Side - Commercial

Development	Final				Restaurant			Retail			Office		West Side
Year	Tax Due	Fiscal Year	Inflation		Value	Total		Value	Total		Value	Total	Commercial
Ending	Date <sup>1</sup>	$GSF^3$	Per GSF <sup>4</sup>	$GSF^3$	Per GSF <sup>4</sup>	Assessed Value	$GSF^3$	Per GSF <sup>4</sup>	Assessed Value	GSF <sup>3</sup>	Per GSF <sup>4</sup>	Assessed Value	Assessed Value
31-Dec-23	31-Dec-24	30-Jun-24	100%	0	\$374	\$0	0	\$227	\$0	0	\$133	\$0	\$0
31-Dec-24	31-Dec-25	30-Jun-25	102%	0	\$381	\$0	0	\$231	\$0	0	\$135	\$0	\$0
31-Dec-25	31-Dec-26	30-Jun-26	104%	0	\$389	\$0	0	\$236	\$0	0	\$138	\$0	\$0
31-Dec-26	31-Dec-27	30-Jun-27	106%	0	\$397	\$0	0	\$241	\$0	0	\$141	\$0	\$0
31-Dec-27	31-Dec-28	30-Jun-28	108%	15,900	\$405	\$6,434,607	15,900	\$246	\$3,903,941	15,050	\$144	\$2,160,317	\$12,498,865
31-Dec-28	31-Dec-29	30-Jun-29	110%	31,800	\$413	\$13,126,599	31,800	\$250	\$7,964,039	30,100	\$146	\$4,407,047	\$25,497,684
31-Dec-29	31-Dec-30	30-Jun-30	113%	31,800	\$421	\$13,389,131	31,800	\$255	\$8,123,320	30,100	\$149	\$4,495,187	\$26,007,638
31-Dec-30	31-Dec-31	30-Jun-31	115%	31,800	\$429	\$13,656,914	31,800	\$261	\$8,285,786	30,100	\$152	\$4,585,091	\$26,527,791
31-Dec-31	31-Dec-32	30-Jun-32	117%	31,800	\$438	\$13,930,052	31,800	\$266	\$8,451,502	30,100	\$155	\$4,676,793	\$27,058,347
31-Dec-32	31-Dec-33	30-Jun-33	120%	31,800	\$447	\$14,208,653	31,800	\$271	\$8,620,532	30,100	\$158	\$4,770,329	\$27,599,514
31-Dec-33	31-Dec-34	30-Jun-34	122%	31,800	\$456	\$14,492,826	31,800	\$277	\$8,792,943	30,100	\$162	\$4,865,735	\$28,151,504
31-Dec-34	31-Dec-35	30-Jun-35	124%	31,800	\$465	\$14,782,682	31,800	\$282	\$8,968,801	30,100	\$165	\$4,963,050	\$28,714,534
31-Dec-35	31-Dec-36	30-Jun-36	127%	31,800	\$474	\$15,078,336	31,800	\$288	\$9,148,177	30,100	\$168	\$5,062,311	\$29,288,825
31-Dec-36	31-Dec-37	30-Jun-37	129%	31,800	\$484	\$15,379,903	31,800	\$293	\$9,331,141	30,100	\$172	\$5,163,557	\$29,874,601
31-Dec-37	31-Dec-38	30-Jun-38	132%	31,800	\$493	\$15,687,501	31,800	\$299	\$9,517,764	30,100	\$175	\$5,266,829	\$30,472,093
31-Dec-38	31-Dec-39	30-Jun-39	135%	31,800	\$503	\$16,001,251	31,800	\$305	\$9,708,119	30,100	\$178	\$5,372,165	\$31,081,535
31-Dec-39	31-Dec-40	30-Jun-40	137%	31,800	\$513	\$16,321,276	31,800	\$311	\$9,902,281	30,100	\$182	\$5,479,608	\$31,703,166
31-Dec-40	31-Dec-41	30-Jun-41	140%	31,800	\$524	\$16,647,701	31,800	\$318	\$10,100,327	30,100	\$186	\$5,589,201	\$32,337,229
31-Dec-41	31-Dec-42	30-Jun-42	143%	31,800	\$534	\$16,980,655	31,800	\$324	\$10,302,334	30,100	\$189	\$5,700,985	\$32,983,974
31-Dec-42	31-Dec-43	30-Jun-43	146%	31,800	\$545	\$17,320,269	31,800	\$330	\$10,508,380	30,100	\$193	\$5,815,004	\$33,643,653
31-Dec-43	31-Dec-44	30-Jun-44	149%	31,800	\$556	\$17,666,674	31,800	\$337	\$10,718,548	30,100	\$197	\$5,931,304	\$34,316,526
31-Dec-44	31-Dec-45	30-Jun-45	152%	31,800	\$567	\$18,020,007	31,800	\$344	\$10,932,919	30,100	\$201	\$6,049,930	\$35,002,857
31-Dec-45	31-Dec-46	30-Jun-46	155%	31,800	\$578	\$18,380,408	31,800	\$351	\$11,151,577	30,100	\$205	\$6,170,929	\$35,702,914
31-Dec-46	31-Dec-47	30-Jun-47	158%	31,800	\$590	\$18,748,016	31,800	\$358	\$11,374,609	30,100	\$209	\$6,294,348	\$36,416,972
31-Dec-47	31-Dec-48	30-Jun-48	161%	31,800	\$601	\$19,122,976	31,800	\$365	\$11,602,101	30,100	\$213	\$6,420,235	\$37,145,312
31-Dec-48	31-Dec-49	30-Jun-49	164%	31,800	\$613	\$19,505,436	31,800	\$372	\$11,834,143	30,100	\$218	\$6,548,639	\$37,888,218
31-Dec-49	31-Dec-50	30-Jun-50	167%	31,800	\$626	\$19,895,544	31,800	\$380	\$12,070,826	30,100	\$222	\$6,679,612	\$38,645,982
31-Dec-50	31-Dec-51	30-Jun-51	171%	31,800	\$638	\$20,293,455	31,800	\$387	\$12,312,242	30,100	\$226	\$6,813,204	\$39,418,902
31-Dec-51	31-Dec-52	30-Jun-52	174%	31,800	\$651	\$20,699,324	31,800	\$395	\$12,558,487	30,100	\$231	\$6,949,468	\$40,207,280
31-Dec-52	31-Dec-53	30-Jun-53	178%	31,800	\$664	\$21,113,311	31,800	\$403	\$12,809,657	30,100	\$235	\$7,088,458	\$41,011,425
31-Dec-53	31-Dec-54	30-Jun-54	181%	31,800	\$677	\$21,535,577	31,800	\$411	\$13,065,850	30,100	\$240	\$7,230,227	\$41,831,654
31-Dec-54	31-Dec-55	30-Jun-55	185%	31,800	\$691	\$21,966,289	31,800	\$419	\$13,327,167	30,100	\$245	\$7,374,832	\$42,668,287
31-Dec-55	31-Dec-56	30-Jun-56	188%	31,800	\$705	\$22,405,614	31,800	\$427	\$13,593,710	30,100	\$250	\$7,522,328	\$43,521,653

Total

MuniCap, Inc

<sup>&</sup>lt;sup>1</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

<sup>&</sup>lt;sup>2</sup>Assumes an annual inflation of 2%

<sup>3</sup>See Schedule II.

<sup>&</sup>lt;sup>4</sup>See Schedule I.

#### Schedule III-C: Projected Real Property Tax Revenues

Development				Total	Total		Town of Mount Airy	Total
Year	Tax Due	Fiscal Year	Inflation	Residential	Commercial	Total	Real Property Tax Rate	Real Property
Ending	Date <sup>1</sup>	Ending <sup>1</sup>	Factor <sup>2</sup>	Assessed Value <sup>3</sup>	Assessed Value <sup>4</sup>	Assessed Value	(Per \$100 A.V.) <sup>5</sup>	Tax Revenues
31-Dec-23	31-Dec-24	30-Jun-24	100%	\$0	\$0	\$0	\$0.1662	\$0
31-Dec-24	31-Dec-25	30-Jun-25	102%	\$0	\$0	\$0	\$0.1662	\$0
31-Dec-25	31-Dec-26	30-Jun-26	104%	\$0	\$6,423,733	\$6,423,733	\$0.1662	\$10,676
31-Dec-26	31-Dec-27	30-Jun-27	106%	\$35,974,240	\$11,190,139	\$47,164,379	\$0.1662	\$78,387
31-Dec-27	31-Dec-28	30-Jun-28	108%	\$112,273,192	\$23,912,807	\$136,185,998	\$0.1662	\$226,341
31-Dec-28	31-Dec-29	30-Jun-29	110%	\$184,234,551	\$37,139,905	\$221,374,456	\$0.1662	\$367,924
31-Dec-29	31-Dec-30	30-Jun-30	113%	\$201,973,456	\$37,882,703	\$239,856,159	\$0.1662	\$398,641
31-Dec-30	31-Dec-31	30-Jun-31	115%	\$220,348,224	\$38,640,357	\$258,988,581	\$0.1662	\$430,439
31-Dec-31	31-Dec-32	30-Jun-32	117%	\$224,755,188	\$39,413,164	\$264,168,353	\$0.1662	\$439,048
31-Dec-32	31-Dec-33	30-Jun-33	120%	\$229,250,292	\$40,201,428	\$269,451,720	\$0.1662	\$447,829
31-Dec-33	31-Dec-34	30-Jun-34	122%	\$233,835,298	\$41,005,456	\$274,840,754	\$0.1662	\$456,785
31-Dec-34	31-Dec-35	30-Jun-35	124%	\$238,512,004	\$41,825,565	\$280,337,569	\$0.1662	\$465,921
31-Dec-35	31-Dec-36	30-Jun-36	127%	\$243,282,244	\$42,662,077	\$285,944,321	\$0.1662	\$475,239
31-Dec-36	31-Dec-37	30-Jun-37	129%	\$248,147,889	\$43,515,318	\$291,663,207	\$0.1662	\$484,744
31-Dec-37	31-Dec-38	30-Jun-38	132%	\$253,110,847	\$44,385,624	\$297,496,471	\$0.1662	\$494,439
31-Dec-38	31-Dec-39	30-Jun-39	135%	\$258,173,064	\$45,273,337	\$303,446,401	\$0.1662	\$504,328
31-Dec-39	31-Dec-40	30-Jun-40	137%	\$263,336,525	\$46,178,804	\$309,515,329	\$0.1662	\$514,414
31-Dec-40	31-Dec-41	30-Jun-41	140%	\$268,603,255	\$47,102,380	\$315,705,635	\$0.1662	\$524,703
31-Dec-41	31-Dec-42	30-Jun-42	143%	\$273,975,321	\$48,044,427	\$322,019,748	\$0.1662	\$535,197
31-Dec-42	31-Dec-43	30-Jun-43	146%	\$279,454,827	\$49,005,316	\$328,460,143	\$0.1662	\$545,901
31-Dec-43	31-Dec-44	30-Jun-44	149%	\$285,043,924	\$49,985,422	\$335,029,346	\$0.1662	\$556,819
31-Dec-44	31-Dec-45	30-Jun-45	152%	\$290,744,802	\$50,985,131	\$341,729,933	\$0.1662	\$567,955
31-Dec-45	31-Dec-46	30-Jun-46	155%	\$296,559,698	\$52,004,833	\$348,564,531	\$0.1662	\$579,314
31-Dec-46	31-Dec-47	30-Jun-47	158%	\$302,490,892	\$53,044,930	\$355,535,822	\$0.1662	\$590,901
31-Dec-47	31-Dec-48	30-Jun-48	161%	\$308,540,710	\$54,105,828	\$362,646,538	\$0.1662	\$602,719
31-Dec-48	31-Dec-49	30-Jun-49	164%	\$314,711,524	\$55,187,945	\$369,899,469	\$0.1662	\$614,773
31-Dec-49	31-Dec-50	30-Jun-50	167%	\$321,005,755	\$56,291,704	\$377,297,458	\$0.1662	\$627,068
31-Dec-50	31-Dec-51	30-Jun-51	171%	\$327,425,870	\$57,417,538	\$384,843,408	\$0.1662	\$639,610
31-Dec-51	31-Dec-52	30-Jun-52	174%	\$333,974,387	\$58,565,889	\$392,540,276	\$0.1662	\$652,402
31-Dec-52	31-Dec-53	30-Jun-53	178%	\$340,653,875	\$59,737,207	\$400,391,081	\$0.1662	\$665,450
31-Dec-53	31-Dec-54	30-Jun-54	181%	\$347,466,952	\$60,931,951	\$408,398,903	\$0.1662	\$678,759
31-Dec-54	31-Dec-55	30-Jun-55	185%	\$354,416,291	\$62,150,590	\$416,566,881	\$0.1662	\$692,334
31-Dec-55	31-Dec-56	30-Jun-56	188%	\$361,504,617	\$63,393,602	\$424,898,219	\$0.1662	\$706,181
Total								\$15,575,242

<sup>&</sup>lt;sup>1</sup>Full year taxes and first semi-annual installment are due September 30th. Second semi-annual installments are due December 31st which corresponds with the following fiscal year. Source: Carroll County Management and Budget.

<sup>&</sup>lt;sup>2</sup>Assumes an annual inflation of 2%

<sup>&</sup>lt;sup>3</sup>See Schedule III-A.1 and III-B.1.

<sup>&</sup>lt;sup>4</sup>See Schedule III-A.2 and III-B.2.

<sup>&</sup>lt;sup>5</sup>Represents the current tax rates for the Town of Mt. Airy. Source: The Town of Mount Airy Adopted Budget FY 2023-2024.

Schedule IV: Projected Personal Property Tax Revenues<sup>1</sup>

Development	Real Property								Percentage of	Projected
Year	Assessed	Tax Due	Fiscal Year	Proje	ected Real Estate	Market Value of C	ommercial Develo	pment <sup>2</sup>	Personal to	Personal Property
Ending	As of Date	Date <sup>1</sup>	Ending	Day Care Center	Restaurant	Retail	Office	Total	Real Property Value <sup>3</sup>	Assessed Value
31-Dec-23	1-Jan-24	31-Dec-24	30-Jun-25	\$0	\$0	\$0	\$0	\$0	0.16%	\$0
31-Dec-24	1-Jan-25	31-Dec-25	30-Jun-26	\$0	\$0	\$0	\$0	\$0	0.16%	\$0
31-Dec-25	1-Jan-26	31-Dec-26	30-Jun-27	\$1,876,741	\$2,380,543	\$2,166,449	\$0	\$6,423,733	0.16%	\$10,275
31-Dec-26	1-Jan-27	31-Dec-27	30-Jun-28	\$1,914,276	\$4,856,307	\$4,419,555	\$0	\$11,190,139	0.16%	\$17,900
31-Dec-27	1-Jan-28	31-Dec-28	30-Jun-29	\$1,952,561	\$11,388,041	\$8,411,887	\$2,160,317	\$23,912,807	0.16%	\$38,251
31-Dec-28	1-Jan-29	31-Dec-29	30-Jun-30	\$1,991,613	\$18,179,101	\$12,562,144	\$4,407,047	\$37,139,905	0.16%	\$59,409
31-Dec-29	1-Jan-30	31-Dec-30	30-Jun-31	\$2,031,445	\$18,542,683	\$12,813,387	\$4,495,187	\$37,882,703	0.16%	\$60,597
31-Dec-30	1-Jan-31	31-Dec-31	30-Jun-32	\$2,072,074	\$18,913,537	\$13,069,655	\$4,585,091	\$38,640,357	0.16%	\$61,809
31-Dec-31	1-Jan-32	31-Dec-32	30-Jun-33	\$2,113,515	\$19,291,808	\$13,331,048	\$4,676,793	\$39,413,164	0.16%	\$63,046
31-Dec-32	1-Jan-33	31-Dec-33	30-Jun-34	\$2,155,786	\$19,677,644	\$13,597,669	\$4,770,329	\$40,201,428	0.16%	\$64,306
31-Dec-33	1-Jan-34	31-Dec-34	30-Jun-35	\$2,198,901	\$20,071,197	\$13,869,623	\$4,865,735	\$41,005,456	0.16%	\$65,593
31-Dec-34	1-Jan-35	31-Dec-35	30-Jun-36	\$2,242,879	\$20,472,621	\$14,147,015	\$4,963,050	\$41,825,565	0.16%	\$66,904
31-Dec-35	1-Jan-36	31-Dec-36	30-Jun-37	\$2,287,737	\$20,882,073	\$14,429,955	\$5,062,311	\$42,662,077	0.16%	\$68,243
31-Dec-36	1-Jan-37	31-Dec-37	30-Jun-38	\$2,333,492	\$21,299,714	\$14,718,554	\$5,163,557	\$43,515,318	0.16%	\$69,607
31-Dec-37	1-Jan-38	31-Dec-38	30-Jun-39	\$2,380,162	\$21,725,709	\$15,012,925	\$5,266,829	\$44,385,624	0.16%	\$71,000
31-Dec-38	1-Jan-39	31-Dec-39	30-Jun-40	\$2,427,765	\$22,160,223	\$15,313,184	\$5,372,165	\$45,273,337	0.16%	\$72,420
31-Dec-39	1-Jan-40	31-Dec-40	30-Jun-41	\$2,476,320	\$22,603,427	\$15,619,448	\$5,479,608	\$46,178,804	0.16%	\$73,868
31-Dec-40	1-Jan-41	31-Dec-41	30-Jun-42	\$2,525,846	\$23,055,496	\$15,931,837	\$5,589,201	\$47,102,380	0.16%	\$75,345
31-Dec-41	1-Jan-42	31-Dec-42	30-Jun-43	\$2,576,363	\$23,516,606	\$16,250,473	\$5,700,985	\$48,044,427	0.16%	\$76,852
31-Dec-42	1-Jan-43	31-Dec-43	30-Jun-44	\$2,627,891	\$23,986,938	\$16,575,483	\$5,815,004	\$49,005,316	0.16%	\$78,389
31-Dec-43	1-Jan-44	31-Dec-44	30-Jun-45	\$2,680,449	\$24,466,677	\$16,906,992	\$5,931,304	\$49,985,422	0.16%	\$79,957
31-Dec-44	1-Jan-45	31-Dec-45	30-Jun-46	\$2,734,057	\$24,956,010	\$17,245,132	\$6,049,930	\$50,985,131	0.16%	\$81,556
31-Dec-45	1-Jan-46	31-Dec-46	30-Jun-47	\$2,788,739	\$25,455,130	\$17,590,035	\$6,170,929	\$52,004,833	0.16%	\$83,187
31-Dec-46	1-Jan-47	31-Dec-47	30-Jun-48	\$2,844,513	\$25,964,233	\$17,941,836	\$6,294,348	\$53,044,930	0.16%	\$84,851
31-Dec-47	1-Jan-48	31-Dec-48	30-Jun-49	\$2,901,404	\$26,483,518	\$18,300,672	\$6,420,235	\$54,105,828	0.16%	\$86,548
31-Dec-48	1-Jan-49	31-Dec-49	30-Jun-50	\$2,959,432	\$27,013,188	\$18,666,686	\$6,548,639	\$55,187,945	0.16%	\$88,279
31-Dec-49	1-Jan-50	31-Dec-50	30-Jun-51	\$3,018,620	\$27,553,452	\$19,040,020	\$6,679,612	\$56,291,704	0.16%	\$90,045
31-Dec-50	1-Jan-51	31-Dec-51	30-Jun-52	\$3,078,993	\$28,104,521	\$19,420,820	\$6,813,204	\$57,417,538	0.16%	\$91,845
31-Dec-51	1-Jan-52	31-Dec-52	30-Jun-53	\$3,140,573	\$28,666,611	\$19,809,236	\$6,949,468	\$58,565,889	0.16%	\$93,682
31-Dec-52	1-Jan-53	31-Dec-53	30-Jun-54	\$3,203,384	\$29,239,944	\$20,205,421	\$7,088,458	\$59,737,207	0.16%	\$95,556
31-Dec-53	1-Jan-54	31-Dec-54	30-Jun-55	\$3,267,452	\$29,824,742	\$20,609,529	\$7,230,227	\$60,931,951	0.16%	\$97,467
31-Dec-54	1-Jan-55	31-Dec-55	30-Jun-56	\$3,332,801	\$30,421,237	\$21,021,720	\$7,374,832	\$62,150,590	0.16%	\$99,416
31-Dec-55	1-Jan-56	31-Dec-56	30-Jun-57	\$3,399,457	\$31,029,662	\$21,442,154	\$7,522,328	\$63,393,602	0.16%	\$101,405

<sup>&</sup>lt;sup>1</sup>According to the Town of Mount Airy, the timing for business personal property tax varies. For the purpose of this analysis, it is assumed that personal property taxes are due at the same date as real property taxes.

<sup>&</sup>lt;sup>2</sup>See Schedule III-A.2 and III-B.2.

<sup>&</sup>lt;sup>3</sup>See Appendix G.

Schedule IV: Projected Personal Property Tax Revenues, continued

Development	Final		Projected	Town Personal Property	
Year	Tax Due	Fiscal Year	Personal Property	Property Tax Rate	Projected Personal
Ending	Date <sup>1</sup>	Ending	Assessed Value <sup>2</sup>	$(\text{Per } \$100)^3$	Property Tax Revenue
31-Dec-23	31-Dec-24	30-Jun-25	\$0	\$0.41	\$0
31-Dec-24	31-Dec-25	30-Jun-26	\$0	\$0.41	\$0
31-Dec-25	31-Dec-26	30-Jun-27	\$10,275	\$0.41	\$42
31-Dec-26	31-Dec-27	30-Jun-28	\$17,900	\$0.41	\$73
31-Dec-27	31-Dec-28	30-Jun-29	\$38,251	\$0.41	\$157
31-Dec-28	31-Dec-29	30-Jun-30	\$59,409	\$0.41	\$244
31-Dec-29	31-Dec-30	30-Jun-31	\$60,597	\$0.41	\$248
31-Dec-30	31-Dec-31	30-Jun-32	\$61,809	\$0.41	\$253
31-Dec-31	31-Dec-32	30-Jun-33	\$63,046	\$0.41	\$258
31-Dec-32	31-Dec-33	30-Jun-34	\$64,306	\$0.41	\$264
31-Dec-33	31-Dec-34	30-Jun-35	\$65,593	\$0.41	\$269
31-Dec-34	31-Dec-35	30-Jun-36	\$66,904	\$0.41	\$274
31-Dec-35	31-Dec-36	30-Jun-37	\$68,243	\$0.41	\$280
31-Dec-36	31-Dec-37	30-Jun-38	\$69,607	\$0.41	\$285
31-Dec-37	31-Dec-38	30-Jun-39	\$71,000	\$0.41	\$291
31-Dec-38	31-Dec-39	30-Jun-40	\$72,420	\$0.41	\$297
31-Dec-39	31-Dec-40	30-Jun-41	\$73,868	\$0.41	\$303
31-Dec-40	31-Dec-41	30-Jun-42	\$75,345	\$0.41	\$309
31-Dec-41	31-Dec-42	30-Jun-43	\$76,852	\$0.41	\$315
31-Dec-42	31-Dec-43	30-Jun-44	\$78,389	\$0.41	\$321
31-Dec-43	31-Dec-44	30-Jun-45	\$79,957	\$0.41	\$328
31-Dec-44	31-Dec-45	30-Jun-46	\$81,556	\$0.41	\$334
31-Dec-45	31-Dec-46	30-Jun-47	\$83,187	\$0.41	\$341
31-Dec-46	31-Dec-47	30-Jun-48	\$84,851	\$0.41	\$348
31-Dec-47	31-Dec-48	30-Jun-49	\$86,548	\$0.41	\$355
31-Dec-48	31-Dec-49	30-Jun-50	\$88,279	\$0.41	\$362
31-Dec-49	31-Dec-50	30-Jun-51	\$90,045	\$0.41	\$369
31-Dec-50	31-Dec-51	30-Jun-52	\$91,845	\$0.41	\$377
31-Dec-51	31-Dec-52	30-Jun-53	\$93,682	\$0.41	\$384
31-Dec-52	31-Dec-53	30-Jun-54	\$95,556	\$0.41	\$392
31-Dec-53	31-Dec-54	30-Jun-55	\$97,467	\$0.41	\$400
31-Dec-54	31-Dec-55	30-Jun-56	\$99,416	\$0.41	\$408
31-Dec-55	31-Dec-56	30-Jun-57	\$101,405	\$0.41	\$416
Total					\$9,297

<sup>&</sup>lt;sup>1</sup>According to the Town of Mount Airy, the timing for business personal property tax varies. For the purpose of this analysis, it is assumed that personal property taxes are due at the same date as real property taxes.

<sup>&</sup>lt;sup>2</sup>See previous page.

<sup>&</sup>lt;sup>3</sup>Represents the fiscal year 2022-2023 tax rate. Source: Maryland SDAT County & Municipal Property Tax Rates in effect for July 1, 2022.

#### <u>Schedule V-A: Projected Town Share of Annual Personal Income Tax</u> <u>Revenue - Residents</u>

	Age-Restricted Multi-family
Total monthly payment <sup>1</sup>	\$1,434
Assumed affordability ratio <sup>2</sup>	31%
Monthly income <sup>3</sup>	\$4,626
Gross income	\$55,510
Less: standard state exemption <sup>4</sup>	-
Number of exemptions <sup>5</sup>	1.75
Less: adjustment of AGI <sup>6</sup>	\$5,600
Total adjustments - net income	\$49,910
County income tax:	
Carroll County income tax rate <sup>7</sup>	3.03%
County income tax per unit	\$1,512
Town share percentage <sup>8</sup>	17.0%
(1) Town share of County tax per unit	\$257
State income tax <sup>9</sup> :	
Flat fee	\$90
Tax rate	4.75%
State income tax per unit	\$2,318
Town share percentage <sup>8</sup>	0.37%
(2) Town share of State tax per unit	\$9
Greater of $(1)$ and $(2)^8$	\$257
Total units <sup>10</sup>	160
Vacancy	3%
Total occupied units	155
Total income tax <sup>11</sup>	\$39,817

<sup>&</sup>lt;sup>1</sup>Based on information provided by CoStar, as accessed by MuniCap on June 13, 2023.

<sup>&</sup>lt;sup>2</sup>Based on information provided in Federal Housing Administration Debt Ratio's Guidelines.

<sup>&</sup>lt;sup>3</sup>Calculated by dividing estimated monthly payment by assumed affordability ratio.

<sup>&</sup>lt;sup>4</sup>Represents standard state deduction of \$2,400 for single filers and \$4,850 for joint filers for the 2023 tax year. Source: Comptroller of Maryland. Assumes units will be filing as joint filers.

<sup>&</sup>lt;sup>5</sup>Based on estimated residents per unit. See Appendix A.

<sup>&</sup>lt;sup>6</sup>Represents standard national deduction \$3,200 for 2023 tax year, multiplied by total number of exemptions. Source: Form MW 507: Employee's Maryland Withholding Exemption Certificate.

 $<sup>^{7}</sup>$ Represents the 2023 tax year Carroll County local income tax. Source: Office of the Comptroller of Maryland.

<sup>&</sup>lt;sup>8</sup>The Comptroller is required to annually certify the amount of the state income tax liability of the residents of each municipality and special taxing district and to return the greater of either 17% of the county income tax liability to the respective governments or 0.37% of the State taxable income of municipal or taxing district residents. Source: Tax General Article, Section 2-607.

 $<sup>^9</sup>$ Based on the 2023 tax year Maryland tiered income tax rates. Source: Office of the Comptroller of Maryland.

 $<sup>^{10}</sup>$ See Schedule I.

<sup>&</sup>lt;sup>11</sup>Figures assume full build-out and are expressed in current dollars.

Schedule V-A: Projected Town Share of Annual Personal Income Tax Revenue - Residents, Continued

<u> </u>			Owner Occupied	
	Single-Family	Single-Family	Single-Family	Single-Family
	Detached RL	Detached FL	Attached FL	Attached RL
Market value <sup>1</sup>	\$589,990	\$699,990	\$519,990	\$399,990
Assumed down payment	20%	20%	20%	20%
Less: down payment	(\$117,998)	(\$139,998)	(\$103,998)	(\$79,998)
Loan amount	\$471,992	\$559,992	\$415,992	\$319,992
Loan interest rate <sup>2</sup>	6.71%	6.71%	6.71%	6.71%
Mortgage payment <sup>3</sup>	\$3,049	\$3,617	\$2,687	\$2,067
Interest portion	\$2,639	\$3,131	\$2,326	\$1,789
Private mortgage insurance (PMI) <sup>4</sup>	\$0	\$0	\$0	\$0
Property taxes <sup>5</sup>	\$82	\$97	\$72	\$55
insurance <sup>6</sup>	\$94	\$94	\$94	\$94
Total monthly payment	\$3,224	\$3,808	\$2,853	\$2,216
Assumed affordability ratio <sup>7</sup>	31%	31%	31%	31%
Monthly income <sup>8</sup>	\$10,401	\$12,284	\$9,203	\$7,149
Gross income	\$124,810	\$147,403	\$110,432	\$85,785
Gross meome	\$124,010	\$147,405	\$110,432	\$65,765
Monthly mortgage deduction <sup>9</sup>	\$2,721	\$3,228	\$2,398	\$1,845
Less: annual mortgage deduction <sup>9</sup>	\$32,651	\$38,739	\$28,777	\$22,136
Less: standard state exemption <sup>10</sup>	-	-	-	-
Number of exemptions <sup>11</sup>	1.75	1.75	1.75	1.75
Less: adjustment of AGI <sup>12</sup>	\$5,600	\$5,600	\$5,600	\$5,600
Total adjustments - net income	\$86,559	\$103,064	\$76,055	\$58,049
County income tax:				
Carroll County income tax rate <sup>13</sup>	3.03%	3.03%	3.03%	3.03%
County income tax per unit	\$2,623	\$3,123	\$2,304	\$1,759
Town share percentage <sup>14</sup>	17.0%	17.0%	17.0%	17.0%
(1) Town share of County tax per unit	\$446	\$531	\$392	\$299
State income tax 15:				
Flat fee	\$90	\$90	\$90	\$90
Tax rate	4.75%	4.75%	4.75%	4.75%
State income tax per unit	\$4,059	\$4,843	\$3,560	\$2,705
Town share percentage <sup>14</sup>	0.37%	0.37%	0.37%	0.37%
(2) Town share of State tax per ur	\$15	\$18	\$13	\$10
Greater of <b>(1)</b> and <b>(2)</b> <sup>14</sup>	\$446	\$531	\$392	\$299
Total units <sup>16</sup>	42	24	22	104
Total income tax <sup>17</sup>	\$18,726	\$12,741	\$8,619	\$31,097

<sup>&</sup>lt;sup>1</sup>See Schedule I.

<sup>&</sup>lt;sup>2</sup>Loan amount assumes thirty years and conventional fixed-rate mortgage loan rate over a ten-year annual average. Based on information reported by Freddie Mac.

<sup>&</sup>lt;sup>3</sup>Includes principal and interest. Assumes 30 year fixed rate mortgage loan. year.

<sup>&</sup>lt;sup>4</sup>Assumes 0% with a 20% down payment.

<sup>&</sup>lt;sup>5</sup>Based on the current real property tax rate for the Town of Mount Airy (\$0.1662 per \$100 AV).

<sup>&</sup>lt;sup>6</sup>Based on average homeowners for Maryland as reported by the Insurance Information Institute, Inc., citing 2022 data from the National Association of Insurance Commissioners.

<sup>&</sup>lt;sup>7</sup>Based on information provided in Federal Housing Administration Debt Ratio's Guidelines.

<sup>&</sup>lt;sup>8</sup>Calculated by dividing estimated monthly payment by assumed affordability ratio.

<sup>9</sup>Monthly mortgage deduction assumes first years mortgage interest and property tax payments. Assumes residents take the mortgage deduction rather than the standard state deduction.

<sup>&</sup>lt;sup>10</sup>Represents standard state deduction of \$2,400 for single filers and \$4,850 for joint filers for the 2023 tax year. Source: Comptroller of Maryland.

<sup>&</sup>lt;sup>11</sup>Based on estimated residents per unit. See Appendix A.

<sup>12</sup> Represents standard national deduction \$3,200 for 2023 tax year, multiplied by total number of exemptions. Source: Form MW 507: Employee's Maryland Withholding Exemption

<sup>&</sup>lt;sup>13</sup>Represents the 2023 tax year Carroll County local income tax. Source: Office of the Comptroller of Maryland.

<sup>&</sup>lt;sup>14</sup>The Comptroller is required to annually certify the amount of the state income tax liability of the residents of each municipality and special taxing district and to return the greater of either 17% of the county income tax liability to the respective governments or 0.37% of the State taxable income of municipal or taxing district residents. Source: Tax General Article, Section 2-607.

<sup>&</sup>lt;sup>15</sup>Based on the 2023 tax year Maryland tiered income tax rates. Source: Office of the Comptroller of Maryland.

<sup>16</sup>See Schedule I.

<sup>&</sup>lt;sup>17</sup>Figures assume full build-out and are expressed in current dollars.

Schedule V-A: Projected Town Share of Annual Personal Income Tax Revenue - Residents, Continued

	Single-Family Attached	Single-Family Detached	Total
Market value <sup>1</sup>	\$519,990	\$589,990	_
Assumed down payment	20%	20%	_
Less: down payment	(\$103,998)	(\$117,998)	-
Loan amount	\$415,992	\$471,992	=
Loan interest rate <sup>2</sup>	6.71%	6.71%	-
Mortgage payment <sup>3</sup>	\$2,687	\$3,049	-
Interest portion	\$2,326	\$2,639	-
Private mortgage insurance (PMI) <sup>4</sup>	\$0	\$0	-
Property taxes <sup>5</sup>	\$72	\$82	_
Insurance <sup>6</sup>	\$94	\$94	-
Total monthly payment	\$2,853	\$3,224	-
Assumed affordability ratio <sup>7</sup>	31%	31%	-
Monthly income <sup>8</sup>	\$9,203	\$10,401	_
Gross income	\$110,432	\$124,810	-
Monthly mortgage deduction <sup>9</sup>	\$2,398	\$2,721	_
Less: annual mortgage deduction <sup>9</sup>	\$28,777	\$32,651	-
Less: standard state exemption <sup>10</sup>	-	-	_
Number of exemptions <sup>11</sup>	3.01	3.01	_
Less: adjustment of AGI <sup>12</sup>	\$9,632	\$9,632	_
Total adjustments - net income	\$72,023	\$82,527	-
County income tax:			
Carroll County income tax rate <sup>13</sup>	3.03%	3.03%	_
County income tax per unit	\$2,182	\$2,501	
Town share percentage <sup>14</sup>	17.0%	17.0%	_
(1) Town share of County tax per unit	\$371	\$425	-
State income tax 15:			
Flat fee	\$90	\$90	-
Tax rate	4.75%	4.75%	-
State income tax per unit	\$3,369	\$3,868	
Town share percentage <sup>14</sup>	0.37%	0.37%	-
(2) Town share of State tax per un	\$12	\$14	-
Greater of (1) and (2) <sup>14</sup>	\$371	\$425	
Total units <sup>16</sup>	103	37	<u> </u>
Total income tax <sup>17</sup>	\$38,212	\$15,729	\$164,941

<sup>&</sup>lt;sup>1</sup>See Schedule I.

<sup>&</sup>lt;sup>2</sup>Loan amount assumes thirty years and conventional fixed-rate mortgage loan rate over a ten-year annual average. Based on information

<sup>&</sup>lt;sup>3</sup>Includes principal and interest. Assumes 30 year fixed rate mortgage loan. year.

<sup>&</sup>lt;sup>4</sup>Assumes 0% with a 20% down payment.

<sup>&</sup>lt;sup>5</sup>Based on the current real property tax rate for the Town of Mount Airy (\$0.1662 per \$100 AV).

<sup>&</sup>lt;sup>6</sup>Based on average homeowners for Maryland as reported by the Insurance Information Institute, Inc., citing 2022 data from the National Association of Insurance Commissioners.

<sup>&</sup>lt;sup>7</sup>Based on information provided in Federal Housing Administration Debt Ratio's Guidelines.

 $<sup>^8\</sup>mathrm{Calculated}$  by dividing estimated monthly payment by assumed affordability ratio.

<sup>&</sup>lt;sup>9</sup>Monthly mortgage deduction assumes first years mortgage interest and property tax payments. Assumes residents take the mortgage deduction rather than the standard state deduction.

<sup>&</sup>lt;sup>10</sup>Represents standard state deduction of \$2,400 for single filers and \$4,850 for joint filers for the 2023 tax year. Source: Comptroller of

<sup>&</sup>lt;sup>11</sup>Based on estimated residents per unit. See Appendix A.

<sup>&</sup>lt;sup>12</sup>Represents standard national deduction \$3,200 for 2023 tax year, multiplied by total number of exemptions. Source: Form MW 507: Employee's Maryland Withholding Exemption Certificate.

<sup>&</sup>lt;sup>13</sup>Represents the 2023 tax year Carroll County local income tax. Source: Office of the Comptroller of Maryland.

<sup>&</sup>lt;sup>14</sup>The Comptroller is required to annually certify the amount of the state income tax liability of the residents of each municipality and special taxing district and to return the greater of either 17% of the county income tax liability to the respective governments or 0.37% of the State

<sup>&</sup>lt;sup>15</sup>Based on the 2023 tax year Maryland tiered income tax rates. Source: Office of the Comptroller of Maryland.

<sup>16</sup>See Schedule I.

 $<sup>^{17}\</sup>mathrm{Figures}$  assume full build-out and are expressed in current dollars.

Schedule V-B: Projected Town Share of Annual Personal Income Tax Revenues - Permanent Employees

		Permanent I	Employees		
Apartment Management	Day Care Center	Restaurant	Retail	Office	Sub-Total
12	115	163	50	115	-
7%	7%	7%	7%	7%	_
1	9	12	4	9	-
\$24,188	\$30,864	\$27,723	\$33,313	\$46,881	-
(\$2,964)	(\$2,964)	(\$2,964)	(\$2,964)	(\$2,964)	-
3.01	3.01	3.01	3.01	3.01	-
(\$9,632)	(\$9,632)	(\$9,632)	(\$9,632)	(\$9,632)	-
\$11,592	\$18,268	\$15,128	\$20,717	\$34,286	
3.03%	3.03%	3.03%	3.03%	3.03%	-
17.0%	17.0%	17.0%	17.0%	17.0%	-
\$60	\$94	\$78	\$107	\$177	-
\$90	\$90	\$90	\$90	\$90	-
4.75%	4.75%	4.75%	4.75%	4.75%	-
\$498	\$815	\$666	\$932	\$1,576	
0.37%	0.37%	0.37%	0.37%	0.37%	-
\$1.84	\$3.02	\$2.46	\$3.45	\$6	
\$60	\$94	\$78	\$107	\$177	-
\$52	\$806	\$0.41	\$207	\$1.512	\$3,708
	12 7% 1 \$24,188  (\$2,964) 3.01 (\$9,632) \$11,592  3.03% 17.0% \$60  \$90 4.75% \$498 0.37% \$1.84	12 115 7% 7% 1 9  \$24,188 \$30,864  (\$2,964) (\$2,964) 3.01 3.01 (\$9,632) (\$9,632) \$11,592 \$18,268  3.03% 3.03% 17.0% 17.0% \$60 \$94  \$90 \$90 4.75% 4.75% \$498 \$815 0.37% 0.37% \$1.84 \$3.02 \$60 \$94	Apartment Management         Day Care Center         Restaurant           12         115         163           7%         7%         7%           1         9         12           \$24,188         \$30,864         \$27,723           (\$2,964)         (\$2,964)         (\$2,964)           3.01         3.01         3.01           (\$9,632)         (\$9,632)         (\$9,632)           \$11,592         \$18,268         \$15,128           3.03%         3.03%         3.03%           17.0%         17.0%         17.0%           \$60         \$94         \$78           \$90         \$90         \$90           4.75%         4.75%         4.75%           \$498         \$815         \$666           0.37%         0.37%         0.37%           \$1.84         \$3.02         \$2.46           \$60         \$94         \$78	12         115         163         50           7%         7%         7%         7%           1         9         12         4           \$24,188         \$30,864         \$27,723         \$33,313           (\$2,964)         (\$2,964)         (\$2,964)         (\$2,964)           3.01         3.01         3.01         3.01           (\$9,632)         (\$9,632)         (\$9,632)         (\$9,632)           \$11,592         \$18,268         \$15,128         \$20,717           3.03%         3.03%         3.03%         3.03%           17.0%         17.0%         17.0%         17.0%           \$60         \$94         \$78         \$107           \$90         \$90         \$90         \$90           4.75%         4.75%         4.75%         4.75%           \$498         \$815         \$666         \$932           0.37%         0.37%         0.37%         0.37%         0.37%           \$1.84         \$3.02         \$2.46         \$3.45           \$60         \$94         \$78         \$107	Apartment Management         Day Care Center         Restaurant         Retail         Office           12         115         163         50         115           7%         7%         7%         7%         7%           1         9         12         4         9           \$24,188         \$30,864         \$27,723         \$33,313         \$46,881           (\$2,964)         (\$2,964)         (\$2,964)         (\$2,964)         (\$2,964)           3.01         3.01         3.01         3.01         3.01         3.01           (\$9,632)         (\$9,632)         (\$9,632)         (\$9,632)         (\$9,632)           \$11,592         \$18,268         \$15,128         \$20,717         \$34,286           3.03%         3.03%         3.03%         3.03%         3.03%           17.0%         17.0%         17.0%         17.0%         17.0%           \$60         \$94         \$78         \$107         \$177           \$90         \$90         \$90         \$90         \$90           4.75%         4.75%         4.75%         4.75%         4.75%           4.75%         4.75%         4.75%         0.37%         0.37%

<sup>&</sup>lt;sup>1</sup>See Appendices H-1 to H-5.

<sup>&</sup>lt;sup>2</sup>Source: OnTheMap, U.S. Census Bureau based on 2020 data. See Appendix A.

<sup>3</sup> The standard deduction assumes \$2,400 for single filers and \$4,850 for joint filers for the 2023 tax year. Source: Comptroller of Maryland. Assumes 77% of FTEs take the standard deduction filing single and 23% of FTEs take the standard deduction filing jointly. Source: Employment Characteristics of Families Summary, U.S. Bureau of Labor Statistics: Table 5. Employment status of the population by sex, marital status, and presence and age of own children under 18, 2019-2020 annual averages.

<sup>&</sup>lt;sup>4</sup>See Appendix A.

<sup>&</sup>lt;sup>5</sup>Represents the 2023 tax year Carroll County local income tax. Source: Office of the Comptroller of Maryland.
<sup>6</sup>The Comptroller is required to annually certify the amount of the state income tax liability of the residents of each municipality and special taxing district and to return the greater of either 17% of the county income tax liability to the respective governments or 0.37% of the State taxable income of municipal or taxing district residents. Source: Tax General Article, Section 2-607.

<sup>&</sup>lt;sup>7</sup>Based on the 2023 tax year Maryland tiered income tax rates. Source: Office of the Comptroller of Maryland.

Schedule V-B: Projected Town Share of Annual Personal Income Tax Revenues - Temporary Employees

	Residential Construction	Commercial Construction	Sub-total	Total
FTE jobs <sup>1</sup>	1,239	242	Sub-total	Total
Percent of employees assumed to reside in Town of Mount Airy <sup>2</sup>	7%	7%		_
Town of Mount Airy jobs filled by residents	92	18		-
Average wage per FTE <sup>1</sup>	\$60,645	\$60,099		-
Less: average standard deduction <sup>3</sup>	(\$2,964)	(\$2,964)		_
Assumed persons per household <sup>4</sup>	3.01	3.01		-
Less: personal exemptions (\$3,200 per person) <sup>3</sup>	(\$9,632)	(\$9,632)		_
Taxable wage per FTE	\$48,050	\$47,503		
County income tax:				
Carroll County income tax rate <sup>5</sup>	3.03%	3.03%		_
Town share percentage <sup>6</sup>	17.0%	17.0%		_
(1) Town share of County tax per FTE	\$248	\$245		-
State income tax 7:				
Flat fee	\$90	\$90		-
Tax rate	4.75%	4.75%		-
State income tax per FTE	\$2,230	\$2,204		•
Town share percentage <sup>6</sup>	0.37%	0.37%		<u> </u>
(2) Town share of State tax per FTE	\$8.25	\$8.15		
Greater of (1) and (2) <sup>6</sup>	\$248	\$245		
Total direct Town of Mt. Airy income tax (FTEs × direct income per FTE)	\$22,788	\$4,404	\$27,192	\$30,900

<sup>1</sup>See Appendices H-6 and H-7.

<sup>&</sup>lt;sup>2</sup>Source: OnTheMap, U.S. Census Bureau based on 2020 data. See Appendix A.

<sup>&</sup>lt;sup>3</sup>The standard deduction assumes \$2,400 for single filers and \$4,850 for joint filers for the 2023 tax year. Source: Comptroller of Maryland. Assumes 77% of FTEs take the standard deduction filing single and 23% of FTEs take the standard deduction filing jointly. Source: Employment Characteristics of Families Summary, U.S. Bureau of Labor Statistics: Table 5. Employment status of the population by sex, marital status, and presence and age of own children under 18, 2019-2020 annual averages.

<sup>&</sup>lt;sup>4</sup>See Appendix A.

<sup>&</sup>lt;sup>5</sup>Represents the 2023 tax year Carroll County local income tax. Source: Office of the Comptroller of Maryland.

<sup>&</sup>lt;sup>6</sup>The Comptroller is required to annually certify the amount of the state income tax liability of the residents of each municipality and special taxing district and to return the greater of either 17% of the county <sup>7</sup>Based on the 2023 tax year Maryland tiered income tax rates. Source: Office of the Comptroller of Maryland.

Schedule VI-A: Projected Additional Revenues to the Town of Mount Airy - Annual

					Revenues by Factor	Projected	
	Current	Basis for	Percent	Current Town	Per	Increase in	Total Additional
Annual Revenues <sup>1</sup>	Town Revenues <sup>2</sup>	Projecting Revenues <sup>3</sup>	Impacted	Service Factors <sup>4</sup>	Resident	Service Factor <sup>5</sup>	Revenues <sup>6</sup>
Taxes							
Real & personal property taxes	\$2,203,782	Schedule III-C	100%	-	-	-	-
Railroads & public utility taxes	\$28,300	not impacted	0%	-	-	-	-
Ordinary business corporation taxes	\$118,000	Schedule IV	100%	-	-	-	-
Income taxes - local	\$2,300,000	Schedule V	100%	-	-	-	-
Admission & amusement taxes	\$12,700	not impacted	0%	-	-	-	-
Licenses & Permits							
Beer, wine, liquor licenses	\$6,000	not impacted	0%	-	-	-	-
Traders licenses & interest	\$24,000	not impacted	0%	-	-	-	-
Cable TV & franchise fees	\$127,000	not impacted	0%	-	-	-	-
Permit & inspection fees <sup>7</sup>	\$12,000	not impacted	0%	-	-	-	-
Site inspection receipts	\$4,000	not impacted	0%	-	-	-	-
County building permits <sup>7</sup>	\$3,500	not impacted	0%	-	-	-	-
Filing fees	\$12,000	not impacted	0%	-	-	-	-
Intergovernmental							
Police grant - state	\$180,000	not impacted	0%	-	-	-	-
County shared taxes	\$845,227	not impacted	0%	-	-	-	-
County payments in lieu of taxes - service	\$500	not impacted	0%	-	-	-	-
Service Charges for Current Services				-	-	-	-
Zoning receipts	\$3,000	not impacted	0%	-	-	-	-
Developer inspection fees	\$7,000	not impacted	0%	-	-	-	-
Solid waste totes	\$200	not impacted	0%	-	-	-	-
Parks grants for operating expenses	\$1,000	not impacted	0%	-	-	-	-
Parks, recreation & beautification	\$15,000	per resident	100%	9,819	\$2	1,028	\$1,571
Fines and forfeitures							
Parking and ordinance violations	\$500	not impacted	0%	-	-	-	-
Miscellaneous Revenues							
Miscellaneous Revenues	\$6,000	not impacted	0%	-	-	-	-
Interest on investments	\$50,000	not impacted	0%	-	-	-	-
Rent - 1 N. Main Street	\$16,800	not impacted	0%	-	-	-	-
Community/economic development grant	\$20,000	not impacted	0%	-	-	-	-
Revenue MAPD	\$43,500	not impacted	0%	-	-	-	-
Transfers from reserves or savings	-	not impacted	0%	-	-	-	
Total	\$6,040,009				\$2		\$1,571

<sup>&</sup>lt;sup>1</sup>Not all sources of revenues are expected to be impacted. Charges for services that will likely be offset by the cost of providing said services are not impacted.

<sup>&</sup>lt;sup>2</sup>Source: Town of Mount Airy Fiscal Year 2024 Adopted Budget.

<sup>&</sup>lt;sup>3</sup>Method of apportioning revenues: Per resident revenues are calculated by taking current revenues and apportioning them among current resident population. Service population revenues are calculated by taking current revenues and apportioning them among the current service population (i.e. total permanent population and employees who do not reside in the Town). Per \$1,000 in real property tax revenues are calculated by taking current revenues and apportioning them among current resident real property tax revenues for the Town.

<sup>&</sup>lt;sup>4</sup>Represents the current statistics for the Town. See Appendix A.

<sup>&</sup>lt;sup>5</sup>Represents the proposed increase to the Town as a result of the new development. See Appendix A.

<sup>&</sup>lt;sup>6</sup>Represents the total increase in revenues as a result of the proposed development on an annual basis. Figures assume full build out and are expressed in current dollars.

<sup>&</sup>lt;sup>7</sup>Revenues that will likely be offset by the cost of providing said services are not impacted.

<u>Schedule VI-B: Projected Additional Revenues to the Town of Mount Airy - Through Fiscal Year Ending 2055</u>

			Projected Addition	nal Revenues to the To	wn of Mount Airy	_
Calendar	Fiscal	_				Total
Year	Year	Inflation	Revenues	Projected	Sub-total	Additional
Ending	Ending	Factor	Per Resident <sup>1</sup>	Residents <sup>2</sup>	Revenues	Revenues
31-Dec-23	30-Jun-23	100.0%	\$2	0	\$0	\$0
31-Dec-24	30-Jun-24	102.0%	\$2	0	\$0	\$0
31-Dec-25	30-Jun-25	104.0%	\$2	0	\$0	\$0
31-Dec-26	30-Jun-26	106.1%	\$2	117	\$190	\$190
31-Dec-27	30-Jun-27	108.2%	\$2	501	\$829	\$829
31-Dec-28	30-Jun-28	110.4%	\$2	872	\$1,471	\$1,471
31-Dec-29	30-Jun-29	112.6%	\$2	950	\$1,635	\$1,635
31-Dec-30	30-Jun-30	114.9%	\$2	1,028	\$1,805	\$1,805
31-Dec-31	30-Jun-31	117.2%	\$2	1,028	\$1,841	\$1,841
31-Dec-32	30-Jun-32	119.5%	\$2	1,028	\$1,878	\$1,878
31-Dec-33	30-Jun-33	121.9%	\$2	1,028	\$1,915	\$1,915
31-Dec-34	30-Jun-34	124.3%	\$2	1,028	\$1,953	\$1,953
31-Dec-35	30-Jun-35	126.8%	\$2	1,028	\$1,993	\$1,993
31-Dec-36	30-Jun-36	129.4%	\$2	1,028	\$2,032	\$2,032
31-Dec-37	30-Jun-37	131.9%	\$2	1,028	\$2,073	\$2,073
31-Dec-38	30-Jun-38	134.6%	\$2	1,028	\$2,114	\$2,114
31-Dec-39	30-Jun-39	137.3%	\$2	1,028	\$2,157	\$2,157
31-Dec-40	30-Jun-40	140.0%	\$2	1,028	\$2,200	\$2,200
31-Dec-41	30-Jun-41	142.8%	\$2	1,028	\$2,244	\$2,244
31-Dec-42	30-Jun-42	145.7%	\$2	1,028	\$2,289	\$2,289
31-Dec-43	30-Jun-43	148.6%	\$2	1,028	\$2,335	\$2,335
31-Dec-44	30-Jun-44	151.6%	\$2	1,028	\$2,381	\$2,381
31-Dec-45	30-Jun-45	154.6%	\$2	1,028	\$2,429	\$2,429
31-Dec-46	30-Jun-46	157.7%	\$2	1,028	\$2,477	\$2,477
31-Dec-47	30-Jun-47	160.8%	\$2	1,028	\$2,527	\$2,527
31-Dec-48	30-Jun-48	164.1%	\$3	1,028	\$2,578	\$2,578
31-Dec-49	30-Jun-49	167.3%	\$3	1,028	\$2,629	\$2,629
31-Dec-50	30-Jun-50	170.7%	\$3	1,028	\$2,682	\$2,682
31-Dec-51	30-Jun-51	174.1%	\$3	1,028	\$2,735	\$2,735
31-Dec-52	30-Jun-52	177.6%	\$3	1,028	\$2,790	\$2,790
31-Dec-53	30-Jun-53	181.1%	\$3	1,028	\$2,846	\$2,846
31-Dec-54	30-Jun-54	184.8%	\$3	1,028	\$2,903	\$2,903
31-Dec-55	30-Jun-55	188.5%	\$3	1,028	\$2,961	\$2,961
Total					\$64,890	\$64,890

MuniCap, Inc.

See Schedule VI-A.

<sup>&</sup>lt;sup>2</sup>See Appendix B.

<sup>&</sup>lt;sup>2</sup>See Appendix D.

Schedule VII: Total Projected Revenues to the Town of Mount Airy

	Value			Pe	rsonal Income Tax Reve	enues		
Fiscal	Appreciation/		Personal		Construction	Permanent	Additional Tax	Total Projected
Year	Inflation	Real Property Tax	Property Tax	Residents	Employees	Employees	Revenues	Revenues
Ending	Factor	(Schedule III-C)	(Schedule IV)	(Schedule V-A)1	(Schedule V-B) <sup>2</sup>	(Schedule V-B)	(Schedule VI-B)	to Town of Mt. Airy <sup>3</sup>
30-Jun-23	100.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0
30-Jun-24	102.0%	\$0	\$0	\$0	\$863	\$0	\$0	\$0
30-Jun-25	104.0%	\$10,676	\$42	\$0	\$3,826	\$727	\$0	\$11,445
30-Jun-26	106.1%	\$78,387	\$73	\$10,098	\$11,239	\$1,190	\$190	\$89,938
30-Jun-27	108.2%	\$226,341	\$157	\$80,930	\$11,003	\$2,613	\$829	\$310,871
30-Jun-28	110.4%	\$367,924	\$244	\$156,093	\$1,356	\$4,094	\$1,471	\$529,825
30-Jun-29	112.6%	\$398,641	\$248	\$172,482	\$1,383	\$4,176	\$1,635	\$577,182
30-Jun-30	114.9%	\$430,439	\$253	\$189,465	\$0	\$4,259	\$1,805	\$626,222
30-Jun-31	117.2%	\$439,048	\$258	\$193,255	\$0	\$4,344	\$1,841	\$638,746
30-Jun-32	119.5%	\$447,829	\$264	\$197,120	\$0	\$4,431	\$1,878	\$651,521
30-Jun-33	121.9%	\$456,785	\$269	\$201,062	\$0	\$4,520	\$1,915	\$664,551
30-Jun-34	124.3%	\$465,921	\$274	\$205,083	\$0	\$4,610	\$1,953	\$677,842
30-Jun-35	126.8%	\$475,239	\$280	\$209,185	\$0	\$4,702	\$1,993	\$691,399
30-Jun-36	129.4%	\$484,744	\$285	\$213,369	\$0	\$4,797	\$2,032	\$705,227
30-Jun-37	131.9%	\$494,439	\$291	\$217,636	\$0	\$4,892	\$2,073	\$719,332
30-Jun-38	134.6%	\$504,328	\$297	\$221,989	\$0	\$4,990	\$2,114	\$733,718
30-Jun-39	137.3%	\$514,414	\$303	\$226,429	\$0	\$5,090	\$2,157	\$748,393
30-Jun-40	140.0%	\$524,703	\$309	\$230,957	\$0	\$5,192	\$2,200	\$763,361
30-Jun-41	142.8%	\$535,197	\$315	\$235,576	\$0	\$5,296	\$2,244	\$778,628
30-Jun-42	145.7%	\$545,901	\$321	\$240,288	\$0	\$5,402	\$2,289	\$794,200
30-Jun-43	148.6%	\$556,819	\$328	\$245,094	\$0	\$5,510	\$2,335	\$810,084
30-Jun-44	151.6%	\$567,955	\$334	\$249,995	\$0	\$5,620	\$2,381	\$826,286
30-Jun-45	154.6%	\$579,314	\$341	\$254,995	\$0	\$5,732	\$2,429	\$842,812
30-Jun-46	157.7%	\$590,901	\$348	\$260,095	\$0	\$5,847	\$2,477	\$859,668
30-Jun-47	160.8%	\$602,719	\$355	\$265,297	\$0	\$5,964	\$2,527	\$876,861
30-Jun-48	164.1%	\$614,773	\$362	\$270,603	\$0	\$6,083	\$2,578	\$894,399
30-Jun-49	167.3%	\$627,068	\$369	\$276,015	\$0	\$6,205	\$2,629	\$912,287
30-Jun-50	170.7%	\$639,610	\$377	\$281,535	\$0	\$6,329	\$2,682	\$930,532
30-Jun-51	174.1%	\$652,402	\$384	\$287,166	\$0	\$6,456	\$2,735	\$949,143
30-Jun-52	177.6%	\$665,450	\$392	\$292,909	\$0	\$6,585	\$2,790	\$968,126
30-Jun-53	181.1%	\$678,759	\$400	\$298,768	\$0	\$6,716	\$2,846	\$987,488
30-Jun-54	184.8%	\$692,334	\$408	\$304,743	\$0	\$6,851	\$2,903	\$1,007,238
30-Jun-55	188.5%	\$706,181	\$416	\$310,838	\$0	\$6,988	\$2,961	\$1,027,383
Total		\$15,575,242	\$9,297	\$6,799,070	\$29,671	\$156,210	\$64,890	\$22,604,709

<sup>&</sup>lt;sup>1</sup>Represent tax revenues at full buildout increased at the rate of absorption and annual inflation.

<sup>&</sup>lt;sup>2</sup>Construction employee income tax revenue absorption is one year in advance of the anticipated completion of the construction.

<sup>&</sup>lt;sup>3</sup>Construction employee income tax revenue is excluded from the total projected revenues calculation and identified separately on S-1.

**Projection of Costs of Services** 

#### Schedule VIII-A: Projected Expenditures to Town of Mount Airy - Annual<sup>1</sup>

					Ex	penses by Fact	or	Projected	
	Current	Basis for	Percent	Current Town	Per	Service	Per	Increase in	Total Additional
Annual Expenditures <sup>1</sup>	Town Expenses <sup>2</sup>	Projecting Expenses <sup>3</sup>	Impacted	Service Factors <sup>4</sup>	Resident	Population	Mile	Service Factor <sup>5</sup>	Expenditures <sup>6</sup>
General Government	\$671,302	not impacted	0%	=	-	-	-	-	=
Office & Building Expenses	\$361,719	not impacted	0%	=	-	-	-	-	=
Public Safety	\$2,243,788	Service population	100%	14,366	-	\$156	-	1,340	\$209,314
Sanitation Department	\$706,941	Per resident	100%	9,819	\$72	-	-	1,028	\$74,045
Street & Roads Department	\$604,104	Per mile	100%	47	-	-	\$12,853	3	\$33,419
Parks & Recreation Department	\$367,828	Per resident	100%	9,819	\$37	-	-	1,028	\$38,526
Planning and Zoning Department	\$293,129	not impacted	0%	-	-	-	-	-	-
Community, Development, Communications, Events & Park Administra	\$181,670	not impacted	0%	=	-	-	-	-	-
Miscellaneous - Expenses and Transfers	\$609,528	not impacted	0%	=	-	-	-	-	
Total	\$6,040,009				\$109	\$156		\$13,684	\$355,304

MuniCap, Inc.

<sup>&</sup>lt;sup>1</sup>Not all expenditures are expected to be impacted.

<sup>&</sup>lt;sup>2</sup>Source: Town of Mount Airy Fiscal Year 2024 Adopted Budget.

<sup>&</sup>lt;sup>3</sup>Method of apportioning expenditures: Per resident expenses are calculated by taking current expenses and apportioning them among the current residents. Service population expenses are calculated by taking current expenses and apportioning them among the current residents and non-resident employees). Road miles are calculated by taking the current expenses and apportioning them among the current road miles.

<sup>&</sup>lt;sup>4</sup>Represents current statistics for the Town. See Appendix A.

<sup>&</sup>lt;sup>5</sup>Represents proposed increase to the Town as a result of new development. See Appendix A.

<sup>&</sup>lt;sup>6</sup>Represents total increase in expenditures as a result of proposed development on an annual basis. Figures assume full build out and are expressed in current dollars.

Beck Property Mount Airy, Maryland

#### Schedule VIII-B: Projected Expenditures to the Town of Mount Airy - Through Fiscal Year Ending 2055

Calendar	Fiscal					Projected C	osts of Services to the T	Town of Mount Airy	•			
Year	Year	Inflation	Expenses	Projected	Sub-total	Expenses Per Total	Projected	Sub-Total	Expenses Per	Projected	Sub-Total	Total
Ending	Ending	Factor	Per Resident <sup>1</sup>	Residents <sup>2</sup>	Expenditures	Service Population <sup>1</sup>	Service Population <sup>3</sup>	Expenditures	Road Mile1	Road Miles <sup>3</sup>	Expenditures	Expenditures
31-Dec-23	30-Jun-23	100.0%	\$109	0	\$0	\$156	0	\$0	\$12,853	0.00	\$0	\$0
31-Dec-24	30-Jun-24	102.0%	\$112	0	\$0	\$159	0	\$0	\$13,110	0.00	\$0	\$0
31-Dec-25	30-Jun-25	104.0%	\$114	0	\$0	\$162	31	\$5,041	\$13,373	0.00	\$0	\$5,041
31-Dec-26	30-Jun-26	106.1%	\$116	117	\$13,620	\$166	178	\$29,448	\$13,640	0.15	\$2,046	\$45,114
31-Dec-27	30-Jun-27	108.2%	\$118	501	\$59,383	\$169	687	\$116,190	\$13,913	1.18	\$16,397	\$191,970
31-Dec-28	30-Jun-28	110.4%	\$121	872	\$105,372	\$172	1,184	\$204,109	\$14,191	2.23	\$31,626	\$341,107
31-Dec-29	30-Jun-29	112.6%	\$123	950	\$117,126	\$176	1,262	\$221,956	\$14,475	2.41	\$34,946	\$374,029
31-Dec-30	30-Jun-30	114.9%	\$126	1,028	\$129,309	\$179	1,340	\$240,436	\$14,764	2.60	\$38,387	\$408,132
31-Dec-31	30-Jun-31	117.2%	\$128	1,028	\$131,895	\$183	1,340	\$245,245	\$15,060	2.60	\$39,155	\$416,295
31-Dec-32	30-Jun-32	119.5%	\$131	1,028	\$134,533	\$187	1,340	\$250,150	\$15,361	2.60	\$39,938	\$424,621
31-Dec-33	30-Jun-33	121.9%	\$133	1,028	\$137,224	\$190	1,340	\$255,153	\$15,668	2.60	\$40,737	\$433,113
31-Dec-34	30-Jun-34	124.3%	\$136	1,028	\$139,968	\$194	1,340	\$260,256	\$15,981	2.60	\$41,552	\$441,775
31-Dec-35	30-Jun-35	126.8%	\$139	1,028	\$142,767	\$198	1,340	\$265,461	\$16,301	2.60	\$42,383	\$450,611
31-Dec-36	30-Jun-36	129.4%	\$142	1,028	\$145,623	\$202	1,340	\$270,770	\$16,627	2.60	\$43,230	\$459,623
31-Dec-37	30-Jun-37	131.9%	\$144	1,028	\$148,535	\$206	1,340	\$276,185	\$16,960	2.60	\$44,095	\$468,816
31-Dec-38	30-Jun-38	134.6%	\$147	1,028	\$151,506	\$210	1,340	\$281,709	\$17,299	2.60	\$44,977	\$478,192
31-Dec-39	30-Jun-39	137.3%	\$150	1,028	\$154,536	\$214	1,340	\$287,343	\$17,645	2.60	\$45,876	\$487,756
31-Dec-40	30-Jun-40	140.0%	\$153	1,028	\$157,627	\$219	1,340	\$293,090	\$17,998	2.60	\$46,794	\$497,511
31-Dec-41	30-Jun-41	142.8%	\$156	1,028	\$160,779	\$223	1,340	\$298,952	\$18,358	2.60	\$47,730	\$507,461
31-Dec-42	30-Jun-42	145.7%	\$159	1,028	\$163,995	\$228	1,340	\$304,931	\$18,725	2.60	\$48,684	\$517,610
31-Dec-43	30-Jun-43	148.6%	\$163	1,028	\$167,275	\$232	1,340	\$311,030	\$19,099	2.60	\$49,658	\$527,963
31-Dec-44	30-Jun-44	151.6%	\$166	1,028	\$170,620	\$237	1,340	\$317,250	\$19,481	2.60	\$50,651	\$538,522
31-Dec-45	30-Jun-45	154.6%	\$169	1,028	\$174,033	\$241	1,340	\$323,595	\$19,871	2.60	\$51,664	\$549,292
31-Dec-46	30-Jun-46	157.7%	\$173	1,028	\$177,513	\$246	1,340	\$330,067	\$20,268	2.60	\$52,698	\$560,278
31-Dec-47	30-Jun-47	160.8%	\$176	1,028	\$181,064	\$251	1,340	\$336,669	\$20,674	2.60	\$53,752	\$571,484
31-Dec-48	30-Jun-48	164.1%	\$180	1,028	\$184,685	\$256	1,340	\$343,402	\$21,087	2.60	\$54,827	\$582,913
31-Dec-49	30-Jun-49	167.3%	\$183	1,028	\$188,378	\$261	1,340	\$350,270	\$21,509	2.60	\$55,923	\$594,572
31-Dec-50	30-Jun-50	170.7%	\$187	1,028	\$192,146	\$267	1,340	\$357,275	\$21,939	2.60	\$57,042	\$606,463
31-Dec-51	30-Jun-51	174.1%	\$191	1,028	\$195,989	\$272	1,340	\$364,421	\$22,378	2.60	\$58,182	\$618,592
31-Dec-52	30-Jun-52	177.6%	\$194	1,028	\$199,909	\$277	1,340	\$371,709	\$22,825	2.60	\$59,346	\$630,964
31-Dec-53	30-Jun-53	181.1%	\$198	1,028	\$203,907	\$283	1,340	\$379,143	\$23,282	2.60	\$60,533	\$643,583
31-Dec-54	30-Jun-54	184.8%	\$202	1,028	\$207,985	\$289	1,340	\$386,726	\$23,748	2.60	\$61,744	\$656,455
31-Dec-55	30-Jun-55	188.5%	\$206	1,028	\$212,145	\$294	1,340	\$394,461	\$24,223	2.60	\$62,979	\$669,584
Total					\$4,649,445			\$8,672,445			\$1,377,553	\$14,699,443
MuniCap, Inc.												4-Aug-23

<sup>1</sup>See Schedule VIII-A.

<sup>2</sup>See Appendix B.

<sup>3</sup>See Appendix D.

**Net Fiscal Impact** 

Schedule IX: Projected Net Impact to the Town of Mount Airy Through Fiscal Year Ending 2055

Fiscal		Total	Total	Net
Year	Inflation	Revenues	Expenditures	Fiscal
Ending	Factor	(Schedule VII)	(Schedule VIII-B)	Impact
30-Jun-23	100.0%	\$0	\$0	\$0
30-Jun-24	102.0%	\$0	\$0	\$0
30-Jun-25	104.0%	\$11,445	(\$5,041)	\$6,404
30-Jun-26	106.1%	\$89,938	(\$45,114)	\$44,825
30-Jun-27	108.2%	\$310,871	(\$191,970)	\$118,900
30-Jun-28	110.4%	\$529,825	(\$341,107)	\$188,718
30-Jun-29	112.6%	\$577,182	(\$374,029)	\$203,153
30-Jun-30	114.9%	\$626,222	(\$408,132)	\$218,089
30-Jun-31	117.2%	\$638,746	(\$416,295)	\$222,451
30-Jun-32	119.5%	\$651,521	(\$424,621)	\$226,900
30-Jun-33	121.9%	\$664,551	(\$433,113)	\$231,438
30-Jun-34	124.3%	\$677,842	(\$441,775)	\$236,067
30-Jun-35	126.8%	\$691,399	(\$450,611)	\$240,788
30-Jun-36	129.4%	\$705,227	(\$459,623)	\$245,604
30-Jun-37	131.9%	\$719,332	(\$468,816)	\$250,516
30-Jun-38	134.6%	\$733,718	(\$478,192)	\$255,526
30-Jun-39	137.3%	\$748,393	(\$487,756)	\$260,637
30-Jun-40	140.0%	\$763,361	(\$497,511)	\$265,850
30-Jun-41	142.8%	\$778,628	(\$507,461)	\$271,167
30-Jun-42	145.7%	\$794,200	(\$517,610)	\$276,590
30-Jun-43	148.6%	\$810,084	(\$527,963)	\$282,122
30-Jun-44	151.6%	\$826,286	(\$538,522)	\$287,764
30-Jun-45	154.6%	\$842,812	(\$549,292)	\$293,520
30-Jun-46	157.7%	\$859,668	(\$560,278)	\$299,390
30-Jun-47	160.8%	\$876,861	(\$571,484)	\$305,378
30-Jun-48	164.1%	\$894,399	(\$582,913)	\$311,485
30-Jun-49	167.3%	\$912,287	(\$594,572)	\$317,715
30-Jun-50	170.7%	\$930,532	(\$606,463)	\$324,069
30-Jun-51	174.1%	\$949,143	(\$618,592)	\$330,551
30-Jun-52	177.6%	\$968,126	(\$630,964)	\$337,162
30-Jun-53	181.1%	\$987,488	(\$643,583)	\$343,905
30-Jun-54	184.8%	\$1,007,238	(\$656,455)	\$350,783
30-Jun-55	188.5%	\$1,027,383	(\$669,584)	\$357,799
		\$22,604,709	(\$14,699,443)	\$7,905,266

Impact Fees and One-Time Revenues

Schedule X: Mount Airy Impact Fees and One-Time Revenues<sup>1</sup>

<b>Development Fees</b>	Cost	Basis	Units/SF	Subtotal
Residential	\$2,200	Per Unit	492	\$1,082,400
Commercial/Industrial	\$2,700	Flat fee		
(whichever is greater)	\$0.38	Per SF	134,300	\$51,034
Total development fees				\$1,133,434
Inspection, Testing, Review				
Final Site Plan Review	4400			4100
Residential	\$100	Flat Fee	1	\$100
Commercial/Industrial	\$100	Flat Fee	1	\$100
Sidewalks, C/G, Drives - Res.	\$15	Each	332	\$4,980
Sidewalks, C/G, Drives - Comm.	\$15	Each	15	\$225
Water/Sewer Mains Inst. & Testing	\$50	Each	15	\$750
Town Engineer Plan Review	\$50	Per Hour	80	\$4,000
Total inspection, testing and review				\$10,155
Water and Sewer Fees				
Residential				
Sewer Connection Charge	\$1,900	per EDU	332	\$630,800
Sewer Expansion	\$2,700	Per Unit	332	\$896,400
Water Connection Charges - res.	\$1,900	per EDU	332	\$630,800
Well Exploration & Development Fee	\$1,700	per EDU	332	\$564,400
Water System Development Charge	\$3,200	Per Unit	332	\$1,062,400
Sub-total residential water and sewer fees				\$3,784,800
Communical				
Commercial Seven Connection Change	\$1,000	Dan Dida	8	¢15 200
Sewer Connection Charge	\$1,900 \$2,700	Per Bldg.	8	\$15,200 \$21,600
Sewer Expansion	\$2,700	Per Bldg.		\$21,600
Wall Fred and in 8 Paralament Fred	\$1,900	Per Bldg.	8	\$15,200
Well Exploration & Development Fee	\$1,700	Per Bldg.	8	\$13,600
Water System Development Charge	\$3,200	Per Bldg.	8	\$25,600
Sub-total commercial water and sewer fees				\$91,200
Total water and sewer fees				\$3,876,000
MuniCap, Inc.				4-Aug-23

<sup>&</sup>lt;sup>1</sup>One-time impact calculations provided by the Developer.

Schedule X: Mount Airy Impact Fees and One-Time Revenues, Continued<sup>1</sup>

Additional Charges				
Residential				_
Mt. Airy Vol. Fire Department Fee	\$1,700	Per EDU	332	\$564,400
Acquisitions	\$3,000	Per Unit	492	\$1,476,000
Additional Charge for Capital Improvement	\$6,200	Per Unit	492	\$3,050,400
Additional Charge for Park Improvements	\$1,500	Per Unit	492	\$738,000
Additional Fees for apartments	\$8,900	Per Unit	160	\$1,424,000
Sub-total residential				\$7,252,800
<u>Commercial</u>				
Mt. Airy Vol. Fire Department Fee	\$1,700	Per Bldg.	8	\$13,600
Acquisitions	\$3,000	Per Bldg.	8	\$24,000
Additional Charge for Capital Improvement	\$6,200	Per Bldg.	8	\$49,600
Additional Charge for Park Improvements	\$1,500	Per Bldg.	8	\$12,000
Additional Fees for Commercial EDUs	\$8,900	Per EDU	19	\$168,174
Sub-total commercial				\$267,374
Public Safety Benefit Charge	*			
Residential	\$1,700	Per EDU	492	\$836,400
Commercial	\$1,700	Per EDU	19	\$32,300
Total public safety benefit charge				\$868,700
Inspection & Acceptance Fees				
8% of the estimated cost of Improv.	8%	Of Cost	\$5,000,000	\$400,000
County Impact Fees (schools/Parks)				
SF Detached	\$533	Per Unit	103	\$54,899
Townhouse	\$604	Per Unit	229	\$138,316
Multifamily	\$530	Per Unit	160	\$84,800
Total county impact fees				\$278,015
Total Fees to the Town of Mt. Airy				\$13,808,463
<b>Total Fees with County Impact Fees</b>				\$14,086,478
MuniCap, Inc.				4-Aug-23

<sup>&</sup>lt;sup>1</sup>One-time impact calculations provided by the Developer.

Land Contribution

## Schedule XI: Land Value Contribution

## Table 1: Average Land Value Per Acre<sup>1</sup>

			Land	Land Value
Owner	Account Identifier	Acres	Assessed Value	Per Acre
Town of Mt. Airy - Watkins Park	13-002592	20	\$782,900	\$39,243
Board of Education - Watkins Park/Mount Airy E.S.	13-002541	47	\$2,578,500	\$55,452
Average land value				\$47,347

### **Table 2: Development Land Contribution**

Average land value per acre	\$47,347
Anticipated land contribution (acres) <sup>2</sup>	3.00
Estimated land value contribution	\$142,042
MuniCap, Inc.	4-Aug-23

<sup>&</sup>lt;sup>1</sup>Source: Maryland SDAT as accessed by MuniCap on July 7, 2023.

<sup>&</sup>lt;sup>2</sup>Provided by the Developer.

Appendices

#### Appendix A: Revenues and Expenses to Town of Mount Airy - Allocation Factors

Manual Aima annuan and a annual air al	0.910
Mount Airy permanent population <sup>1</sup>	9,819
Mount Airy employees <sup>2</sup>	4,912
Employees in Town of Mount Airy living elsewhere <sup>3</sup>	4,547
Employees in Town of Mount Airy not included in Town population	4,547
Service population (residents and non-resident workers)	14,366
Service population rates	
Resident	1.00
Employee <sup>4</sup>	1.00
Expected resident increase:	
Proposed new age-restricted residential units <sup>5</sup>	192
Residents per age-restricted unit (owner occupied) <sup>6</sup>	1.75
Projected age-restricted owner-occupied resident increase	336
Proposed new age-restricted multi-family units <sup>5</sup>	160
Vacancy <sup>7</sup>	3%
Residents per unit (renter occupied) <sup>6</sup>	1.75
Projected renter-occupied resident increase	271
Proposed new residential units <sup>5</sup>	140
Residents per unit (owner occupied) <sup>6</sup>	3.01
Projected owner-occupied resident increase	421
Projected resident increase	1,028
Projected new direct FTEs <sup>8</sup>	337
Projected new employee population equivalent <sup>3</sup>	337
Percent of non-resident direct FTEs <sup>9</sup>	93%
Projected new non-resident employee population equivalent	312
Projected service population increase <sup>10</sup>	1,340
Current road miles <sup>11</sup>	47.00
Projected road mile increase 12	2.60
MuniCap, Inc.	4-Aug-23

<sup>&</sup>lt;sup>1</sup>Source: U.S. Census Bureau, *QuickFacts, population estimates as of July 1, 2022.* 

<sup>&</sup>lt;sup>2</sup>Represents the sum of the number of people employed in the Town of Mt. Airy but living outside and the number of people employed and living in the Town. Source: U.S. Census Bureau, Center for Economic Studies, LEHD, OnTheMap application, 2020 data.

<sup>&</sup>lt;sup>3</sup>Source: U.S. Census Bureau, Center for Economic Studies, LEHD, OnTheMap application, 2020 data.

<sup>&</sup>lt;sup>4</sup>Service rate assumes full-time employees generates costs at the same rate as full-time residents.

<sup>&</sup>lt;sup>5</sup>See Schedule I.

<sup>&</sup>lt;sup>6</sup>Source: U.S. Census Bureau: American Community Survey, 2021 5-Year Estimates Data Profiles. Age-restricted assumes 1.75 persons per unit.

<sup>&</sup>lt;sup>7</sup>Based on information provided by CoStar, as accessed by MuniCap on June 13, 2023.

<sup>&</sup>lt;sup>8</sup>See Appendix C.

<sup>&</sup>lt;sup>9</sup>Represents the ratio of non-residents to total employees.

<sup>&</sup>lt;sup>10</sup>Represents the total non-resident employee equivalents plus the expected population increase.

<sup>&</sup>lt;sup>11</sup>Source: Town of Mt. Airy 2013 Comprehensive Plan.

<sup>&</sup>lt;sup>12</sup>Provided by the Developer.

Beck Property

Mount Airy, Maryland

### Appendix B: Projected Residents

_	Age-Restricted Single-Family Detached			Age-Restricted Single-Family Attached			Age-Restricted Multi-Family				
Development	Projected	Residents	Total	Projected	Residents	Total	Projected		Projected Occupied	Residents	Total
Year Ending	Units <sup>1</sup>	Per Unit <sup>2</sup>	Residents	Units <sup>1</sup>	Per Unit <sup>2</sup>	Residents	Units <sup>1</sup>	Vacancy	Units	Per Unit <sup>2</sup>	Resident
31-Dec-23	0	1.75	0	0	1.75	0	0	3%	0	1.75	0
31-Dec-24	0	1.75	0	0	1.75	0	0	3%	0	1.75	0
31-Dec-25	0	1.75	0	0	1.75	0	0	3%	0	1.75	0
31-Dec-26	26	1.75	46	41	1.75	72	0	3%	0	1.75	0
31-Dec-27	52	1.75	91	83	1.75	145	80	3%	77	1.75	136
31-Dec-28	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-29	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-30	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-31	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-32	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-33	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-34	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-35	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-36	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-37	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-38	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-39	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-40	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-41	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-42	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-43	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-44	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-45	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-46	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-47	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-48	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-49	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-50	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-51	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-52	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-53	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-54	66	1.75	116	126	1.75	221	160	3%	155	1.75	271
31-Dec-55	66	1.75	116	126	1.75	221	160	3%	155	1.75	271

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<sup>1</sup>See Schedule II.

<sup>2</sup>See Appendix A.

### Appendix B: Projected Residents, continued

		Single-Family Attached			Single-Family Detached			
Development	Projected	Residents	Total	Projected	Residents	Total	Total Projected	
Year Ending	Units <sup>1</sup>	Per Unit <sup>2</sup>	Residents	Units <sup>1</sup>	Per Unit <sup>2</sup>	Residents	Residents	
31-Dec-23	0	3.01	0	0	3.01	0	0	
31-Dec-24	0	3.01	0	0	3.01	0	0	
31-Dec-25	0	3.01	0	0	3.01	0	0	
31-Dec-26	0	3.01	0	0	3.01	0	117	
31-Dec-27	25	3.01	75	18	3.01	54	501	
31-Dec-28	51	3.01	154	37	3.01	111	872	
31-Dec-29	77	3.01	232	37	3.01	111	950	
31-Dec-30	103	3.01	310	37	3.01	111	1,028	
31-Dec-31	103	3.01	310	37	3.01	111	1,028	
31-Dec-32	103	3.01	310	37	3.01	111	1,028	
31-Dec-33	103	3.01	310	37	3.01	111	1,028	
31-Dec-34	103	3.01	310	37	3.01	111	1,028	
31-Dec-35	103	3.01	310	37	3.01	111	1,028	
31-Dec-36	103	3.01	310	37	3.01	111	1,028	
31-Dec-37	103	3.01	310	37	3.01	111	1,028	
31-Dec-38	103	3.01	310	37	3.01	111	1,028	
31-Dec-39	103	3.01	310	37	3.01	111	1,028	
31-Dec-40	103	3.01	310	37	3.01	111	1,028	
31-Dec-41	103	3.01	310	37	3.01	111	1,028	
31-Dec-42	103	3.01	310	37	3.01	111	1,028	
31-Dec-43	103	3.01	310	37	3.01	111	1,028	
31-Dec-44	103	3.01	310	37	3.01	111	1,028	
31-Dec-45	103	3.01	310	37	3.01	111	1,028	
31-Dec-46	103	3.01	310	37	3.01	111	1,028	
31-Dec-47	103	3.01	310	37	3.01	111	1,028	
31-Dec-48	103	3.01	310	37	3.01	111	1,028	
31-Dec-49	103	3.01	310	37	3.01	111	1,028	
31-Dec-50	103	3.01	310	37	3.01	111	1,028	
31-Dec-51	103	3.01	310	37	3.01	111	1,028	
31-Dec-52	103	3.01	310	37	3.01	111	1,028	
31-Dec-53	103	3.01	310	37	3.01	111	1,028	
31-Dec-54	103	3.01	310	37	3.01	111	1,028	
31-Dec-55	103	3.01	310	37	3.01	111	1,028	

<sup>&</sup>lt;sup>1</sup>See Schedule II.

<sup>&</sup>lt;sup>2</sup>See Appendix A.

#### Appendix C: Projected Employees

	Multi-family				Daycare			Restaurant	
Development	Projected	Employees	Total	Projected	Employees	Total	Projected	Employees	Total
Year Ending	Units1	Per Unit <sup>2</sup>	Employees	$GSF^1$	Per Student	Employees	$GSF^1$	Per 1,000 GSF <sup>2</sup>	Employees
31-Dec-23	0	0.07	0	0	0.18	0	0	3.69	0
31-Dec-24	0	0.07	0	0	0.18	0	0	3.69	0
31-Dec-25	0	0.07	0	10,000	0.18	2	6,120	3.69	23
31-Dec-26	0	0.07	0	10,000	0.18	2	12,240	3.69	45
31-Dec-27	80	0.07	6	10,000	0.18	2	28,140	3.69	104
31-Dec-28	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-29	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-30	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-31	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-32	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-33	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-34	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-35	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-36	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-37	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-38	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-39	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-40	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-41	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-42	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-43	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-44	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-45	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-46	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-47	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-48	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-49	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-50	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-51	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-52	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-53	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-54	160	0.07	12	10,000	0.18	2	44,040	3.69	163
31-Dec-55	160	0.07	12	10,000	0.18	2	44,040	3.69	163

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<sup>1</sup>See Schedule II.

<sup>2</sup>See Appendix H.

### Appendix C: Projected Employees, continued

		Retail					
Development	Projected	Employees	Total	Projected	Employees	Total	Total Projected
Year Ending	$GSF^1$	Per 1,000 GSF <sup>2</sup>	Employees	$GSF^1$	Per 1,000 GSF <sup>2</sup>	Employees	Employees
31-Dec-23	0	1.00	0	0	3.67	0	0
31-Dec-24	0	1.00	0	0	3.67	0	0
31-Dec-25	9,180	1.00	9	0	3.67	0	34
31-Dec-26	18,360	1.00	18	0	3.67	0	65
31-Dec-27	34,260	1.00	34	15,050	3.67	55	201
31-Dec-28	50,160	1.00	50	30,100	3.67	110	337
31-Dec-29	50,160	1.00	50	30,100	3.67	110	337
31-Dec-30	50,160	1.00	50	30,100	3.67	110	337
31-Dec-31	50,160	1.00	50	30,100	3.67	110	337
31-Dec-32	50,160	1.00	50	30,100	3.67	110	337
31-Dec-33	50,160	1.00	50	30,100	3.67	110	337
31-Dec-34	50,160	1.00	50	30,100	3.67	110	337
31-Dec-35	50,160	1.00	50	30,100	3.67	110	337
31-Dec-36	50,160	1.00	50	30,100	3.67	110	337
31-Dec-37	50,160	1.00	50	30,100	3.67	110	337
31-Dec-38	50,160	1.00	50	30,100	3.67	110	337
31-Dec-39	50,160	1.00	50	30,100	3.67	110	337
31-Dec-40	50,160	1.00	50	30,100	3.67	110	337
31-Dec-41	50,160	1.00	50	30,100	3.67	110	337
31-Dec-42	50,160	1.00	50	30,100	3.67	110	337
31-Dec-43	50,160	1.00	50	30,100	3.67	110	337
31-Dec-44	50,160	1.00	50	30,100	3.67	110	337
31-Dec-45	50,160	1.00	50	30,100	3.67	110	337
31-Dec-46	50,160	1.00	50	30,100	3.67	110	337
31-Dec-47	50,160	1.00	50	30,100	3.67	110	337
31-Dec-48	50,160	1.00	50	30,100	3.67	110	337
31-Dec-49	50,160	1.00	50	30,100	3.67	110	337
31-Dec-50	50,160	1.00	50	30,100	3.67	110	337
31-Dec-51	50,160	1.00	50	30,100	3.67	110	337
31-Dec-52	50,160	1.00	50	30,100	3.67	110	337
31-Dec-53	50,160	1.00	50	30,100	3.67	110	337
31-Dec-54	50,160	1.00	50	30,100	3.67	110	337
31-Dec-55	50,160	1.00	50	30,100	3.67	110	337

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<sup>&</sup>lt;sup>1</sup>See Schedule II.

<sup>&</sup>lt;sup>2</sup>See Appendix H.

## Appendix D: Projected Service Population

	Total		Projected Employees		Total
Development	Projected	Total Projected	Service Population	Service	Service
Year Ending	Residents <sup>1</sup>	Employees <sup>2</sup>	Rate <sup>3</sup>	Employees	Population
31-Dec-23	0	0	93%	0	0
31-Dec-24	0	0	93%	0	0
31-Dec-25	0	34	93%	31	31
31-Dec-26	117	65	93%	60	178
31-Dec-27	501	201	93%	186	687
31-Dec-28	872	337	93%	312	1,184
31-Dec-29	950	337	93%	312	1,262
31-Dec-30	1,028	337	93%	312	1,340
31-Dec-31	1,028	337	93%	312	1,340
31-Dec-32	1,028	337	93%	312	1,340
31-Dec-33	1,028	337	93%	312	1,340
31-Dec-34	1,028	337	93%	312	1,340
31-Dec-35	1,028	337	93%	312	1,340
31-Dec-36	1,028	337	93%	312	1,340
31-Dec-37	1,028	337	93%	312	1,340
31-Dec-38	1,028	337	93%	312	1,340
31-Dec-39	1,028	337	93%	312	1,340
31-Dec-40	1,028	337	93%	312	1,340
31-Dec-41	1,028	337	93%	312	1,340
31-Dec-42	1,028	337	93%	312	1,340
31-Dec-43	1,028	337	93%	312	1,340
31-Dec-44	1,028	337	93%	312	1,340
31-Dec-45	1,028	337	93%	312	1,340
31-Dec-46	1,028	337	93%	312	1,340
31-Dec-47	1,028	337	93%	312	1,340
31-Dec-48	1,028	337	93%	312	1,340
31-Dec-49	1,028	337	93%	312	1,340
31-Dec-50	1,028	337	93%	312	1,340
31-Dec-51	1,028	337	93%	312	1,340
31-Dec-52	1,028	337	93%	312	1,340
31-Dec-53	1,028	337	93%	312	1,340
31-Dec-54	1,028	337	93%	312	1,340
31-Dec-55	1,028	337	93%	312	1,340

<sup>&</sup>lt;sup>1</sup>See Appendix B.

<sup>&</sup>lt;sup>2</sup>See Appendix C.

<sup>&</sup>lt;sup>3</sup>See Appendix A.

Appendix E-1: Projected Assessed Value - Comparison of Valuation Methods<sup>1</sup>

	Comparable	Developer
Property Type	Properties <sup>2</sup>	Sales Price <sup>3</sup>
Residential		
Age-restricted single-family detached (RL)		
Per unit	\$556,491	\$589,990
Per GSF	\$243	<u>\$225</u>
Age-restricted single-family detached (FL)		
Per unit	\$669,091	\$699,990
Per GSF	\$232	<u>\$250</u>
Age-restricted single-family attached FL		
Per unit	\$370,171	\$519,990
Per GSF	\$176	<u>\$236</u>
Age-restricted single-family attached RL		
Per unit	\$697,700	\$399,990
Per GSF	\$253	<u>\$252</u>
Age-restricted multi-family		
Per unit	\$162,919	-
Per GSF	<u>\$132</u>	-
Single-family attached		
Per unit	\$370,171	\$479,990
Per GSF	\$176	<u>\$218</u>
Single-family detached		
Per unit	\$669,091	\$719,990
Per GSF	\$232	<u>\$253</u>
Commercial		
Day care center		
Per GSF	<u>\$180</u>	-
Restaurant		
Per GSF	<u>\$374</u>	-
Retail		
Per GSF	<u>\$227</u>	-
Office	0.10.0	
Per GSF	<u>\$133</u>	-

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<sup>&</sup>lt;sup>1</sup>Valuation approach chosen for each type of development is underlined and shown in bold and italics.

<sup>&</sup>lt;sup>2</sup>See Appendices E-2 and E-3.

<sup>&</sup>lt;sup>3</sup>Provided by the Developer.

Appendix E-2: Projected Assessed Value - Comparables (Residential)<sup>1</sup>

												Ass	sessed Value <sup>2</sup>	
	Account				Year Built/	Buildi	ng Area	T	otal Assessed V	alue	All P	roperties	Most	Comparable
Development Type	Identifier	Address	City	County	Renovated	GSF	Units <sup>2</sup>	Land	Building	Total	Per GSF	Per Unit	Per GSF	Per Unit
Residential														
Age-restricted single-family detached				~ "	****									
White Turf Farm	13-026017	3175 Old Ridge Road	Mount Airy	Carroll	2016	1,620	1	\$186,600	\$334,000	\$520,600	\$321	\$520,600	-	-
White Turf Farm	13-026025	3155 Old Ridge Road	Mount Airy	Carroll	2016	1,620	1	\$186,500	\$331,500	\$518,000	\$320	\$518,000	-	-
Brittany Manor Twin Arch	13-433069	207 Jimmys Street	Mount Airy	Carroll	2021	1,760	1	\$180,000	\$353,400	\$533,400	\$303	\$533,400	-	-
Brittany Manor Twin Arch	13-433032	2001 Gails Lane	Mount Airy	Carroll	2021	1,768	1	\$180,000	\$293,300	\$473,300	\$268	\$473,300	-	-
Brittany Manor Twin Arch	13-433084	2101 Damon Drive	Mount Airy	Carroll	2020	1,772	1	\$180,000	\$356,700	\$536,700	\$303	\$536,700	-	-
Brittany Manor Twin Arch	13-433094	2109 Connor Circle	Mount Airy	Carroll	2021	1,772	1	\$180,000	\$381,500	\$561,500	\$317	\$561,500	-	-
Brittany Manor Twin Arch	13-433055	2302 Connor Circle	Mount Airy	Carroll	2022	2,356	1	\$180,000	\$424,400	\$604,400	\$257	\$604,400	\$257	\$604,400
Brittany Manor Twin Arch	13-433038	2103 Gails Lane	Mount Airy	Carroll	2021	2,320	1	\$180,000	\$359,500	\$539,500	\$233	\$539,500	\$233	\$539,500
Brittany Manor Twin Arch	13-433087	2102 Gails Lane	Mount Airy	Carroll	2021	2,374	1	\$180,000	\$383,300	\$563,300	\$237	\$563,300	\$237	\$563,300
Brittany Manor Twin Arch	13-433093	2107 Connor Circle	Mount Airy	Carroll	2021	2,264	1	\$180,000	\$397,900	\$577,900	\$255	\$577,900	\$255	\$577,900
Brittany Manor Twin Arch	13-433089	2006 Gails Lane	Mount Airy	Carroll	2020	2,356	1	\$180,000	\$370,200	\$550,200	\$234	\$550,200	\$234	\$550,200
Residential Unit	13-022836	7921 Bennett Branch Road	Mount Airy	Carroll	2020	2,324	1	\$226,300	\$433,900	\$660,200	\$284	\$660,200	-	-
Residential Unit	13-014221	16 Paradise Avenue	Mount Airy	Carroll	2022	1,870	1	\$111,800	\$431,100	\$542,900	\$290	\$542,900	-	-
Sterling Glen	13-047251	2305 Fieldbrook Lane	Mount Airy	Carroll	2014	1,872	1	\$185,400	\$324,400	\$509,800	\$272	\$509,800	-	-
Sterling Glen	13-047723	2406 Fieldbrook Lane	Mount Airy	Carroll	2014	2,126	1	\$188,900	\$294,000	\$482,900	\$227	\$482,900	\$227	\$482,900
Park View	13-013292	299 Park Avenue	Mount Airy	Carroll	2022	2,180	1	\$103,200	\$485,400	\$588,600	\$270	\$588,600	\$270	\$588,600
Carroll Woods	09-033505	5454 Pommel Drive	Mount Airy	Carroll	2022	2,243	1	\$180,000	\$368,300	\$548,300	\$244	\$548,300	\$244	\$548,300
Carroll Woods	09-033440	5374 Pommel Drive	Mount Airy	Carroll	2022	2,349	1	\$176,700	\$368,600	\$545,300	\$232	\$545,300	\$232	\$545,300
Carroll Woods	09-033467	5371 Pommel Drive	Mount Airy	Carroll	2022	2,243	1	\$176,700	\$363,400	\$540,100	\$241	\$540,100	\$241	\$540,100
Carroll Woods	09-033483	5377 Pommel Drive	Mount Airy	Carroll	2022	2,358	1	\$176,800	\$404,100	\$580,900	\$246	\$580,900	\$246	\$580,900
Average						2,077					\$268	\$548,890	<u>\$243</u>	\$556,491
Age-restricted single-family attached RL														
Wildwood Park	13-046360	711 Barker Boulevard	Mount Airy	Carroll	2015	1,410	1	\$120,000	\$204,300	\$324,300	\$230	\$324,300	\$230	\$324,300
Wildwood Park	13-046379	709 Barker Boulevard	Mount Airy	Carroll	2015	1,480	1	\$120,000	\$217,700	\$337,700	\$228	\$337,700	\$228	\$337,700
Wildwood Park	13-046387	707 Barker Boulevard	Mount Airy	Carroll	2016	1,412	1	\$120,000	\$212,500	\$332,500	\$235	\$332,500	\$235	\$332,500
Wildwood Park	13-046395	705 Barker Boulevard	Mount Airy	Carroll	2016	1,412	1	\$120,000	\$212,500	\$332,500	\$235	\$332,500	\$235	\$332,500
Wildwood Park	13-024189	1001 Promenade Lane	Mount Airy	Carroll	2015	1,563	1	\$120,000	\$225,300	\$345,300	\$221	\$345,300	\$221	\$345,300
Wildwood Park	13-046352	1003 Promenade Lane	Mount Airy	Carroll	2015	1,563	1	\$120,000	\$225,300	\$345,300	\$221	\$345,300	\$221	\$345,300
Twin Arch Crossing	13-046549	1922 Reading Court	Mount Airy	Carroll	2011	1,600	1	\$120,000	\$202,400	\$322,400	\$202	\$322,400	\$202	\$322,400
Twin Arch Crossing	13-046611	1910 Reading Court	Mount Airy	Carroll	2009	1,684	1	\$120,000	\$241,500	\$361,500	\$215	\$361,500	\$215	\$361,500
Twin Arch Crossing	13-046662	1902 Reading Court	Mount Airy	Carroll	2009	1,684	1	\$120,000	\$219,500	\$339,500	\$202	\$339,500	\$202	\$339,500
Twin Arch Crossing	13-047081	1929 Reading Court	Mount Airy	Carroll	2012	1,506	1	\$120,000	\$213,000	\$333,000	\$221	\$333,000	\$221	\$333,000
Twin Arch Crossing	13-04/891	1821 Reading Court	Mount Airy	Carroll	2010	1,596	1	\$120,000	\$226,200	\$346,200	\$217	\$346,200	\$217	\$346,200
Twin Arch Crossing	13-046964	1905 Reading Court	Mount Airy	Carroll	2012	1,698	1	\$120,000	\$218,100	\$338,100	\$199	\$338,100	\$199	\$338,100
Twin Arch Crossing Twin Arch Crossing	13-046972	1907 Reading Court	Mount Airy	Carroll	2012	1,584	1	\$120,000	\$226,100	\$346,100	\$218	\$346,100	\$218	\$346,100
Twin Arch Crossing Twin Arch Crossing	13-040972	1927 Reading Court	Mount Airy	Carroll	2012	1,524	1	\$120,000	\$235,700	\$355,700	\$233	\$355,700	\$233	\$355,700
Linganore Town Center	27-596203	5831 Pecking Stone Street	New Market	Frederick	2012	1,456	1	\$105,000	\$277,700	\$382,700	\$263	\$382,700	3233	\$333,700
Linganore Town Center	27-595080	10200 Hopewell Street	New Market	Frederick	2019	1,680	1	\$105,000	\$313,400	\$418,400	\$203 \$249	\$418,400	-	-
C		A .					1				\$249 \$274			-
Linganore Town Center Linganore Town Center	27-597627 27-597630	6015 Pecking Stone Street 6009 Pecking Stone Street	New Market New Market	Frederick Frederick	2021 2021	1,680 1,680	1	\$105,000 \$105,000	\$354,700 \$298,400	\$459,700 \$403,400	\$274 \$240	\$459,700 \$403,400	\$240	\$403,400
	27-397030	6009 Pecking Stone Street	New Market	Frederick	2021	1,567	1	\$103,000	\$298,400	3403,400	\$240	,	\$221	,
Average						1,56/					\$228	\$356,906	<u>\$221</u>	\$344,233
Age-restricted multi-family 2														
Village House Apartments	05-072816	7426 Village Road	Sykesville	Carroll	2001	51,577	54	\$838,500	\$997,100	\$1,835,600	\$36	\$33,993	-	-
Snowden Creek	05-000092	5825 Oklahoma Road	Sykesville	Carroll	2019	134,470	109	\$920,000	\$16,838,200	\$17,758,200	\$132	\$162,919	\$132	\$162,919
Victoria Park	26-512204	105 Sandstone Drive	Walkersville	Frederick	2008	92,064	80	\$1,493,000	\$4,753,500	\$6,246,500	\$68	\$78,081	-	-
Village Center Apartments at Wormans		2470 Merchant Street	Frederick	Frederick	2018/2019	103,083	171	\$834,300	\$7,558,400	\$8,392,700	\$81	\$49,080	-	-
Spring Ridge Senior Living	09-313435	6351 Spring Ridge Parkway	Frederick	Frederick	2002	171,195	144	\$1,055,900	\$10,762,000	\$11,817,900	\$69	\$82,069	-	-
Average		· · · · · · · · · · · · · · · · · · ·			·	110,478			·		\$77	\$81,228	\$132	\$162,919

<sup>&</sup>lt;sup>1</sup>Source: Maryland SDAT as accessed by MuniCap on June 13, 2023. Information for property records are obtained through public GIS maps. Comparable assessed value chosen for each type of development is underlined and shown in bold and italics.
<sup>2</sup>CoStar accessed by MuniCap June 13, 2023.

Appendix E-2: Projected Assessed Value - Comparables (Residential), continued

											Ass	sessed Value <sup>2</sup>	
	Account			Year Built/	Buildi	ng Area	T	otal Assessed Va	alue	All P	Properties		Comparable
Development Type	Identifier	Address	City/County	Renovated	GSF	Units <sup>2</sup>	Land	Building	Total	Per GSF	Per Unit	Per GSF	Per Unit
Residential													
All Single-family attached <sup>2</sup>													
Snaders Summit	11-432971	2888 Town View Circle	New Windsor	2021	2,188	1	\$90,000	\$290,100	\$380,100	\$174	\$380,100	\$174	\$380,100
Snaders Summit	11-432983	2717 Town View Circle	New Windsor	2020	2,340	1	\$80,000	\$253,500	\$333,500	\$143	\$333,500	_	_
Snaders Summit	11-432985	2721 Town View Circle	New Windsor	2020	2,340	1	\$80,000	\$240,000	\$320,000	\$137	\$320,000	-	-
Snaders Summit	11-432990	2731 Town View Circle	New Windsor	2021	2,344	1	\$80,000	\$242,900	\$322,900	\$138	\$322,900	-	-
Union Square	11-431996	2822 Union Square	New Windsor	2017	2,212	1	\$90,000	\$261,900	\$351,900	\$159	\$351,900	\$159	\$351,900
Union Square	11-431995	2820 Union Square	New Windsor	2017	2,236	1	\$90,000	\$273,300	\$363,300	\$162	\$363,300	\$162	\$363,300
Union Square	11-431623	2825 Union Square	New Windsor	2016	2,563	1	\$90,000	\$332,900	\$422,900	\$165	\$422,900	\$165	\$422,900
Union Square	11-431927	2812 Union Square	New Windsor	2016	2,680	1	\$90,000	\$278,500	\$368,500	\$138	\$368,500	-	-
Twin Arch Crossing	13-047103	1931 Reading Court	Mount Airy	2012	1,752	1	\$120,000	\$250,900	\$370,900	\$212	\$370,900	_	_
Twin Arch Crossing	13-046956	1903 Reading Court	Mount Airy	2012	1,748	1	\$120,000	\$253,200	\$373,200	\$214	\$373,200	_	_
Twin Arch Crossing	13-047049	1921 Reading Court	Mount Airy	2012	1,760	1	\$120,000	\$250,300	\$370,300	\$210	\$370,300	_	_
Twin Arch Crossing	13-046557	1920 Reading Court	Mount Airy	2010	1,836	1	\$120,000	\$227,600	\$347,600	\$189	\$347,600	\$189	\$347,600
Twin Arch Crossing	13-046603	1912 Reading Court	Mount Airy	2010	1,854	1	\$120,000	\$256,300	\$376,300	\$203	\$376,300	\$203	\$376,300
Twin Arch Crossing	13-047057	1923 Reading Court	Mount Airy	2012	1,954	1	\$120,000	\$229,100	\$349,100	\$179	\$349,100	\$179	\$349,100
Twin Arch Crossing	13-042276	1740 Trestle Street	Mount Airy	2004	1,440	1	\$120,000	\$247,000	\$347,100	\$255	\$367,000	91/2	5547,100
Twin Arch Crossing	13-047081	1929 Reading Court	Mount Airy	2012	1,506	1	\$120,000	\$213,000	\$333,000	\$233	\$333,000	-	-
Linganore Town Center	27-597567	5928 Tomahawk Street	New Market	2012	2,120	1	\$120,000	\$337,000	\$437,000	\$206	\$437,000	-	-
Linganore Town Center	27-601596	6070 Fallfish Court	New Market	2021	2,120	1	\$100,000	\$304,900	\$404,900	\$191	\$404,900	-	-
Linganore Town Center	27-601624	6083 Piscataway Street	New Market	2022	2,120	1	\$100,000	\$373,500	\$478,500	\$226	\$478,500	-	-
Linganore Town Center	27-602737	10122 Stonecat Mews	New Market	2022	2,120	1	\$100,000	\$373,300	\$478,300	\$192	\$438,800	-	-
Linganore Town Center Linganore Town Center	27-602742	10122 Stonecat Mews	New Market	2022	2,280	1	\$100,000	\$347,200	\$438,800	\$192 \$196	\$447,200	-	-
Linganore Town Center Linganore Town Center	27-602742	10128 Stonecat Mews	New Market	2022	2,280	1	\$100,000	\$347,200	\$447,200	\$202	\$461,300	-	-
Linganore Town Center Linganore Town Center	27-595098	10220 Hopewell Street	New Market	2022	2,352	1	\$105,000	\$332,400	\$401,300	\$186	\$437,400	-	-
Linganore Town Center Linganore Town Center	27-595098	5814 Burin Street	New Market	2018	2,332	1	\$100,000	\$332,400	\$437,400	\$174	\$437,400	-	-
				2018		1				\$174		-	-
Linganore Town Center	27-597602 27-595088	6004 Pecking Stone Street	New Market	2019	2,412 2,399	1	\$100,000 \$105,000	\$318,900	\$418,900	\$174	\$418,900 \$448,800	-	-
Linganore Town Center Average	27-393088	5816 Burin Street	New Market	2018	2,399	1	\$105,000	\$343,800	\$448,800	\$187	\$359,406	\$176	\$370,171
Average					2,133					\$181	\$339,406	<u>31/6</u>	\$3/0,1/1
Single-family detached and Age-Rest	triated SED EI												
Brittany Manor Twin Arch	13-433045	4 Jimmys Street	Mount Airy	2022	2,744	1	\$180,000	\$490,000	\$670,000	\$244	\$670,000	\$244	\$670,000
Brittany Manor Twin Arch	13-433043	6 Jimmys Street	Mount Airy	2022	2,744	1	\$180,000	\$517,700	\$697,700	\$244 \$253	\$697,700	\$2 <del>44</del> \$253	\$697,700
Brittany Manor Twin Arch	13-433045	•	-	2022	2,763	1	\$180,000	\$425,200	\$605,200	\$233 \$219	\$605,200	\$233 \$219	\$605,200
•		2 Jimmys Street	Mount Airy	2022		1				\$219			
Brittany Manor Twin Arch	13-433047	2408 Connor Drive	Mount Airy	2022	2,802 2,864	1	\$180,000	\$482,400 \$507,500	\$662,400	\$236 \$240	\$662,400	\$236 \$240	\$662,400
Brittany Manor Twin Arch	13-433035	2007 Gails Lane	Mount Airy			1	\$180,000		\$687,500		\$687,500		\$687,500
Brittany Manor Twin Arch	13-433046	2410 Connor Circle	Mount Airy	2022	2,864	-	\$180,000	\$483,500	\$663,500	\$232	\$663,500	\$232	\$663,500
Brittany Manor Twin Arch	13-433050	2402 Connor Circle	Mount Airy	2022	2,906	1	\$180,000	\$483,000	\$663,000	\$228	\$663,000	\$228	\$663,000
Brittany Manor Twin Arch	13-433049	2404 Connor Circle	Mount Airy	2022	2,964	-	\$180,000	\$502,600	\$682,600	\$230	\$682,600	\$230	\$682,600
Woodlands at Nottingham	13-045887	2404 Kings Forest Trail	Mount Airy	2015	2,986	1	\$196,800	\$441,500	\$638,300	\$214	\$638,300	\$214	\$638,300
Woodlands at Nottingham	13-045941	2304 Kings Forest Trail	Mount Airy	2015	2,986	1	\$203,300	\$464,300	\$667,600	\$224	\$667,600	\$224	\$667,600
Woodlands at Nottingham	13-045925	2308 Kings Forest Trail	Mount Airy	2015	3,054	1	\$200,300	\$521,900	\$722,200	\$236	\$722,200	\$236	\$722,200
Brittany Manor Twin Arch	13-433091	2001 Damon Drive	Mount Airy	2020	3,116	1	\$180,000	\$499,400	\$679,400	\$218	\$679,400	-	-
Brittany Manor Twin Arch	13-433103	2403 Connor Circle	Mount Airy	2022	3,124	1	\$180,000	\$493,200	\$673,200	\$215	\$673,200	-	-
Fair Wind Estates	13-041334	4282 Wind Song Way	Mount Airy	2015	3,138	1	\$225,300	\$479,000	\$704,300	\$224	\$704,300	-	-
Fair Wind Estates	13-041326	4284 Wind Song Way	Mount Airy	2015	3,224	1	\$232,500	\$413,200	\$645,700	\$200	\$645,700	-	-
Woodlands at Nottingham	13-045909	2312 Kings Forest Trail	Mount Airy	2015	3,226	1	\$200,000	\$461,400	\$661,400	\$205	\$661,400	-	-
Woodlands at Nottingham	13-045895	2402 Kings Forest Trail	Mount Airy	2015	3,240	1	\$198,700	\$548,500	\$747,200	\$231	\$747,200	-	=
Carroll Woods	09-033432	5376 Pommel Drive	Mount Airy	2022	3,288	1	\$176,700	\$413,600	\$590,300	\$180	\$590,300	-	-
Woodlands at Nottingham	13-039879	1511 Locksley Lane	Mount Airy	2021	3,288	1	\$191,700	\$520,100	\$711,800	\$216	\$711,800	-	-
Carroll Woods	09-033459	5370 Pommel Dr	Mount Airy	2022	3,306	1	\$176,700	\$410,000	\$586,700	\$177	\$586,700	-	-
Average					3,032					\$221	\$668,000	<u>\$232</u>	\$669,091

MuniCap, Inc.

<sup>&</sup>lt;sup>1</sup>Source: Maryland SDAT as accessed by MuniCap on June 13, 2023. Information for property records are obtained through public GIS maps. Comparable assessed value chosen for each type of development is underlined and shown in bold and italics.

Appendix E-3 Projected Assessed Value - Comparables (Commercial)<sup>1</sup>

										Asses	sed Value
	Account				Year E	Building Area	T	otal Assessed V	alue	All Properties	Most Comparable
Development Type	Identifier	Address	City	County	Built/Reno	GSF	Land	Building	Total	Per GSF	Per GSF
Commercial <sup>2</sup>											
Retail <sup>3</sup>											
Mixed-use retail	05-022541	1350 Liberty Road	Eldersburg	Carroll	1972	24,997	\$1,089,000	\$3,458,900	\$4,547,900	\$182	\$182
Mixed-use retail	08-026912	2309 Hanover Pike	Hampstead	Carroll	2007	69,290	\$1,841,400	\$9,255,800	\$11,097,200	\$160	\$160
Retail (office)	13-002495	108 E Ridgeville Boulevard	Mount Airy	Carroll	1983/2018	3,496	\$313,300	\$182,400	\$495,700	\$142	-
Retail	13-014671	114 S Main Street	Mount Airy	Carroll	2008	29,813	\$421,600	\$3,037,100	\$3,458,700	\$116	_
Bank	13-013152	201 E Ridgeville Boulevard	Mount Airy	Carroll	2008	2,178	\$277,200	\$715,000	\$992,200	\$456	_
Wal-Mart	13-034117	209 E Ridgeville Boulevard	Mount Airy	Carroll	2001	102,196	\$2,758,500	\$3,797,400	\$6,555,900	\$64	_
Main Street Plaza	13-014701	1311 S Main Street	Mount Airy	Carroll	2008	34,800	\$1,483,200	\$6,240,600	\$7,723,800	\$222	\$222
Retail	13-014051	1401 S Main Street	Mount Airy	Carroll	1900/2010	7,323	\$1,407,400	\$1,106,500	\$2,513,900	\$343	\$343
Mixed-use retail	14-057641	5959 Exchange Drive	Sykesville	Carroll	2011	33,800	\$486,100	\$2,824,000	\$3,310,100	\$98	ψ5 15
Average	14-03/041	5757 Exchange Drive	Bykesvine	Carron	2011	33,000	\$400,100	\$2,024,000	\$5,510,100	\$198	\$227
Morago										\$170	<u> </u>
Restaurant <sup>3</sup>											
Arby's	13-013780	210 E Ridgeville Boulevard	Mount Airy	Carroll	2000	2,658	\$321,900	\$653,000	\$974,900	\$367	\$367
іНор	07-431511	490 Meadow Creek Drive	Westminster	Carroll	2010	4,672	\$239,000	\$1,175,300	\$1,414,300	\$303	\$303
The Green Turtle	07-141866	830 Market Street	Westminster	Carroll	2008	8,576	\$740,500	\$1,002,700	\$1,743,200	\$203	-
Dunkin' Donuts	04-016351	3101 Baltimore Boulevard	Finksburg	Carroll	2015	3,639	\$384,900	\$449,900	\$834,800	\$229	-
Chick Fil A	05-091233	6032 Sykesville Road	Eldersburg	Carroll	2013	4,142	\$407,700	\$1,114,000	\$1,521,700	\$367	\$367
Chick Fil A	13-020957	1705 Ridgeside Drive	Mount Airy	Carroll	2021	3,960	\$1,089,000	\$805,800	\$1,894,800	\$478	\$478
Taco Bell	13-021074	1613 Ridgeside Drive	Mount Airy	Carroll	1987	2,310	\$408,500	\$290,300	\$698,800	\$303	-
The Woodbine Inn	04-315812	401 Woodbine Road	Woodbine	Howard	1970	3,287	\$141,500	\$329,000	\$470,500	\$143	_
Popeyes	09-592125	5411 Rotary Avenue	New Market	Frederick	2017	3,250	\$544,900	\$877,100	\$1,422,000	\$438	\$438
Waffle House	07-237766	8906 Fingerboard Road	New Market	Frederick	2005	1,723	\$335,900	\$288,600	\$624,500	\$362	\$362
McDonald's	09-304991	11700 Old National Pike	New Market	Frederick	2002	3,810	\$628,500	\$521,200	\$1,149,700	\$302	\$302
Average	., ., ., .,					.,	40-0,000	**==,=**	**,***,***	\$318	<u>\$374</u>
Office											***
Center Street Professional Center	13-014647	205 Center Street	Mount Airy	Carroll	2009	28,656	\$355,000	\$2,721,900	\$3,076,900	\$107	\$107
Office	13-014868	1507 S Main Street	Mount Airy	Carroll	2015	4,818	\$237,400	\$635,600	\$873,000	\$181	\$181
Office	05-066166	1545 Progress Way	Eldersburg	Carroll	2006	20,341	\$808,000	\$975,700	\$1,783,700	\$88	-
Liberty Exchange	14-057668	5961 Exchange Drive	Sykesville	Carroll	2011	48,040	\$496,000	\$6,441,800	\$6,937,800	\$144	\$144
Office	13-013160	1604 Ridgeside Drive	Mount Airy	Carroll	2005	17,522	\$356,000	\$1,487,100	\$1,843,100	\$105	\$105
Office	09-324240	5171 Intercoastal Court	Monrovia	Frederick	2009	25,850	\$1,129,700	\$2,098,500	\$3,228,200	\$125	\$125
Average										\$125	<u>\$133</u>
Day Care Center											
All About Kids Learning Center	14-035575	601 W Old Liberty Road	Sykesville	Carroll	1974	4,764	\$133,900	\$716,000	\$849,900	\$178	-
Eldersburg KinderCare Learning Center	05-056985	1641 Liberty Road	Sykesville	Carroll	1987	5,900	\$440,600	\$612,000	\$1,052,600	\$178	-
Lean On Me Learning Center/Immanuel Montessor	09-028153	2651 Dotsons Ridge Road	Mount Airy	Carroll	1989	5,166	\$229,500	\$583,600	\$813,100	\$157	-
Daycare	08-044457	4229 North Woods/4231 Trail	Hampstead	Carroll	1998	18,096	\$556,600	\$2,659,600	\$3,216,200	\$178	-
The Goddard School of Mt. Airy	13-430877	2002 Back Acre Circle	Mount Airy	Carroll	2014	12,224	\$570,600	\$1,505,900	\$2,076,500	\$170	\$170
Bright Eyes Learning Center	07-230109	3510 Campus Drive	Frederick	Frederick	2009	13,472	\$1,306,700	\$2,711,900	\$4,018,600	\$298	-
The Goddard School	07-237790	3825 Carriage Hill Drive	Frederick	Frederick	2009	10,640	\$557,500	\$1,473,700	\$2,031,200	\$191	\$191
Bright Eyes Learning Center	09-239634	5620 Mussetter Road	New Market	Frederick	2010	12,510	\$588,000	\$3,083,600	\$3,671,600	\$293	
The Goddard School of New Market	09-600578	10310 Silverside Street	New Market	Frederick	2022	10,908	\$907,100	\$2,605,500	\$3,512,600	\$322	-
Average				Jerrek			+1,100	,,,	,- 12,000	\$219	\$180

MuniCap, Inc.

<sup>&</sup>lt;sup>1</sup>Source: Maryland SDAT as accessed by MuniCap on June 13, 2023. Information for property records are obtained through public GIS maps. Comparable assessed value chosen for each type of development is underlined and shown in bold and italics.

<sup>2</sup>CoStar accessed by MuniCap June 13, 2023.

### Appendix F: Sales Data

	Sales		Sales	Average
Development Type	Per SF <sup>1</sup>	Type of SF	Per GSF <sup>2</sup>	GSF Per Store
Retail				
Men's Warehouse	\$404	Net	\$303	7,109
Express	\$399	Net	\$299	8,500
RTW Retailwinds	\$435	Net	\$326	5,000
Five Below	\$241	Net	\$181	8,500
Office Depot	\$326	Net	\$245	25,000
Average sale PSF			\$258	
Restaurant				
BJ's Restaurant	\$686	Net	\$515	8,100
Chipotle Mexican Grill	\$722	Net	\$542	3,000
Potbelly Sandwich Shop	\$351	Net	\$263	2,448
McDonald's	\$794	Net	\$596	4,500
Wendy's	\$661	Net	\$496	3,000
Carrols Group (Burger King-KFC)	\$549	Net	\$412	2,600
Kona Grill	\$641	Net	\$481	10,500
Bahama Breeze	\$484	Net	\$363	12,138
Eddie V's	\$688	Net	\$516	10,000
Red Robin	\$459	Net	\$344	5,200
Average sale PSF			\$457	

<sup>&</sup>lt;sup>1</sup>Sales data based on *BizMiner Sales Report* (2019-2020 data).

<sup>&</sup>lt;sup>2</sup>Adjusted sales per square foot assumes 75% of gross square footage as selling space.

## Appendix G: Personal to Real Property Value Ratio

### **Table 1: County Ratio of Commercial to Total AV**

Carroll County commercial assessed value <sup>1</sup>	\$2,913,137,180
Carroll County total assessed value <sup>1</sup>	\$21,469,084,290
Carroll County ratio of commercial to total assessed value	13.57%

#### Table 2: Determination of the Town of Mt. Airy Commercial Real Property Value

Town of Mt. Airy total real property tax (Schedule VI-A)	\$2,203,782
Town of Mt. Airy real property tax rate (per \$100 AV)	\$0.1662
Town of Mt. Airy total real property value	\$1,325,981,949
Carroll County ratio of commercial to total assessed value	13.57%
Town of Mt. Airy commercial real property value	\$179,922,314

### Table 3: Determination of Town of Mt. Airy Personal Property Value

Town of Mt. Airy total personal property tax (Schedule VI-A)	\$118,000
Town of Mt. Airy personal property tax (per \$100 AV)	\$0.41
Town of Mt. Airy personal property value	\$287,805

### Table 4: Determination of Town of Mt. Airy Personal to Real Property Value Ratio

Town of Mt. Airy personal property value (Table 3)	\$287,805
Town of Mt. Airy commercial real property value (Table 2)	\$179,922,314
Town of Mt. Airy personal to real property value ratio	0.16%

<sup>&</sup>lt;sup>1</sup>Source: Maryland State Department of Assessments and Taxation Seventy-Seventh Annual Report, FY 2021.

### Appendix H-1: Jobs and Indirect/Induced Impacts - Apartment Managers

	<u>Total</u>
Total apartment units <sup>1</sup>	160
Apartment vacancy <sup>2</sup>	3.20%
Occupied apartment units	155
Annual rent per unit <sup>2</sup>	\$17,208
Total apartment rental revenue	\$2,665,175
Total apartment property management jobs <sup>3</sup>	13
Full-time equivalent factor <sup>4</sup>	0.9241
Total FTEs	12
Total FTE jobs per unit	0.07
Multiplier for apartment property management jobs <sup>3</sup>	1.1899
Total jobs	15
Indirect and induced jobs	2
Total labor income <sup>5</sup>	\$325,132
Employee income-to-wage factor <sup>5</sup>	1.1526
Sub-total employee wages	\$282,086
Average income per FTE annual	\$27,879
Average wage per FTE annual	\$24,188
Multiplier for apartment property management income <sup>3</sup>	1.4117
Total income	\$458,995
Indirect and induced income	\$133,863
Multiplier for apartment property management output <sup>3</sup>	1.1670
Total economic output	\$3,110,307
Direct output	\$2,665,175
Indirect and induced output	\$445,132
MuniCap, Inc.	4-Aug-23
минисир, тс.	4-Aug-23

<sup>&</sup>lt;sup>1</sup>See Schedule I.

<sup>&</sup>lt;sup>2</sup>Based on information provided by CoStar, as accessed by MuniCap on June 13, 2023.

<sup>&</sup>lt;sup>3</sup>Multifamily wages, jobs, and output were calculated using IMPLAN software by IMPLAN Group, LLC. The software calculates labor income and the number of jobs based on industry multipliers derived from National Income and Product Accounts data published by the U.S. Bureau of Economic Analysis. This data is then indexed to local industry data compiled by the U.S. Census Bureau. For ease of interpretation, multipliers are shown to illustrate the effects apartment development within the Beck Property development will have in Carroll County. The multiplier for apartment jobs is 1.899, meaning that for each job at the development, 1.899 jobs will be created in Carroll County, including the job at the development. Similarly, the multiplier for the apartment wages is 1.4117, meaning that for every \$1.00 paid in apartment wages at the development, \$1.4117 will be paid in Carroll County, including the \$1.00 at the development. The multiplier for apartment output is 1.1670, meaning that for each dollar of apartment economic activity at the development, the economic activity in Carroll County will be \$1.1670, including the \$1.00 at the development.

<sup>&</sup>lt;sup>4</sup>Total jobs include all full-year employees, including part-time and full-time employees. The full time equivalent factor, provided by IMPLAN Group, LLC converts total jobs into total full-time equivalent employees ("FTEs").

<sup>&</sup>lt;sup>5</sup>Total labor income includes wages and salary, benefits, payroll taxes, and proprietor's income. The employee income-to-wage factor, provided by IMPLAN Group, LLC converts total labor income into direct wages and

### Appendix H-2: Jobs and Indirect/Induced Impacts - Restaurant

Restaurant square feet         44,040           Restaurant vacancy¹         2.8%           Occupied restaurant square feet         42,807           Sales per square foot²         \$457           Total restaurant sales         \$19,548,056           Total restaurant jobs³         205           Full-time equivalent factor⁴         0.7937           Total full-time equivalent employees         163           Total FTEs per 1,000 square feet         3.69           Multiplier for restaurant jobs³         1.1915           Total jobs         244           Indirect and induced jobs         39           Total labor income⁵         \$5,140,665           Labor income-to-wages factor⁵         1.1410           Sub-total employee wages         \$4,505,335           Average income per FTE annual         \$31,633           Average wage per FTE annual         \$27,723           Multiplier for restaurant income³         1.3512           Total income         \$6,945,820           Indirect and induced income         \$1,805,155           Multiplier for restaurant output³         2.2145           Total economic output         \$23,741,291           Direct output         \$4,193,235           MuniCan, Inc.         4-4		<u>Total</u>
Occupied restaurant square feet         42,807           Sales per square foot²         \$457           Total restaurant sales         \$19,548,056           Total restaurant jobs³         205           Full-time equivalent factor⁴         0.7937           Total full-time equivalent employees         163           Total FTEs per 1,000 square feet         3.69           Multiplier for restaurant jobs³         1.1915           Total jobs         244           Indirect and induced jobs         39           Total labor income⁵         \$5,140,665           Labor income-to-wages factor⁵         1.1410           Sub-total employee wages         \$4,505,335           Average income per FTE annual         \$31,633           Average wage per FTE annual         \$27,723           Multiplier for restaurant income³         1.3512           Total income         \$6,945,820           Indirect and induced income         \$1,805,155           Multiplier for restaurant output³         1.2145           Total economic output         \$23,741,291           Direct output         \$19,548,056           Indirect and induced output         \$4,193,235	Restaurant square feet	44,040
Sales per square foot²         \$457           Total restaurant sales         \$19,548,056           Total restaurant jobs³         205           Full-time equivalent factor⁴         0.7937           Total full-time equivalent employees         163           Total FTEs per 1,000 square feet         3.69           Multiplier for restaurant jobs³         1.1915           Total jobs         244           Indirect and induced jobs         39           Total labor income⁵         \$5,140,665           Labor income-to-wages factor⁵         1.1410           Sub-total employee wages         \$4,505,335           Average income per FTE annual         \$31,633           Average wage per FTE annual         \$27,723           Multiplier for restaurant income³         1.3512           Total income         \$6,945,820           Indirect and induced income         \$1,805,155           Multiplier for restaurant output³         1.2145           Total economic output         \$23,741,291           Direct output         \$19,548,056           Indirect and induced output         \$4,193,235	Restaurant vacancy <sup>1</sup>	2.8%
Total restaurant sales         \$19,548,056           Total restaurant jobs³         205           Full-time equivalent factor⁴         0.7937           Total full-time equivalent employees         163           Total FTEs per 1,000 square feet         3.69           Multiplier for restaurant jobs³         1.1915           Total jobs         244           Indirect and induced jobs         39           Total labor income⁵         \$5,140,665           Labor income-to-wages factor⁵         1.1410           Sub-total employee wages         \$4,505,335           Average income per FTE annual         \$31,633           Average wage per FTE annual         \$27,723           Multiplier for restaurant income³         1.3512           Total income         \$6,945,820           Indirect and induced income         \$1,805,155           Multiplier for restaurant output³         1.2145           Total economic output         \$23,741,291           Direct output         \$19,548,056           Indirect and induced output         \$4,193,235	Occupied restaurant square feet	42,807
Total restaurant jobs <sup>3</sup> 205 Full-time equivalent factor <sup>4</sup> 0.7937 Total full-time equivalent employees 163 Total FTEs per 1,000 square feet 3.69  Multiplier for restaurant jobs <sup>3</sup> 1.1915 Total jobs 244 Indirect and induced jobs 39  Total labor income <sup>5</sup> \$5,140,665 Labor income-to-wages factor <sup>5</sup> 1.1410 Sub-total employee wages \$4,505,335  Average income per FTE annual \$31,633 Average wage per FTE annual \$27,723  Multiplier for restaurant income <sup>3</sup> 1.3512 Total income \$6,945,820 Indirect and induced income \$1,805,155  Multiplier for restaurant output \$23,741,291 Direct output \$19,548,056 Indirect and induced output \$4,193,235	Sales per square foot <sup>2</sup>	\$457
Full-time equivalent factor <sup>4</sup> Total full-time equivalent employees Total FTEs per 1,000 square feet  Multiplier for restaurant jobs <sup>3</sup> Total jobs Total jobs Total jobs Total labor income <sup>5</sup> Labor income-to-wages factor <sup>5</sup> Labor income-to-wages factor <sup>5</sup> Sub-total employee wages  Average income per FTE annual Average wage per FTE annual Multiplier for restaurant income <sup>3</sup> Total income Secondary Multiplier for restaurant income Secondary Multiplier for restaurant income Secondary Total income Secondary Total income Secondary	Total restaurant sales	\$19,548,056
Full-time equivalent factor <sup>4</sup> Total full-time equivalent employees Total FTEs per 1,000 square feet  Multiplier for restaurant jobs <sup>3</sup> Total jobs Total jobs Total jobs Total labor income <sup>5</sup> Labor income-to-wages factor <sup>5</sup> Labor income-to-wages factor <sup>5</sup> Sub-total employee wages  Average income per FTE annual Average wage per FTE annual Average wage per FTE annual Multiplier for restaurant income <sup>3</sup> Total income S6,945,820 Indirect and induced income  Multiplier for restaurant output <sup>3</sup> Total economic output S23,741,291 Direct output S19,548,056 Indirect and induced output S4,193,235		
Total full-time equivalent employees Total FTEs per 1,000 square feet  3.69  Multiplier for restaurant jobs³ 1.1915 Total jobs 244 Indirect and induced jobs  Total labor income⁵ 25,140,665 Labor income-to-wages factor⁵ 284,505,335  Average income per FTE annual 31,633 Average wage per FTE annual 327,723  Multiplier for restaurant income³ 31.3512 Total income 36,945,820 Indirect and induced income 31,805,155  Multiplier for restaurant output³ Total economic output 323,741,291 Direct output 519,548,056 Indirect and induced output 34,193,235	Total restaurant jobs <sup>3</sup>	205
Total FTEs per 1,000 square feet  Multiplier for restaurant jobs³  Total jobs  Total jobs  Total labor income⁵  Labor income-fo-wages factor⁵  Labor income-to-wages factor⁵  Sub-total employee wages  Average income per FTE annual  Average wage per FTE annual  Multiplier for restaurant income³  Total income  \$6,945,820  Indirect and induced income  Multiplier for restaurant output³  Total economic output  Sub-total economic ec	Full-time equivalent factor <sup>4</sup>	0.7937
Multiplier for restaurant jobs <sup>3</sup> Total jobs  Indirect and induced jobs  Total labor income <sup>5</sup> Labor income-to-wages factor <sup>5</sup> Sub-total employee wages  Average income per FTE annual  Average wage per FTE annual  Multiplier for restaurant income <sup>3</sup> Total income  Sub-total employee wages  Multiplier for restaurant income <sup>3</sup> Total income  Sub-total employee wages  Sub-total employee wages  Multiplier for restaurant income <sup>3</sup> Total income  Sub-total employee wages  Sub-tot	Total full-time equivalent employees	163
Total jobs244Indirect and induced jobs39Total labor income5\$5,140,665Labor income-to-wages factor51.1410Sub-total employee wages\$4,505,335Average income per FTE annual\$31,633Average wage per FTE annual\$27,723Multiplier for restaurant income31.3512Total income\$6,945,820Indirect and induced income\$1,805,155Multiplier for restaurant output31.2145Total economic output\$23,741,291Direct output\$19,548,056Indirect and induced output\$4,193,235	Total FTEs per 1,000 square feet	3.69
Total jobs244Indirect and induced jobs39Total labor income5\$5,140,665Labor income-to-wages factor51.1410Sub-total employee wages\$4,505,335Average income per FTE annual\$31,633Average wage per FTE annual\$27,723Multiplier for restaurant income31.3512Total income\$6,945,820Indirect and induced income\$1,805,155Multiplier for restaurant output31.2145Total economic output\$23,741,291Direct output\$19,548,056Indirect and induced output\$4,193,235		
Indirect and induced jobs39Total labor income5\$5,140,665Labor income-to-wages factor51.1410Sub-total employee wages\$4,505,335Average income per FTE annual\$31,633Average wage per FTE annual\$27,723Multiplier for restaurant income31.3512Total income\$6,945,820Indirect and induced income\$1,805,155Multiplier for restaurant output31.2145Total economic output\$23,741,291Direct output\$19,548,056Indirect and induced output\$4,193,235	Multiplier for restaurant jobs <sup>3</sup>	1.1915
Total labor income <sup>5</sup> Labor income-to-wages factor <sup>5</sup> Sub-total employee wages  Average income per FTE annual Average wage per FTE annual  Multiplier for restaurant income <sup>3</sup> Total income S6,945,820 Indirect and induced income  Multiplier for restaurant output <sup>3</sup> Total economic output S23,741,291 Direct output S19,548,056 Indirect and induced output S4,193,235	· ·	
Labor income-to-wages factor <sup>5</sup> Sub-total employee wages  Average income per FTE annual Average wage per FTE annual  Multiplier for restaurant income <sup>3</sup> Total income Indirect and induced income  Multiplier for restaurant output <sup>3</sup> Multiplier for restaurant output <sup>3</sup> Total economic output Direct output Signature Signa	Indirect and induced jobs	39
Labor income-to-wages factor <sup>5</sup> Sub-total employee wages  Average income per FTE annual Average wage per FTE annual  Multiplier for restaurant income <sup>3</sup> Total income Indirect and induced income  Multiplier for restaurant output <sup>3</sup> Multiplier for restaurant output <sup>3</sup> Total economic output Direct output Signature Signa	5	
Sub-total employee wages \$4,505,335  Average income per FTE annual \$31,633  Average wage per FTE annual \$27,723  Multiplier for restaurant income³ 1.3512  Total income \$6,945,820  Indirect and induced income \$1,805,155  Multiplier for restaurant output³ 1.2145  Total economic output \$23,741,291  Direct output \$19,548,056  Indirect and induced output \$4,193,235	_	\$5,140,665
Average income per FTE annual Average wage per FTE annual  Multiplier for restaurant income³  Total income \$6,945,820 Indirect and induced income  Multiplier for restaurant output³  Total economic output  S23,741,291 Direct output \$19,548,056 Indirect and induced output \$4,193,235	Labor income-to-wages factor <sup>5</sup>	1.1410
Average wage per FTE annual \$27,723  Multiplier for restaurant income³  Total income \$6,945,820  Indirect and induced income \$1,805,155  Multiplier for restaurant output³  Total economic output \$23,741,291  Direct output \$19,548,056  Indirect and induced output \$4,193,235	Sub-total employee wages	\$4,505,335
Average wage per FTE annual \$27,723  Multiplier for restaurant income³  Total income \$6,945,820  Indirect and induced income \$1,805,155  Multiplier for restaurant output³  Total economic output \$23,741,291  Direct output \$19,548,056  Indirect and induced output \$4,193,235		<b>#21 (22</b>
Multiplier for restaurant income <sup>3</sup> Total income \$6,945,820 Indirect and induced income \$1,805,155  Multiplier for restaurant output <sup>3</sup> Total economic output \$23,741,291 Direct output \$19,548,056 Indirect and induced output \$4,193,235	•	· ·
Total income\$6,945,820Indirect and induced income\$1,805,155Multiplier for restaurant output31.2145Total economic output\$23,741,291Direct output\$19,548,056Indirect and induced output\$4,193,235	Average wage per FTE annual	\$27,723
Total income\$6,945,820Indirect and induced income\$1,805,155Multiplier for restaurant output31.2145Total economic output\$23,741,291Direct output\$19,548,056Indirect and induced output\$4,193,235	M. 14:1:	1 2512
Indirect and induced income \$1,805,155  Multiplier for restaurant output <sup>3</sup> Total economic output \$23,741,291  Direct output \$19,548,056  Indirect and induced output \$4,193,235	-	
Multiplier for restaurant output <sup>3</sup> Total economic output  Direct output  Indirect and induced output  \$1.2145  \$23,741,291  \$19,548,056  Indirect and induced output  \$4,193,235		· · ·
Total economic output\$23,741,291Direct output\$19,548,056Indirect and induced output\$4,193,235	munect and mudced meome	\$1,005,155
Total economic output\$23,741,291Direct output\$19,548,056Indirect and induced output\$4,193,235	Multiplier for restaurant output <sup>3</sup>	1 2145
Direct output \$19,548,056 Indirect and induced output \$4,193,235		
Indirect and induced output \$4,193,235	•	· · ·
	•	· · ·
1.	MuniCap, Inc.	4-Aug-23

<sup>&</sup>lt;sup>1</sup>Based on information provided by CoStar, as accessed by MuniCap on June 14, 2023.

<sup>&</sup>lt;sup>2</sup>See Appendix G.

<sup>&</sup>lt;sup>3</sup>Jobs, labor income, and output were calculated using IMPLAN software by IMPLAN Group, LLC. Multipliers are estimated and are applied in the same manner as multifamily (see Appendix H-1).

<sup>&</sup>lt;sup>4</sup>Total jobs include all full-year employees, including part-time and full-time employees. The full time equivalent factor, provided by IMPLAN Group, LLC converts total jobs into total full-time equivalent employees ("FTEs").

<sup>&</sup>lt;sup>5</sup>Total labor income includes wages and salary, benefits, payroll taxes, and proprietor's income. The employee income-to-wage factor, provided by IMPLAN Group, LLC converts total labor income into direct wages and salary.

### Appendix H-3: Jobs and Indirect/Induced Impacts - Retail

	<u>Total</u>
Retail square feet	50,160
Retail vacancy <sup>1</sup>	2.8%
Occupied retail square feet	48,756
Sales per square foot <sup>2</sup>	\$258
Total retail sales	\$12,594,832
Total retail jobs <sup>3</sup>	57
Full-time equivalent factor <sup>4</sup>	0.8772
Total full-time equivalent employees	50
Total FTEs per 1,000 square feet	1.00
2	
Multiplier for retail jobs <sup>3</sup>	1.2323
Total jobs	70
Indirect and induced jobs	13
Total labor income <sup>5</sup>	\$1,967,201
Labor income-to-wages factor <sup>5</sup>	1.1784
Sub-total employee wages	\$1,669,359
Sub-total employee wages	\$1,009,339
Average income per FTE annual	\$39,256
Average wage per FTE annual	\$33,313
Multiplier for retail income <sup>3</sup>	1.3033
Total income	\$2,563,811
Indirect and induced income	\$596,610
2	
Multiplier for retail output <sup>3</sup>	1.3732
Total economic output	\$7,653,168
Direct output	\$5,573,071
Indirect and induced output	\$2,080,098
MuniCap, Inc.	4-Aug-23

<sup>&</sup>lt;sup>1</sup>Based on information provided by CoStar, as accessed by MuniCap on June 14, 2023.

<sup>&</sup>lt;sup>2</sup>See Appendix G.

<sup>&</sup>lt;sup>3</sup>Jobs, labor income, and output were calculated using IMPLAN software by IMPLAN Group, LLC. Multipliers are estimated and are applied in the same manner as multifamily (see Appendix H-1).

<sup>&</sup>lt;sup>4</sup>Total jobs include all full-year employees, including part-time and full-time employees. The full time equivalent factor, provided by IMPLAN Group, LLC converts total jobs into total full-time equivalent employees ("FTEs").

<sup>&</sup>lt;sup>5</sup>Total labor income includes wages and salary, benefits, payroll taxes, and proprietor's income. The employee income-to-wage factor, provided by IMPLAN Group, LLC converts total labor income into direct wages and salary.

### Appendix H-4: Jobs and Indirect/Induced Impacts - Office

Office square feet¹         30,100           Vacancy¹         4,3%           Occupied SF         28,806           Square feet per office worker³         250           Total office jobs⁵         115           Full-time equivalent factor⁴         0,9577           Total office full-time equivalent employees ("FTEs")         110           Total FTE jobs per 1,000 square feet         3.67           Multiplier for office jobs⁴         1.4068           Total jobs         162           Indirect and induced jobs         52           Total labor income⁶         \$5,907,437           Labor income-to-wages factor⁶         1.1419           Sub-total employee wages         \$5,173,235           Average income per FTE - annual         \$53,535           Average wage per FTE - annual         \$46,881           Multiplier for office income⁴         1.3972           Total income         \$8,253,739           Indirect and induced income         \$2,346,302           Multiplier for office output⁴         1.3621           Total economic output         \$21,095,992           Indirect and induced output         \$7,638,190           MuniCap, Inc.         4-Aug-23		<u>Total</u>
Vacancy I         4,3%           Occupied SF         28,806           Square feet per office worker I         250           Total office jobs Image of the period of the	Office square feet <sup>1</sup>	30,100
Occupied SF         28,806           Square feet per office worker³         250           Total office jobs⁵         115           Full-time equivalent factor⁴         0.9577           Total office full-time equivalent employees ("FTEs")         110           Total FTE jobs per 1,000 square feet         3.67           Multiplier for office jobs⁴         1.4068           Total jobs         162           Indirect and induced jobs         52           Total labor income⁶         \$5,907,437           Labor income-to-wages factor⁶         1.1419           Sub-total employee wages         \$5,173,235           Average income per FTE annual         \$53,535           Average wage per FTE annual         \$46,881           Multiplier for office income⁴         1.3972           Total income         \$8,253,739           Indirect and induced income         \$2,346,302           Multiplier for office output⁴         1.3621           Total economic output         \$28,734,181           Direct output         \$21,095,992           Indirect and induced output         \$7,638,190		4.3%
Total office jobs <sup>5</sup> 115           Full-time equivalent factor <sup>4</sup> 0.9577           Total office full-time equivalent employees ("FTEs")         110           Total FTE jobs per 1,000 square feet         3.67           Multiplier for office jobs <sup>4</sup> 1.4068           Total jobs         162           Indirect and induced jobs         52           Total labor income <sup>6</sup> \$5,907,437           Labor income-to-wages factor <sup>6</sup> 1.1419           Sub-total employee wages         \$5,173,235           Average income per FTE annual         \$53,535           Average wage per FTE annual         \$46,881           Multiplier for office income <sup>4</sup> 1.3972           Total income         \$2,346,302           Multiplier for office output <sup>4</sup> 1.3621           Total economic output         \$28,734,181           Direct output         \$21,095,992           Indirect and induced output         \$7,638,190		28,806
Full-time equivalent factor <sup>4</sup> Total office full-time equivalent employees ("FTEs")  Total office full-time equivalent employees ("FTEs")  Total FTE jobs per 1,000 square feet  3.67  Multiplier for office jobs <sup>4</sup> Total jobs  Indirect and induced jobs  52  Total labor income <sup>6</sup> \$5,907,437  Labor income-to-wages factor <sup>6</sup> 1.1419  Sub-total employee wages  \$5,173,235  Average income per FTE annual  \$46,881  Multiplier for office income <sup>4</sup> Total income  \$82,53,739  Indirect and induced income  \$2,346,302  Multiplier for office output <sup>4</sup> Total economic output  \$28,734,181  Direct output  \$21,095,992  Indirect and induced output  \$7,638,190	Square feet per office worker <sup>3</sup>	250
Total office full-time equivalent employees ("FTEs")  Total FTE jobs per 1,000 square feet  3.67  Multiplier for office jobs <sup>4</sup> Total jobs  Indirect and induced jobs  162  Indirect and induced jobs  52  Total labor income <sup>6</sup> \$5,907,437  Labor income-to-wages factor <sup>6</sup> 1.1419  Sub-total employee wages  \$5,173,235  Average income per FTE annual  \$46,881  Multiplier for office income <sup>4</sup> Total income  \$8,253,739  Indirect and induced income  \$2,346,302  Multiplier for office output <sup>4</sup> Total economic output  \$28,734,181  Direct output  Indirect and induced output  \$21,095,992  Indirect and induced output  \$7,638,190	Total office jobs <sup>5</sup>	115
Total office full-time equivalent employees ("FTEs")  Total FTE jobs per 1,000 square feet  3.67  Multiplier for office jobs <sup>4</sup> Total jobs  Indirect and induced jobs  162  Indirect and induced jobs  52  Total labor income <sup>6</sup> \$5,907,437  Labor income-to-wages factor <sup>6</sup> 1.1419  Sub-total employee wages  \$5,173,235  Average income per FTE annual  \$46,881  Multiplier for office income <sup>4</sup> Total income  \$8,253,739  Indirect and induced income  \$2,346,302  Multiplier for office output <sup>4</sup> Total economic output  \$28,734,181  Direct output  Indirect and induced output  \$21,095,992  Indirect and induced output  \$7,638,190	Full-time equivalent factor <sup>4</sup>	0.9577
Total FTE jobs per 1,000 square feet3.67Multiplier for office jobs41.4068Total jobs162Indirect and induced jobs52Total labor income6\$5,907,437Labor income-to-wages factor61.1419Sub-total employee wages\$5,173,235Average income per FTE annual\$53,535Average wage per FTE annual\$46,881Multiplier for office income41.3972Total income\$8,253,739Indirect and induced income\$2,346,302Multiplier for office output41.3621Total economic output\$28,734,181Direct output\$21,095,992Indirect and induced output\$7,638,190		
Total jobs162Indirect and induced jobs52Total labor income <sup>6</sup> \$5,907,437Labor income-to-wages factor <sup>6</sup> 1.1419Sub-total employee wages\$5,173,235Average income per FTE annual\$53,535Average wage per FTE annual\$46,881Multiplier for office income <sup>4</sup> 1.3972Total income\$8,253,739Indirect and induced income\$2,346,302Multiplier for office output <sup>4</sup> 1.3621Total economic output\$28,734,181Direct output\$21,095,992Indirect and induced output\$7,638,190		3.67
Total jobs162Indirect and induced jobs52Total labor income <sup>6</sup> \$5,907,437Labor income-to-wages factor <sup>6</sup> 1.1419Sub-total employee wages\$5,173,235Average income per FTE annual\$53,535Average wage per FTE annual\$46,881Multiplier for office income <sup>4</sup> 1.3972Total income\$8,253,739Indirect and induced income\$2,346,302Multiplier for office output <sup>4</sup> 1.3621Total economic output\$28,734,181Direct output\$21,095,992Indirect and induced output\$7,638,190		
Indirect and induced jobs52Total labor income6\$5,907,437Labor income-to-wages factor61.1419Sub-total employee wages\$5,173,235Average income per FTE annual\$53,535Average wage per FTE annual\$46,881Multiplier for office income41.3972Total income\$8,253,739Indirect and induced income\$2,346,302Multiplier for office output41.3621Total economic output\$28,734,181Direct output\$21,095,992Indirect and induced output\$7,638,190	•	
Total labor income <sup>6</sup> \$5,907,437 Labor income-to-wages factor <sup>6</sup> 1.1419 Sub-total employee wages \$5,173,235  Average income per FTE annual \$53,535 Average wage per FTE annual \$46,881  Multiplier for office income <sup>4</sup> 1.3972 Total income \$8,253,739 Indirect and induced income \$2,346,302  Multiplier for office output <sup>4</sup> 1.3621 Total economic output \$228,734,181 Direct output \$21,095,992 Indirect and induced output \$7,638,190	Total jobs	162
Labor income-to-wages factor <sup>6</sup> Sub-total employee wages  Average income per FTE annual Average wage per FTE annual Standard  Multiplier for office income <sup>4</sup> Total income Indirect and induced income  Multiplier for office output <sup>4</sup> Total economic output Sub-total economic	Indirect and induced jobs	52
Sub-total employee wages \$5,173,235  Average income per FTE annual \$53,535  Average wage per FTE annual \$46,881  Multiplier for office income \$1,3972  Total income \$8,253,739  Indirect and induced income \$2,346,302  Multiplier for office output \$2,346,302  Multiplier for office output \$22,346,302  Multiplier for office output \$22,095,992  Indirect and induced output \$7,638,190	Total labor income <sup>6</sup>	\$5,907,437
Sub-total employee wages \$5,173,235  Average income per FTE annual \$53,535  Average wage per FTE annual \$46,881  Multiplier for office income \$1,3972  Total income \$8,253,739  Indirect and induced income \$2,346,302  Multiplier for office output \$2,346,302  Multiplier for office output \$22,346,302  Multiplier for office output \$22,095,992  Indirect and induced output \$7,638,190	Labor income-to-wages factor <sup>6</sup>	1.1419
Average wage per FTE annual \$46,881  Multiplier for office income  Total income \$8,253,739  Indirect and induced income \$2,346,302  Multiplier for office output  Multiplier for office output  Total economic output \$28,734,181  Direct output \$21,095,992  Indirect and induced output \$7,638,190		
Average wage per FTE annual \$46,881  Multiplier for office income  Total income \$8,253,739  Indirect and induced income \$2,346,302  Multiplier for office output  Multiplier for office output  Total economic output \$28,734,181  Direct output \$21,095,992  Indirect and induced output \$7,638,190	Average income per ETE appuel	<b>\$53.535</b>
Multiplier for office income  Total income  \$8,253,739 Indirect and induced income  \$2,346,302  Multiplier for office output  Total economic output  \$28,734,181 Direct output  \$21,095,992 Indirect and induced output  \$7,638,190	•	· ·
Total income \$8,253,739 Indirect and induced income \$2,346,302  Multiplier for office output 1 1.3621 Total economic output \$28,734,181 Direct output \$21,095,992 Indirect and induced output \$7,638,190	Average wage per FTE annual	\$40,001
Indirect and induced income \$2,346,302  Multiplier for office output <sup>4</sup> Total economic output \$28,734,181  Direct output \$21,095,992  Indirect and induced output \$7,638,190	Multiplier for office income <sup>4</sup>	1.3972
Multiplier for office output <sup>4</sup> Total economic output  Direct output Indirect and induced output  \$1.3621 \$28,734,181 \$21,095,992 \$1,095,992	Total income	\$8,253,739
Total economic output         \$28,734,181           Direct output         \$21,095,992           Indirect and induced output         \$7,638,190	Indirect and induced income	\$2,346,302
Total economic output         \$28,734,181           Direct output         \$21,095,992           Indirect and induced output         \$7,638,190	Multiplier for office output <sup>4</sup>	1 2621
Direct output         \$21,095,992           Indirect and induced output         \$7,638,190	•	
Indirect and induced output \$7,638,190	-	
•	•	

<sup>&</sup>lt;sup>1</sup>Based on projected development at full buildout. See Schedule I.

<sup>&</sup>lt;sup>2</sup>Based on information provided by CoStar, as accessed by MuniCap on June 14, 2023.

<sup>&</sup>lt;sup>3</sup>Based on average square feet per office worker in a traditional office layout as reported by research conducted by Aquila Commercial.

<sup>&</sup>lt;sup>4</sup>Total jobs include all full-year employees, including part-time and full-time employees. The full time equivalent factor, provided by IMPLAN Group, LLC converts total jobs into total full-time equivalent employees ("FTE's").

<sup>&</sup>lt;sup>5</sup>Jobs, labor income, and output were calculated using IMPLAN software by IMPLAN Group, LLC. Multipliers are estimated and are applied in the same manner as multifamily (see Appendix H-1).

<sup>&</sup>lt;sup>6</sup>Total labor income includes wages and salary, benefits, payroll taxes, and proprietor's income. The employee compensation-to-wage factor, provided by IMPLAN Group, LLC converts total labor income into direct wages and salary.

### Appendix H-5: Jobs and Indirect/Induced Impacts - Daycare

	Total
Square footage per student <sup>1</sup>	50
Total square footage <sup>2</sup>	10,000
Total students	200
Annual cost per student <sup>1</sup>	\$11,133
Total continuing care revenue	\$2,226,605
Total daycare jobs <sup>3</sup>	39.6
Full-time equivalent factor <sup>4</sup>	0.8879
Total FTEs	35
Total FTE jobs per student	0.18
Multiplier for daycare jobs <sup>3</sup>	1.1441
Total jobs	45
Indirect and induced jobs	6
Total labor income <sup>5</sup>	\$1,307,476
Employee compensation-to-wage factor <sup>5</sup>	1.2039
Sub-total employee wages	\$1,086,003
Average compensation per FTE annual	\$37,158
Average wage per FTE annual	\$30,864
Multiplier for continuing care income <sup>3</sup>	1.3453
Total income	\$1,539,907
Indirect and induced income	\$232,431
Multiplier for daycare output <sup>3</sup>	1.3969
Total economic output	\$3,110,430
Direct output	\$2,226,605
Indirect and induced output	\$883,825
MuniCap, Inc.	4-Aug-23

<sup>&</sup>lt;sup>1</sup>See Schedule I.

<sup>&</sup>lt;sup>2</sup>Based on recommended square footage of 50 square feet per student and average weekly cost for child care as provided in the Maryland Child Care Market Rate Survey dated July 2019.

<sup>&</sup>lt;sup>3</sup>Jobs, labor income, and output were calculated using IMPLAN software by MIG, Inc. Multipliers are estimated and are applied in the same manner as multifamily (see Appendix H-1).

<sup>&</sup>lt;sup>4</sup>Total jobs include all full-year employees, including part-time and full-time employees. The full time equivalent factor, provided by IMPLAN Group, LLC converts total jobs into total full-time equivalent employees ("FTE's").

<sup>&</sup>lt;sup>5</sup>Total labor income includes wages and salary, benefits, payroll taxes, and proprietor's income. The employee compensation-to-wage factor, provided by IMPLAN Group, LLC converts total labor income into direct wages and salary.

## Appendix H-6: Jobs and Indirect/Induced Impacts - Temporary Residential Construction

	<u>Total</u>
Total estimated construction costs <sup>1</sup>	\$191,826,389
Total construction jobs <sup>2</sup>	1,278
Construction full-time equivalent factor <sup>3</sup>	0.9694
Total construction full-time equivalent employees	1,239
Total construction labor income <sup>2</sup>	\$88,971,352
Labor income to wage factor <sup>4</sup>	1.1840
Total wages	\$75,143,819
Labor income per construction FTE annual	\$71,805
Wage per construction FTE annual	\$60,645
Multiplier for construction wages <sup>2</sup>	1.2502
Total income	\$111,228,644
Indirect and induced income	\$22,257,291
Multiplier for construction jobs <sup>2</sup>	1.3643
Total jobs	1,744
Indirect and induced jobs	466
Multiplier for construction output <sup>2</sup>	1.4089
Total economic output	\$270,267,965
Direct output	\$191,826,389
Indirect and induced output	\$78,441,576

<sup>&</sup>lt;sup>1</sup>Residential construction costs are estimated to be 100% of assessed value. See Schedule I.

<sup>&</sup>lt;sup>2</sup>Jobs, labor income, and output were calculated using IMPLAN software by IMPLAN Group, LLC. Multipliers are estimated and are applied in the same manner as multi-family (see Appendix H-1).

<sup>&</sup>lt;sup>3</sup>Total jobs include all full-year employees, including part-time and full-time employees. The full time equivalent factor, provided by IMPLAN Group, LLC converts total jobs into total full-time equivalent employees ("FTEs").

<sup>&</sup>lt;sup>4</sup>Total labor income includes wages and salary, benefits, payroll taxes, and proprietor's income. The employee compensation-to-wage factor, provided by IMPLAN Group, LLC converts total labor income into direct wages and salary.

MuniCap, Inc.

## Appendix H-7: Jobs and Indirect/Induced Impacts - Temporary Commercial Construction

	<u>Total</u>
Total estimated construction costs <sup>1</sup>	\$33,638,756
Total construction jobs <sup>2</sup>	250
Construction full-time equivalent factor <sup>3</sup>	0.9694
Total construction full-time equivalent employees ("FTE's")	242
Total construction labor income <sup>2</sup>	\$17,235,321
Labor income to wage factor <sup>4</sup>	1.1840
Total wages	\$14,556,684
Labor income per construction FTE annual	\$71,158
Wage per construction FTE annual	\$60,099
Multiplier for construction wages <sup>2</sup>	1.2158
Total income	\$20,954,029
Indirect and induced income	\$3,718,709
Multiplier for construction jobs <sup>2</sup>	1.2870
Total jobs	322
Indirect and induced jobs	72
Multiplier for construction output <sup>2</sup>	1.4020
Total economic output	\$47,162,187
Direct output	\$33,638,756
Indirect and induced output	\$13,523,431

<sup>&</sup>lt;sup>1</sup>Commercial construction costs are estimated to be 100% of assessed value. See Schedule I.

<sup>&</sup>lt;sup>2</sup>Jobs, labor income, and output were calculated using IMPLAN software by IMPLAN Group, LLC. Multipliers are estimated and are applied in the same manner as multifamily (see Appendix H-1).

<sup>&</sup>lt;sup>3</sup>Total jobs include all full-year employees, including part-time and full-time employees. The full time equivalent factor, provided by IMPLAN Group, LLC converts total jobs into total full-time equivalent employees ("FTEs").

<sup>&</sup>lt;sup>4</sup>Total labor income includes wages and salary, benefits, payroll taxes, and proprietor's income. The employee compensation-to-wage factor, provided by IMPLAN Group, LLC converts total labor income into direct wages and salary.